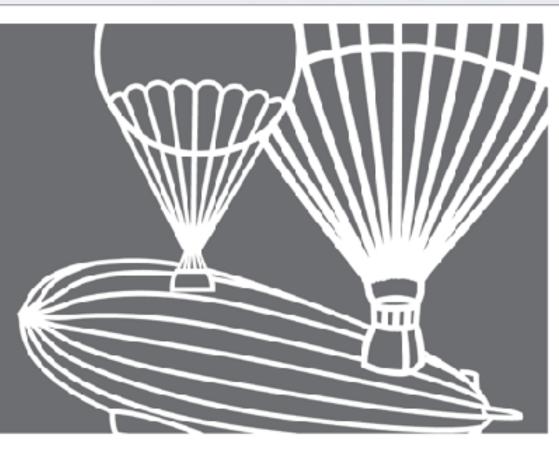
NTSC MEETING 2023





BALLOONING COMMISSION

REPORT



47 events using WMF with Balloon Live 4587 tracks recorded 44 events using WMF scoring 74 certified scorers 408 tasks scored 1909 total Balloon Live app downloads

554 pilot credits



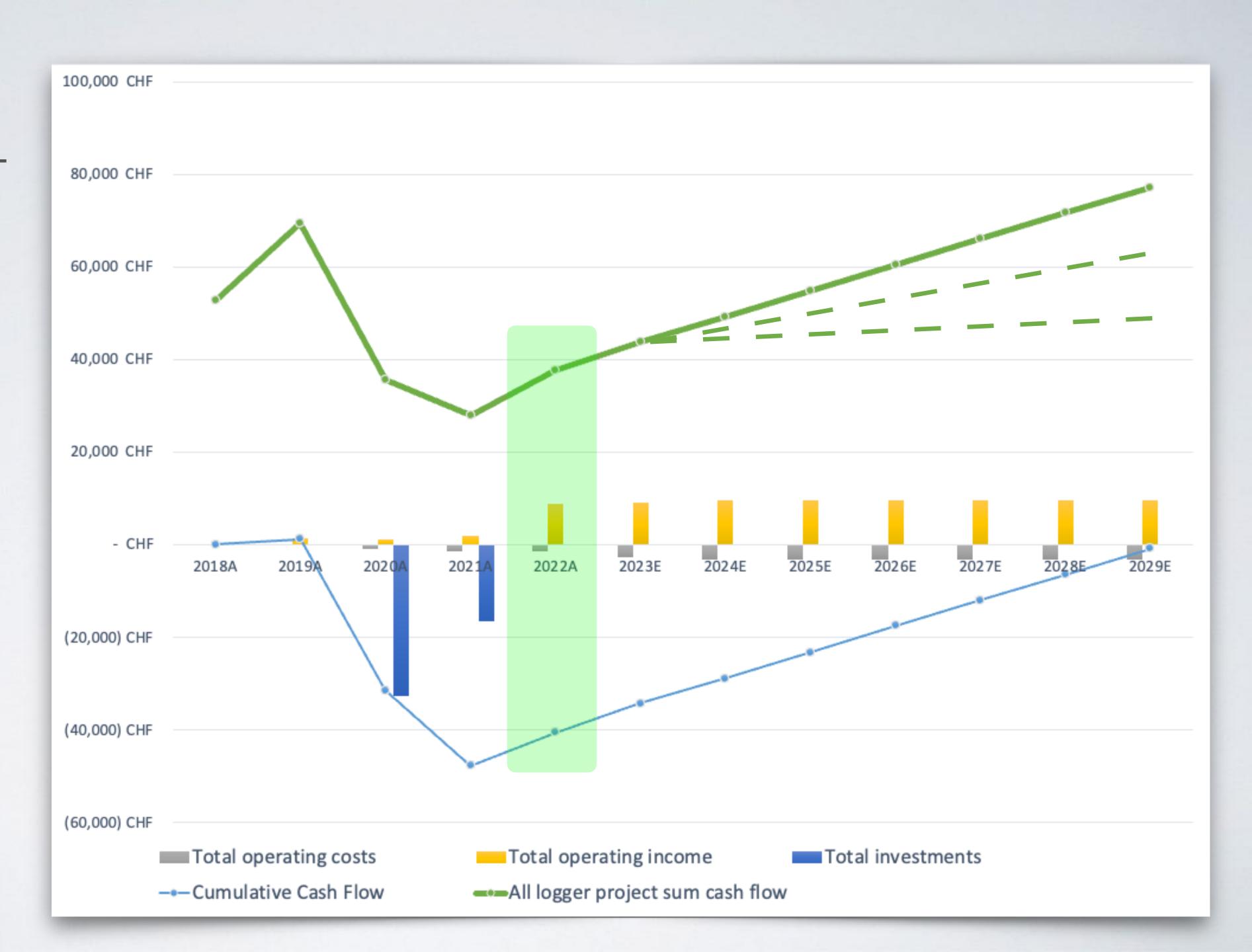
FINANCIAL STATEMENT

							(freed)					
	General assumptions		2018A	2019A	2020A	2021A	2022A	2023E	2024E	2025E	2026E	20
	App cost	EUR	4.00	4.00	4.00	4.00	5.00	5.00	5.00	5.00	5.00	5
	Pilot usage fee (per pilot/event	•	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10
	Event usage fee for Balloon Live					150.00	150.00	150.00	150.00	150.00	150.00	150
	Sensor rental fee	EUR	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20
	App store cost	%	30%	30%	30%	15%	15%	15%	15%	15%	15%	
	FX (CHF/EUR)		1.17	1.17	1.10	1.10	1.10	1.00	1.00	1.00	1.00	1
	Income statement		2018A	2019A	2020A	2021A	2022A	2023E	2024E	2025E	2026E	20
	App purchase	#	0	301	406	483	719	100	100	50	50	
	Pilot usage rights	#	0	0	0	0	554	600	650	700	700	
	Ballon Live sensor rentals	#	0	0	0	25	0	0	0	0	0	
	App purchase income	CHF	0	-	-	-	-	425	425	213	213	
	Pilot usage rights income	CHF	0	0	-	-	-	5,100	5,525	5,950	5,950	5,
	Event usage rights income	CHF	0	0	0	-	3,004	3,500	3,500	3,500	3,500	З,
	Sensor rental income	CHF	0	0	0	222	0	0	0	0	0	
	Combined income App stores	CHF		1,395	1,077	1,744	5,751					
	Exceptional income	CHF			1.077	1,966	8,755	9,025	9,450	9,663	9,663	9,
20204	20214	20224	20225									
2020A	2021A	2022A	2023E		2024	2021A	2022A	2023E	2024E	2025E	2026E	20
1,077	7 1,966	8,755	9,025		9,450	(1,570)	(1,568)	(2,000)	(2,500)	(2,500)	(2,500)	(2,5
1,077	1,500	0,755	5,025					(500)	(500)	(500)	(500)	(5
(976) (1,570)	(1,568)	(2,800)	(4	,000)			(300)	(300)	(300)	(300)	(3
122 700						1,570)	(1,568)	(2,800)	(3,300)	(3,300)	(3,300)	(3,3
(32,789		0	0		0							
32,688) (16,256)	7,187	6,225		5,450-	396	7,187	6,225	6,150	6,363	6,363	6,
					2020A	2021A	2022A	2023E	2024E	2025E	2026E	20
	App development	CHF			(15,994)							
	Watchmefly.net	CHF			0	(20,416)						
	Sensor prototype	CHF		(234)	(835)							
	Sensor investment	#			42	(20)						
	Sensor price	CHF			380	280						
	Sensor investment	CHF		0	(15,960)	3,764						
	Total investments	CHF	0	(234)	(32,789)	(16,652)	0	0	0	0	0	
	Cash flow statement		2018A	2019A	2020A	2021A	2022A	2023E	2024E	2025E	2026E	20
	Operating income	CHF	0	1,395	1,077	1,966	8,755	9,025	9,450	9,663	9,663	9,
	Operating costs	CHF	0	0	(976)	(1,570)	(1,568)	(2,800)	(4,000)	(4,000)	(4,000)	(4,0
	Net investments FAI	CHF	0	(234)	(32,789)	(16,652)	0	0	0	0	0	
	Total Cash Flow	CHF	0	1,160	(32,688)	(16,256)	7,187	6,225	5,450	5,663	5,663	5,
	Cumulative Cash Flow	CHF	0	1,160	(31,527)	(47,783)	(40,596)	(34,371)	(28,921)	(23,259)	(17,596)	(12,0
			•	-,	1	1.1,1 001	(10)000	(0.,0)	(120,2001	(2.)000	(/





FINANCIAL STATEMENT





24TH FAI WORLD Hot Air Balloon Championship MURSKA SOBOTA 2022



WORLD CHAMPIONSHIP









SERVER INFRASTRUCTURE

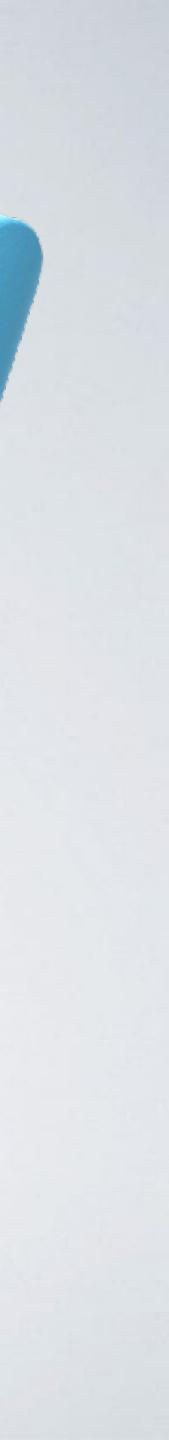


Bolle Sensor

- ✓ Ist Special Sale event: 517 devices sold and delivered in 2021
- ✓ 2nd Special Sale event: 265 devices sold
- manufacturing difficult and started last week

✓ shipping expected end of March and April 2023





PILOT REGISTRATION SYSTEM



PILOT REGISTRATION SYSTEM - THE CONCEPT

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Andrew Robertson Brail:* Infe@particlement/synet: Mobile Phane:* Andrew All reported information and recall procedure will be vin SMS or WhatApp. 0412865664 Press advaced to ensure and their means and their states represents Creation, Object, Vedditric) and their press Press advaced to ensure and their means and their states represents Creation, Object, Vedditric) and their press Press advaced to ensure and their means and their states represents Creation, Object, Vedditric) and their press Press Address: * 2 Press Address: *	
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Info@watchmefy.net Mobile Phone:* All reported information and network that her means procedure will be via SMS or WhatsApp.	
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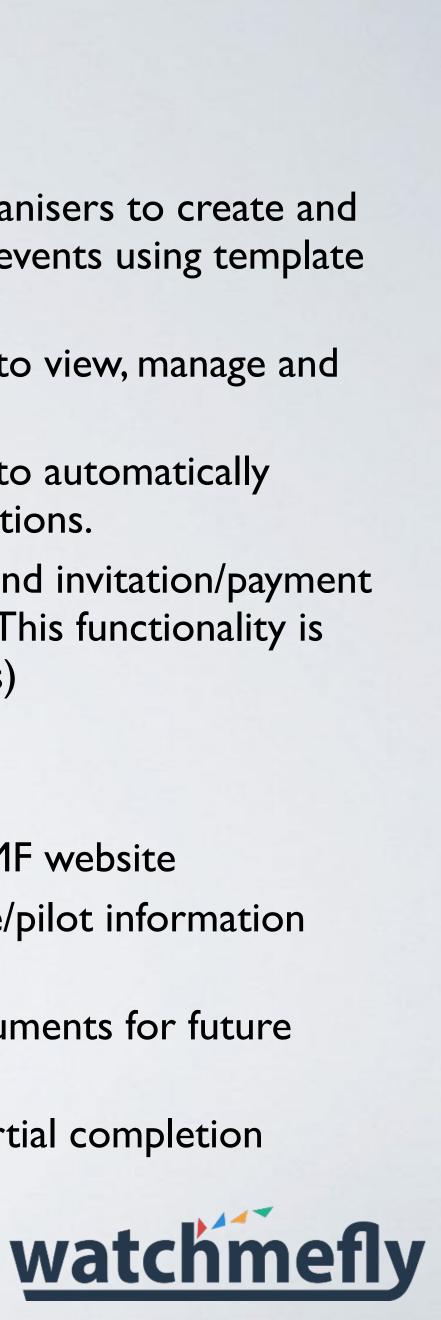
For Event Organisers

- Provide a system that allows event organisers to create and customise registration forms for their events using template fields and custom fields.
- A system that allows event organisers to view, manage and export registrations.
- A system that allows event organisers to automatically populate WMF Pilot Lists from registrations.
- Manage and display pilot nominations and invitation/payment status (e.g. for World Championships). This functionality is already live (see 2023 Women's Worlds)

For Pilots

- Ability for pilots to register via the WMF website
- Pre-populate fields with existing profile/pilot information (e.g. WMF biography)
- Ability for pilots to save uploaded documents for future event registrations.

Ability for pilots to save form after partial completion



WMF PILOT REGISTRATION SYSTEM - QUOTE / BUDGET

Functionality

Design & Specifications

Front End Development

Comp Center Developmen

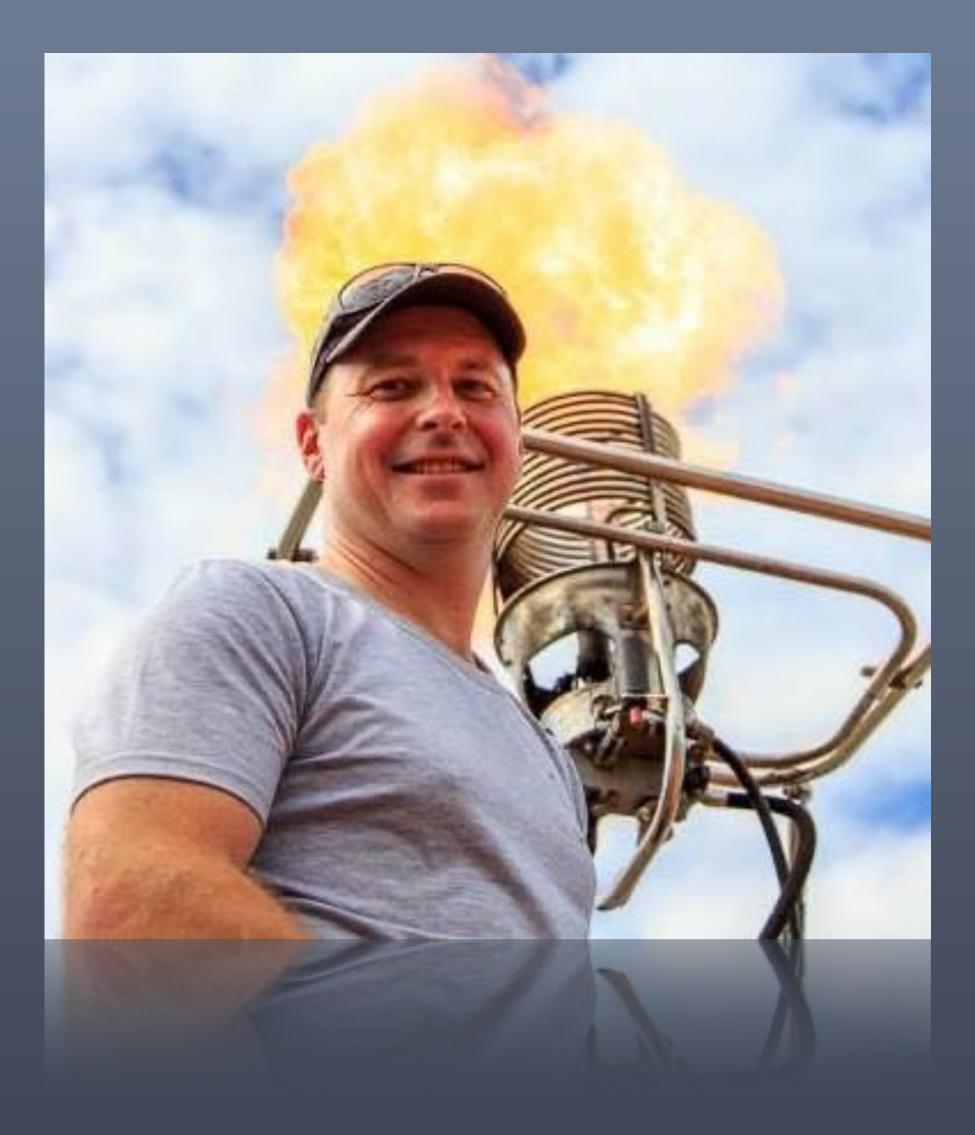
Testing & Launch

Training Video Production

Total (AUD)

Price
\$300
\$1,000
\$1,800
\$400
\$200
\$3,700

CHF 2,250 Motion I













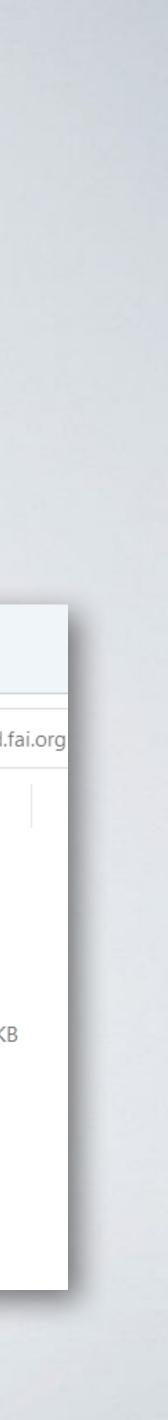
Current Data scattered, not available, risk of loosing



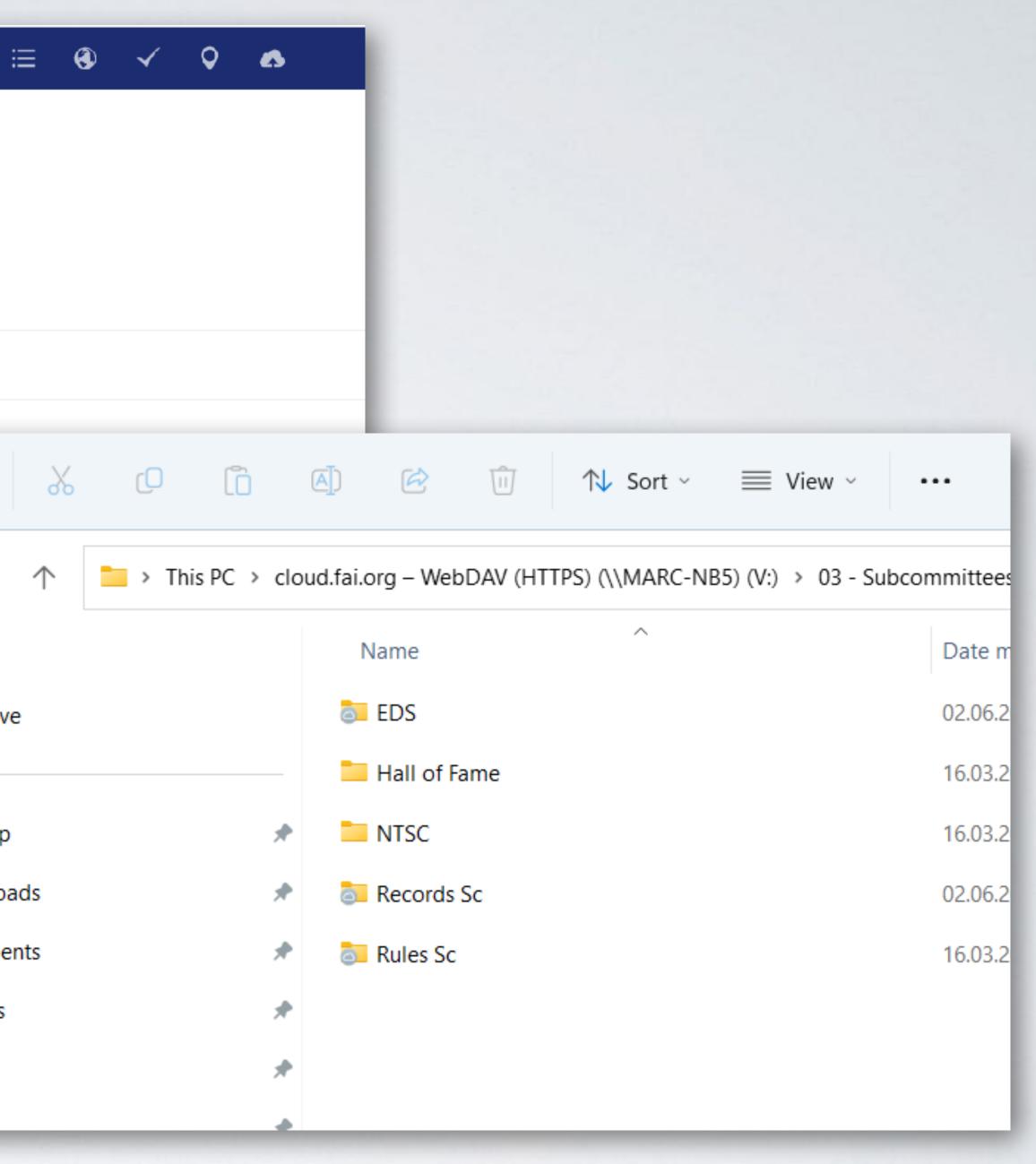
New

All data on FAI cloud. Ensure long-term storage and access

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volume.



Mountain Duck

Cyberduck for mounting volumes in the file explorer.

Mountain Duck lets you mount server and cloud storage as a disk in Finder on macOS and the File Explorer on Windows. Open remote files with any application and work like on a local







RECORD FLYING WITH BALLOON LIVE

2-page guide & checklist (based on a German experience)

Free event created on WMF for each NAC



Date: March 2023

AIM OF THIS DOCUMENT

This document is based on several record flights organized and flown in Germany. Following the experience shared by the pilots, the official observers and the persons in charge of national records certification in Germany, the following recommendations and guidelines have been established to help any NAC in setting up procedures for pilots to fly records in their country.

The proposed procedures have been established in a way to make official observing of record flights easy and the checking and validation of the flight data secure and quick.

needed.

REQUIREMENTS AND PREPARATIONS

An NAC interested in setting up record flying using Balloon Live and WatchMeFly must first contact the Balloon Live team by filling out an "event" setup request using the form available on balloonlive.org. No payment is needed to set it up.

The following steps and setups are required before a flight:

- Watchmefly.
- Pay the registration fee in the app.
- Check all pilot and balloon documents and licenses. You must have an FAI sporting license.
- Check if a internet connection is available at the planned take off site. Otherwise an online-coordination with the official observer is not possible.

EQUIPMENT

- The following equipment is necessary:

Ball()()n

GUIDE FOR NATIONAL RECORD FLYING USING BALLOON LIVE

All necessary data can be transferred in real time and stored on Watchmefly. Setting individual permissions for each country will give the official observer and the organising NAC access to all the flight information and data

- If not yet done, create an account on watchmefly net.
- Register as a pilot by contacting the organising NAC or the coordinator nominated by the NAC Await confirmation from the organising NAC that you are registered in the NAC's record flying "event" in
- Install the Balloon Live app and select the event in the competition mode.
- General coordination with the official observer regarding the planned flight.

Balloon Live sensor (BLS) with the latest firmware (see balloonlive.org)

The BLS provides the position and altitude data for the Balloon Live recording through a permanent connection to the recording device (see next item)

1



CHECKLIST

Fuel cylinders inside the basket Fuel cylinders outside the basket Temperature outside Balloon Live Sensor Nr.: GPS fix Yes / no Altitude Pressure Map datum Coordinates N/S				
Record type TAKE-OFF Date Time (local) of start of check Live Video Call with Name Pilot in command: Name Copilot: Names of additional crew Balloon registration / serial nb. Balloon manufacturer Envelope color / advertising Envelope volume Fuel cylinders inside the basket Fuel cylinders outside the basket Falloon Live Sensor Nr.: GPS fix Altitude Map datum Coordinates N/S Coordinates W/E UTC live of start/landing Additional information OBSERVER INFORMATION Name of observer online	ale			
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Phone number	mber	-		
Signed				



WORLDS 2024

the organiser agrees to the following:

Use of Balloon Live and WMF as "official scoring system"

No other scoring system in parallel

Email (28.11.2022) from ED Paolo Oggioni confirming that

MOTIONS

MOTION |

...to accept the investment of AUD 3,700 (approx. CHF 2,250) to develop the pilot registration system in WMF

MOTON2

... to accept the investment of CHF I'IOO to acquire 50 licenses for FAI Cloud sync client (Mountain Duck) for all WG/SC members.