

FAI AIR SPORT COMMISSIONS - BUDGET SUBMISSION FORM - 2018					
Name of Commission : CIVL		ACTUAL	BUDGET	BUDGET	
Currency : EUR (€)		2017	2018	2019 V2	Notes
INCOME :					
1.	TOTAL INCOME	65 168	54 300	76 150	
1,1	Income from Members	0	0	0	
	Subscriptions	0	0	0	
	Arrears Subscriptions	0	0	0	
1.2	Competition Revenues	53 718	44 550	64 000	
	Sanction Fee - Asian	0	5 000	3 000	Possible?
	Sanction Fee - World Champ	11 314	0	6 000	Historical
	Sanction Fee - Continental Champ	0	15 500	10 000	Prediction
	Sanction Fee - ASC Challenge	42 404	24 000	45 000	Historical
	Host City Fee - World Series	0	0	0	
	Sale of Championship Medals	0	0	0	
	Other: Protest Fees, Online Contest	0	50	0	
1.3	Commercial Revenues	11 450	9 750	12 150	
	Merchandising (Textile, badges, pin's etc ...)	11 450	9 750	12 150	Historical
	Sponsors	0	0	0	
	TV / Media Rights	0	0	0	
	Licensing - Royalties (Incl Equipment)	0	0	0	
	Donations	0	0	0	
1,4	Financial Income	0	0	0	
1,5	Other Income	0	0	0	
EXPENDITURES					
2	TOTAL EXPENDITURE	44514	61964	74900	
2,1	Administration Expenses	12 292	25 980	16 100	
	Salaries & Social Charges	0	0	0	
	Staff Expenses	0	0	0	
	General Administration	0	980	1 100	Prediction
	Management Fees	12 292	25 000	15 000	Planned
	Depreciation	0	0	0	
	Special Projects	0	0	0	
2,2	Operating Expenses	29 596	31 484	54 700	
	General Conference + NAC Meeting	1 838	1 000	2 200	Historical
	Executive Board + ASCP	700	500	1 000	Historical
	ASC Plenaries, Meetings & WGs	10 413	4 950	14 500	Historical
	Expert Groups	0	0	0	
	Other FAI Bodies (SWG, FRTF, ...)	0	0	0	
	WAG - World Air Games	800	0	0	
	World Games & other Multi-Sports Events	0	0	0	
	FAI - World Championships	10 828	0	12 000	Historical
	FAI - Continental Championships	4 403	15 334	17 500	Prediction
	FAI - World Series	0	6 200	0	
	FAI - ASC Challenges	0	0	0	
	Other Events	0	0	0	
	Development Programs	614	3 500	7 500	Prediction
2,3	Marketing / Communication	0	4 500	3 100	
	Merchandising	0	4 000	2 600	Prediction IPPI
	Performance Awards & Diplomas	0	0	0	
	Subscriptions to Associations	0	0	0	
	Printing / Advertising / News	0	500	500	Prediction
	Graphic Design	0	0	0	
	Public Relations	0	0	0	
	TV Production	0	0	0	
2,4	Financial Costs	0	0	0	
	Bank Charges	0	0	0	
	Investment Management Charges	0	0	0	
	Interest on Bank Loan (MSI Office)	0	0	0	
	VAT non recoverable				
2,5	Others	2 626	0	1 000	
	Reserves	0	0	0	
	Exceptional Charges	2 626	0	1 000	Historical
	Loss on Debtors	0	0	0	

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - REVENUES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprises... For instance: "Merchandising" is revenues from textiles, pin's & badges, flags, videos, proficiency cards & certificates, etc ...				This part allows the detailed figures to be directly entered and to generate the Budget Report		
REVENUES				ACTUAL 2017	BUDGET 2018	BUDGET 2019 V2
Budget Headings	Detailed Accounting Plan		Financial Details			
	Account N°	Designation				
1,1	Income from Members					
	Subscriptions	300000 Subscriptions - VAT 0%				
		300100 Subscriptions - VAT 8.0%				
		300200 Declassification - Subscriptions				
	Arrears Subscriptions	Manual Extract of Late Payments				
1,2	Competition Revenues		53718	44550	64000	
	Sanction Fee - WAG	310000 Asian Games Sanction fees		5000	3000	???
		310010 WAG - Bid fee				
		310020 WAG - Non Refundable Deposit				
		310040 WAG - reimbursement of expenses				
	Sanction Fee - World Champ	310050 Sanction Fee - World Champ	11314		6000	Prediction 2 events
	Sanction Fee - Continental Champ	310060 Sanction Fee - Continental Champ		15500	10000	Prediction 5 events
	Sanction Fee - ASC Challenge	310070 Sanction Fee - ASC Challenge	42404	24000	45000	Historical
	Host City Fee - World Series	310080 Host Fee - World Series				
	Sale of Medals	320000 Championship Medals				
		320010 World Cup Medals				
		320020 Other Medals				
	Other: Protest Fees, Online Contest	330000 Protest Fee		50		
		330010 Online Contest				
		330020 Equipment Rental				
1,3	Commercial Revenues		11450	9750	12150	
	Merchandising (Textile, badges, pin's etc ...)	350000 Sales of Textile				
		350010 Sales of Pin's / Badges		150	100	Prediction
		350020 Sales of Flag				
		350030 Sales of Videos				
		350040 Sales of other items	55	100	50	Prediction
		350050 Sales of ASC Proficiency Card / Certificates	11395	9500	12000	Prediction
		350060 Sales of Airport Medals				
	Sponsors (Incl VIK)	360000 Sponsoring Rights				
		360010 Corporate Patron programme				
	TV / Media Rights	370000 TV Rights				
	Licensing - Royalties (Incl Equipment)	375000 Licensing / Certification Fees				
	Donations	380000 Donations				
1,4	Financial Income		0	0	0	
		686000 Revenue from Investments				
		687000 Revenue from Share				
		688000 Revenue from Obligations - Int. Fund				
		688500 Revenue from Obligations - FAI				
		689000 Gain of Foreign Exchange				
		685000 Interest from Creditors				
1,5	Other Income		0	0	0	
	MSI Rental incomes	390000 Office rental				
	Records Claims	385000 Homologation of Records				
	Extraordinary Income	395000 Extraordinary Income				
			65 168	54 300	76 150	Check

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - EXPENDITURES
Please find enclosed a detailed budget guidelines in 3 parts

PART 1			PART 2			
This part shows what each "budget line" is comprised of. For instance: "General Administration" is the total of several lines of various Office Costs from Office Rent to IT Computing Cost			This part allows to directly enter the detailed figures and to generate the Budget Report			
EXPENDITURE	Detailed Accounting Plan		ACTUAL 2017	BUDGET 2018	BUDGET 2019/20	Notes
	Budget Headings	Account N° Designation	Financial Details			
2.1 Administration Expenses			12292	25980	16100	
Salaries & Social Charges	500000	Gross Salaries				
	505000	Social Charges				
Staff Expenses	508000	Other Staff Expenses				
	508800	Training				
General Administration	600000	Office Rent				
	601000	Building Service Costs (Electricity, Maintenance, Cleaning)				
	601100	PPE Costs (Building Service - MSI)				
	601200	Insurance (Fire, 3rd Party)				
	601300	Office supply				
	601400	Telephone / Fax				
	601500	Internet Access / Line		630	600	Prediction
	601600	Postage - Bulk Mailing				
	601700	Postage		50	500	Prediction
	601800	Copy Machine				
	601900	IT Computing Cost (Maintenance + Hardware)		300		
	601950	VAT not Refundable				
Management Fees	602000	Professional Services (Auditors, Legal)				
	602100	External Consultant	12292	25000	15000	Planned
Depreciation	603000	Depreciation on Admin Building				
	603100	Depreciation Office Furniture & Equipment				
	603200	Depreciation Computer Equipment				
Office Projects	604000	Doping programme				
	604100	Europe Air Sports				
	604200	IT Development - Generic (Sporting Licences)				
	604300	Technology Development				
2.2 Operating Expenses			29596	31484	54700	
General Conference + NAC Meeting	620000	GC - General Expenses	1097		1200	Prez attendanc
	620100	GC - Expenses of FAI Officers	741	1000	1000	Prez attendanc
	620200	GC - Expenses of FAI Staff				
Executive Board + ASCP	621000	EB & ASCP - General Expenses				
	621100	EB & ASCP - Expenses of FAI Officers	700	500	1000	Prez attendanc
	621200	EB & ASCP - Expenses of FAI Staff				
ASC Plenaries, Meetings & WGs	622000	General Expenses ASC Plenaries, Meetings & WGs	179	1750	9500	Historical - Mon
	622100	Expenses of ASC Officers	9394	2400	2500	Historical
	622200	Expenses of FAI Officers (ASC President or EB Members)	840	800	2500	Historical
	622300	Expenses of FAI Staff				
Expert Groups	623000	General Expenses				
	623100	Expenses of Experts				
	623200	Expenses of FAI Officers (EB Members)				
	623300	Expenses of FAI Staff				
Other FAI Bodies	624000	General Expenses				
	624100	Expenses of Experts				
	624200	Expenses of FAI Officers (EB Members)				
	624300	Expenses of FAI Staff				
WAG	630000	WAG - General Expenses	800			
	630100	WAG - General Expenses - test events				
	630200	WAG - Provision on debtor				
	630300	WAG - Expenses of FAI Officers			0	WAG / Tour Sup
	630300	WAG - Expenses of FAI Staff				
	630400	WAG - Expenses for ASC Officials				
World Games & other Events	631000	General Expenses				
	631100	Expenses - test events				
	631200	Expenses of FAI Officials				
	631300	Expenses of FAI Staff				
World Championships	632000	WC - General Expenses	1846		2000	
	632100	WC - Champ Medals	3361		3500	
	632200	WC - Expenses of FAI Officials - Jury / Steward	4973		5000	incl. stipend
	632300	WC - Expenses of FAI Judges	648		1500	
Continental Championships	633000	CC - General Expenses		2500	2500	
	633100	CC - Champ Medals	55	5000	5500	
	633200	CC - Expenses of FAI Officials - Jury / Steward	2949	2500	5000	incl. stipend
	633300	CC - Expenses of FAI Judges	850			
	633400	CC - Technical Support / Logistics (eg: Trackers IGC)	549	5334	4500	
World Series	634000	WS - General Administration (incl Medals)		6200		
	634100	WS - Marketing / Communication (incl. TV)				
	634200	WS - TD / Judges Costs / Officials				
	634300	WS - Transportation & Logistics				
	634400	WS - Technical Support (IT, Services)				
ASC Challenges	635000	ASC Ch - General Administration (incl Medals)				
	635100	ASC Ch - Marketing / Communication (incl. TV)				
	635200	ASC Ch - TD / Judges Costs / Officials				
	635300	ASC Ch - Transportation & Logistics				
	635400	ASC Ch - Technical Support (IT, Services)				
Other Events	640000	RBAR - Servicing Costs				
	640100	RBAR - Servicing Costs				
Development Programs	650000	Judges Training		2000	3000	Acc and Aero
	650100	IT Development - Specific (eg. Ranking Systems)		1500	1500	
	650200	Technology Development	614		1000	Aerobatic
	650300	Safety Development			2000	????
2.3 Marketing / Communication			0	4500	3100	
Merchandising	660000	Purchase of Textiles		0	500	New versions?
	660100	Purchase of Pin's / Badges		1600	100	replace stock
	660200	Purchase of Flags		0		
	660300	Purchase of Videos		0		
	660400	Purchase of other items		1900	2000	PC replacement
	660500	Purchase of ASC Proficiency Card / Certificates		500		
Performance Awards & Diplomas	661000	Purchase of Airsport Medals				
	661100	Purchase of CC Medals				
	661100	Purchase of S. Gökçen Medals				
	661200	Purchase of Diplomas				
Subscriptions to Associations	662000	Expenses to Attend Association AGM				
Printing / Advertising / News	662100	Fees to various Associations				
	663000	Events & Advertising Costs				
	663100	Newspaper / Subscriptions				
	663200	Printing Costs		500	500	Judge Logbook
Graphic Design	664000	Development of Visual Identity				Other?
Public Relations	665000	Gifts / Merchandise				
	665100	Expenses / Representation				
TV Production	666000	Media Consulting				
	668100	TV Distribution				
	668200	TV Production				
2.4 Financial Costs			0	0	0	FAI?
Bank Charges	680000	Interest & Bank Charges				
Investment Charges	681000	Account Management Fee				
Interest on Bank Loan (MSI Office)	680100	Bank Loan Interest (MSI)				
2.5 Others			2626	0	1000	
Reserves	695000	Attributions - WAG Reserve				
	695100	Reserve Dissolution				
Exceptional Charges	696000	Exceptional Charges	2626		1000	Unplanned
Loss on Debtors	396000	Loss on Members Debt				
	396100	Loss on other Debtors				
	396200	Attribution - Provision for Debt				
	396300	Dissolution - Provision for Debt				
			44514	61964	74900	Check