BID FOR:

12-TH FAI WORLD PARAGLIDING ACCURACY CHAMPIONSHIP

Sopot, BULGARIA
20 – 28 October 2023
With the support of Bulgarian National Aeroclub, Sopot Municipality, and the local Paragliding clubs
Annex A

BID INFORMATION

1. Name of Championship:

12-th FAI World Paragliding Accuracy Championship 2023
Sopot, Bulgaria

2. Location of Championship:

Sopot , Bulgaria
Distance from Sofia International Airport 120 km.

3. Proposed dates of Championship:

20 – 28 October 2023

4. Competitions allowing the organizer to bid

Since 1980 town of Sopot host many National and International hang gliding and paragliding events.
Sports club Shambhala has been organizer and co-organizer of numerous successful FAI competitions, including:
- XIII FAI World Paragliding Championship 2013, Category 1 event
- Paragliding World Cup 2005, 2008 and 2018
- Paragliding Accuracy World Cup 2015
- Bulgarian Open Paragliding Accuracy Championships 2019, 2020
5. Local Organiser:
Sports Club Shambhala

6. Sporting Power:
The organizing team has the support of Bulgarian National Aeroclub, Sopot Municipality, Ministry of Youth and Sport, and the local Paragliding clubs (support letters signed at Annex B)

7. Detailed Schedule of Championship

17 – 19 October 2023: Unofficial training days – services provided free of charge: transportation to take off and electronic pad on landing.
20 October 2023 Friday: Registration, Training flights, Glider inspection, Mandatory Safety briefing, Team leaders meeting, Opening ceremony
21 October 2023 Saturday: First competition briefing, Official training round
22 – 28 October 2023: Contest flying days
28 October 2023 Saturday: Closing ceremony and Prize giving

8. Organizers, Directors and Key Officials
Organizing staff will be composed of people with significant experience in paragliding competitions and festivals.
Best Bulgarian accuracy pilots Valery Tzvetanov, Dimitar Ralev, Tzvetan Tzolov, Metodi Metodiev and Yasen Neichev are part of the organization team.
Apart from its long history experience, the organizer is planning to involve as an adviser Martin Jovanoski, the General Organizer of the 2021 World Accuracy Championship, to ensure every technical aspect of the event is covered.
Local Organizing Team:

- Organisation Director: Havazh Mithiunin  

- Meet Director: Valery Tzvetanov  
  *Experience:* Participant and organizer of various Paragliding competitions (XC and Accuracy) since 1998. Paragliding instructor and Tandem pilot in Sopot for 20 years.

- Safety Director: Hristo Slivkov  

- Chief Launch Marshal: Veselin Jivkov  

- Chief Target Marshal: Tzvetan Tzvetanov  
  *Experience:* PGAWC Pernik 2009 and 2011, PGWAC Sopot 2015, Skydiving and Paragliding Accuracy Judge for more than 30 years.

- Meteorologist: Ivelin Kalushkov  
  *Experience:* Paragliding World Cup 2018, PGWAC Sopot 2015, International competitions, Professional Paragliding Instructor and Glider pilot.

- HQ Coordinator: Alexandra Emilova  

- Scorer: Vladimir Mihaylov  
  *Experience:* IT specialist, Scorer of Bulgarian Open Paragliding Accuracy Championship 2019 and 2020

**9. CIVL Coordinator, Steward, Judges, Jurors**

To be appointed by CIVL
10. Pilots Entry

The maximum number of pilots is 130 (to be confirmed). The Championships are open to all Member and Associated Member countries of FAI who may enter the team with the maximum per nation as set by CIVL.

11. Entry Fee:

Pilots: 270 Euro  
Team Leader/Assistant: 100 Euro

The Entry fee includes, but not limited to:  
- Transport to the take-off  
- Competitor and glider identification ID card  
- Discount card for restaurants and other local facilities  
- Numeral stickers  
- Lunch package  
- Snacks at the target  
- Souvenir gift  
- Competition t-shirt  
- Free internet access at the HQ and landing area  
- Entry to all championship events

12. Test Event

Proposed dates for the Test Event are: 27 - 30 October  
Pilot qualifications will defined in the Local Regulations for the event. The Test Event will be an Open event, with an entry fee of 60 Euro.

13. Launch Site:

The main take off site of Sopot is South (including South East and South West) Facing and has amply demonstrated its suitability as a high level competition venue for up to 150 pilots. It is a big wide grassy slope, without any hazards near. All take off areas are marked with windsocks, and there is live streaming by web cameras, which allows checking weather conditions any time online. The altitude difference from landing place is 800 meters. This take-off site is top-rated among the pilots all over the World.
Additionally, in case of strong winds, we will use Dabene training hill. It is perfect 80 meters high grassy hill in the middle of the flats that works for any wind direction. Here was held the Paragliding Accuracy World Cup in 2015.

14. Distance access to launch:

Easy and ecological 20 minutes ride with Chair lift takes pilots to launch site. There is also a dirt road for 4-well drive vehicles, maintained by owner of mountain hut, situated above take-off.
15. Task flying area

The official Landing/Target area is a large grass field next to the Lift Station at a 2,5:1 glide from the launch site. Landing approach is clear from all directions. There is enough space to land few gliders simultaneously, as well plenty of places for packing gliders and rest. During the competition flights, will be provided live streaming by local TV channel. Public, media and visitors can arrive by car or public transport. At the bottom lift station, next to the landing field, a car park and a cafeteria with Wi-Fi zone are situated. Toilets, showers, drinking water and the social area will be at the competitors and teams staff disposal.

16. Airspace

Competition zone airspace will be announced by NOTAM and controlled by appropriate government service (flight control).

17. Weather

Usually the weather in late October is calm and relatively stable. No intense thermal activity, but we can expect weak lift and convergence on
the way from take off to the landing field. Irrespective of the forecast isobaric wind direction, the wind will blow upslope at Sopot. Even with back winds of up to 25km/hr, the anabatic wind will usually prevail. Fronts with bad weather conditions last no longer than 2-3 days.

18. Meteorology

During all briefings, the Meteorologist will present the weather forecasts analysis adjusted with local microclimate. Online weather stations and web cameras are placed at take-off and landing zones.

19. Transport

Transport to the launch site will be performed by Chair lift. The lift runs constantly every day from 9 a.m. till 5 p.m. In case we go to different flying spot, vans for competitors will be provided.

20. Safety issues

Take-off area is clear, with no trees or pylons, except some little bushes. Around 200 m. to the west of launch a HT power line and Chair Lift Line runs directly down the mountain slope to Sopot. In the long history of
events these cables have never proved a problem for pilots. It usually is not a windy place, but some rotors or thermal turbulence can be expected, mostly in summer. October and November conditions get weaker and calmer. The Landing area is surrounded by trees and parking, followed with slope to the west. It is relatively easy to land safely. Qualification skills of pilots required for the competition are ParaPro 4.

21. Rescue and medical services

During the competition flights a doctor and ambulance will be available at the landing area. Mountain Rescue Team, will be present at Take Offs. In case of an injury, participant will be transported to Karlovo State Hospital (evacuation time 10 minutes) or Plovdiv Specialized Hospital.

22. Safety Management Plan

In case of accident, we use the indicated FAI ‘Guidelines in the event of a casualty or of a serious accident’

23. Transmissions

The use of 2M FM radios for safety reasons, is permitted. The official frequencie of BNAC 146.600 MHz will be reserved for the competition. The competition areas have sufficient Mobile Phones Coverage.
24. Liaison with police, military, public services

Local authorities support sports events, and in case of need we can relay on their assistance. In all the past competitions, the organizer worked closely with the police and municipality. Their feedback was always positive.

25. Insurance

Every participant in the Championship must have personal accident insurance covering medical assistance and repatriation, and an appropriate Third Party Liability Insurance. Documentary proof of insurance must be presented to the organizers before the start of the championship. During the official training day, the organizer will employ a local insurance agent, so pilots who need insurance can purchase it on site. The organizer will have special liability insurance to cover the event.

26. Event Headquarters

The Headquarters of competition will be the cinema complex, located in the center of town. There are enough rooms for briefings and facilities, covering the needs of team leaders, judges, officials and the press. The general pilot meeting will be held at the cinema hall, with a capacity of 300 persons. Wi-fi Internet available.
27. Local facilities

There is a big hotel just opposite the HQ with a capacity of 150 beds. Besides, there are many guest houses and private rooms for rent. Prices vary in the range 8,00 - 20,00 Euro PP. The organizer intends to issue a special discount card for restaurants and other local facilities like hot spring pools, clubs etc.

28. Competition Website

All the info, results, updates, news will be published on the competition Web site. There will be online registration for participants and live competition results during the race. The site will be up and running for the pre-event as well.

29. Visas, Vaccinations:

Citizens from the most countries enter Bulgaria without a visa. For pilots who need it, we will facilitate getting the visa in our Embassies all over the World, with direct support, invitation letters and similar. There is no recommendation for any kind of vaccinations.
30. Early arrivals:

Up to 3 days before the event, we will provide free transport to the launch. Some local clubs and schools fly almost every day. Pilots that will arrive early will get a full support regarding their arrival from airport, accommodation, logistics, and flying related needs.

31. Customs and equipment importation

There is no any kind of customs restrictions for personal equipment

32. Medals etc

Except for CIVL medals, there will be prizes from local sponsors.

33. Media coverage, publicity, sponsorship:

Competition flights will be online broadcasted on the web site, and live transmission will be shown on regional TV channel. There will be a dedicated person involved with the event’s PR, distributing news, info, and results to relevant media and National TV. He will be responsible for Live Commentary onsite as well. A dedicated FB page for live news stream, photos and videos will be created and maintained before, during, and after the event. A movie with the best moments of the Championship will be produced. The landing place will be prepared for spectators and there will be tribune and necessary facilities on site.
34. **Sponsorship**

The Championship's primary sponsor will be, Lift Sopot, providing free transport to take-off and food for participants. Local businesses, municipality of Sopot, and some big National Companies will support the event.

35. **Finance**

Financial support is expected from Agency of Youth and Sport, Nacional Aero Club, Regional government. We are planning to cover around 45% of the budget from sponsorship.

36. **Ecology**

Recently our aim is to create our events nature friendly. Last competition was held without generating any rubbish and ecological impact. Food was served in reusable dishes, drinking water sources are available at the take-off and landing, the result was displayed on the screen, etc. Using the Chair Lift for transportation reduces the fuel consumption and keeps the air clean. In the future our goal is to save the nature as much, as we can.

37. **Additional information in support of the bid**

During the years, Sopot proved itself as the premier paragliding spot in Bulgaria. Easy access by Chair Lift, beautiful nature and infrastructure make it preferred destination for many Bulgarian and foreign pilots. As a tradition, every autumn, our club organizes an Accuracy landing competition, which is remarkably interesting for participants, and the public. This year we made it even more spectacular with speed wings and tandems competing. Success motivated us to organize big competitions to promote discipline on higher level. We believe, as experienced organizers of many paragliding events, including festivals, air shows, and competitions, that Sopot can host this Championship and we will do our best to make it a high-quality one.

Name: Valery Tzvetanov  
Position in Organisation: Meet Director  
Signed: Valery Tzvetanov  
Date: 25.11.2020
# Annexe B to CIVL First Category 1 Event Bid - Sample Budget

To be adjusted according to disciplines

## PROJECTED EXPENDITURE

<table>
<thead>
<tr>
<th>Items</th>
<th>Euros</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PREPARATION (over 2 years)</strong></td>
<td>3 500 €</td>
<td>Includes bank transfer fees, accountant charges, etc.</td>
</tr>
<tr>
<td>Administration, post &amp; bank charges, stationery</td>
<td>1 000 €</td>
<td>Meetings with co-financiers, suppliers, airspace or other authorities, etc.</td>
</tr>
<tr>
<td>Travel expenses for organisers, volunteers</td>
<td>1 500 €</td>
<td>Including logo design, hosting, etc.</td>
</tr>
<tr>
<td>Setting up &amp; maintaining website</td>
<td>1 000 €</td>
<td></td>
</tr>
<tr>
<td><strong>COMPETITION</strong></td>
<td>36 080 €</td>
<td>130 pilots x 8 days x 4,5</td>
</tr>
<tr>
<td>FAI Sanction Fee</td>
<td>4 680 €</td>
<td>Allow for 2-3 days more than no of comp. days: 500 each travel; 80/day each food &amp; lodging; 10/day x 3 jury allowance; 2 cars x 2 weeks rental</td>
</tr>
<tr>
<td>FAI Officials (4): Travel, accommodation, meals, daily allowance, car rental</td>
<td>5 000 €</td>
<td>Consider IT requirements, computers, software, printers &amp; wifi, phones/mobiles, noticeboards, giant screens etc. Could be much more if live tracking used, for example.</td>
</tr>
<tr>
<td>Rental of suitable HQ building/rooms/marquee for briefings (180 people+), meeting rooms, scoring room etc.</td>
<td>2 000 €</td>
<td>Local town may offer free use of suitably sized and furnished building.</td>
</tr>
<tr>
<td>Rental/buy IT &amp; equipment for HQ, launch, goalfields/target etc</td>
<td>2 000 €</td>
<td></td>
</tr>
<tr>
<td>Road, airspace, turnpoint maps for pilots, team leaders &amp; HQ</td>
<td>1 000 €</td>
<td>Design/artwork &amp; print costs, consider several large examples for HQ and Launch</td>
</tr>
<tr>
<td>Tshirts</td>
<td>3 000 €</td>
<td>Count in pilots, team leaders, drivers, staff, volunteers, press, VIPs, sponsors</td>
</tr>
<tr>
<td>Trophies, day prizes, gifts for pilots</td>
<td>2 000 €</td>
<td>FAI medals &amp; diplomas provided by FAI free of charge. Consider trophies, champagne, local souvenirs/produce. Local region may provide some goodies, such as pens. Manufacturers may sponsor prizes</td>
</tr>
<tr>
<td>Transport</td>
<td>7 000 €</td>
<td>Transportation by Chair Lift</td>
</tr>
<tr>
<td>Medical services (doctor, paramedic, ambulance etc)</td>
<td>2 000 €</td>
<td>Wholly dependent on what is available or can be negotiated locally</td>
</tr>
<tr>
<td>Option: Rental &amp; cleaning of portable toilets</td>
<td>400 €</td>
<td>Wholly dependent on what is available or can be negotiated locally</td>
</tr>
<tr>
<td>Option: Weather forecasting (presentations, daily soundings etc)</td>
<td>4 000 €</td>
<td>Allow 3€/flying day/person</td>
</tr>
<tr>
<td>Option: packed lunches or snack/water for pilots/TLs</td>
<td>3 000 €</td>
<td>Improvements to launch, equipment purchase/rental, insurance, extra personnel, Live Trackers rental</td>
</tr>
<tr>
<td>Contingency</td>
<td>10 000 €</td>
<td>Increasingly common that key personnel are remunerated for these positions of high responsibility, skill and experience. May also need to cover travel and accommodation/food expenses</td>
</tr>
<tr>
<td><strong>PERSONNEL</strong></td>
<td>8 000 €</td>
<td></td>
</tr>
<tr>
<td>Fees for Meet Director, Safety Director, Event organiser, Launch Marshal, Scorer etc.</td>
<td>2 000 €</td>
<td>Even if all staff are volunteers, it is usual to provide some food, camping fees, T-shirt, reimburse fuel for own transport etc</td>
</tr>
<tr>
<td>Food/expenses for organisers, staff, volunteers, helpers 8 days</td>
<td>5 000 €</td>
<td></td>
</tr>
<tr>
<td><strong>CEREMONIES &amp; SOCIAL EVENTS</strong></td>
<td>4 000 €</td>
<td>Buffet for 200+ people, music/entertainment, flags, decorations. This is a suggested minimum.</td>
</tr>
<tr>
<td>Opening &amp; Closing Ceremonies</td>
<td>1 000 €</td>
<td>According to budget. Local sponsorship may be possible.</td>
</tr>
<tr>
<td>Other social events (bbq, live music evening etc)</td>
<td>4 500 €</td>
<td></td>
</tr>
<tr>
<td><strong>MEDIA &amp; PROMOTION</strong></td>
<td>1 000 €</td>
<td>Local tourist office or local authority people may help. Should have someone handling press during the event.</td>
</tr>
<tr>
<td>PR or Press person/services prior to &amp; during event</td>
<td>1 000 €</td>
<td>Writing task reports, press releases, providing photos or video footage to news agencies, web tv etc.</td>
</tr>
<tr>
<td>Official blogger, photographer, video cameraman, film maker</td>
<td>1 000 €</td>
<td>Making a film for promotional purposes could cost at least 15,000€. See also FAI rules on media rights.</td>
</tr>
<tr>
<td>Option: Film of the event for promotion of sport, region etc</td>
<td>500 €</td>
<td>According to budget.</td>
</tr>
<tr>
<td>Promotional items: stickers, pens, mugs, postcards etc</td>
<td>1 000 €</td>
<td>According to need. Grants from local authorities often dependent on seeing a ‘return’, promoting the sport, tourism etc.</td>
</tr>
<tr>
<td>Press hospitality, local media coverage, souvenir programme, newsletters, advertising etc</td>
<td>500 €</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL EXPENDITURE</strong></td>
<td>59 080 €</td>
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## PROJECTED INCOME

<table>
<thead>
<tr>
<th>Items</th>
<th>Euros</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pilot fees</td>
<td>35 100 €</td>
<td>130 x 270</td>
</tr>
<tr>
<td>Team leader fees</td>
<td>2 000 €</td>
<td>20 x 100</td>
</tr>
<tr>
<td>Grant from localhost town</td>
<td>5 000 €</td>
<td></td>
</tr>
<tr>
<td>Grant from county or region</td>
<td>5 000 €</td>
<td></td>
</tr>
<tr>
<td>Grant from government sport department or similar</td>
<td>2 000 €</td>
<td></td>
</tr>
<tr>
<td>Grant from national Federation or NAC</td>
<td>3 000 €</td>
<td></td>
</tr>
<tr>
<td>Sales of promotional items, productising</td>
<td>500 €</td>
<td></td>
</tr>
<tr>
<td>Sponsorship</td>
<td>10 000 €</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td>62 600,00 €</td>
<td></td>
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</tbody>
</table>
To:
CIVL President, Mr. Stephane Malbos
CIVL Bureau
CUVL Delegates
Organizer: Bulgarian National Aeroclub and Club Shambala

CONFIRMATION

As a President of Bulgarian National Aeroclub, I confirm with this notice that Bulgarian Ministry of sport and Bulgarian National Aeroclub support the organization of the 12th Paragliding Accuracy World Championship’2023. Club Shambala will organize this Event with support from Bulgarian National Aeroclub and Ministry of sport. All this organization will be the best, because we have many years’ experience in organizing different competition from First FAI category.

For us will be great honor to be host the 12th Paragliding Accuracy World Championship’2023 and we will give all our support for the organization of this rank. Bulgaria can do that!

Sincerely,
President of Bulgarian National Aeroclub
FAI Vice president
Ani Stamenova
To
President of CIVL, Mr. Stephane Malbos
CIVL Bureau
CIVL Delegates

Ref.: Support to XII th FAI World Paragliding Accuracy Championship, from 21st to 28th of October, 2023

As a mayor of Sopot I would like to express our commitment to support the organisers of the XII World Paragliding Accuracy Championship 2023 Bid in Sopot.

We will be happy to host such a great event in our Municipality, where we made many great competitions as XIII FAI World Championship, 3 Paragliding World Cups 2005, 2008 and 2018, as well as many International Competitions and Bulgarian, Russian, Czech, and Polish National Championships.

DEYAN DOINOV
Lord Mayor of Sopot