IGC Strategic Improvement Item no. 1

**Subject**: Participation in IGC

**Strategic Goal**: Increase participation from today’s average 30 member organisations to 40 within 5 years

**Responsible for this item**: The IGC president

**Key performance indicator**: Number of delegates at IGC meeting

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Delegates</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>28</td>
</tr>
<tr>
<td>2004</td>
<td>31</td>
</tr>
<tr>
<td>2005</td>
<td>34</td>
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<tr>
<td>2006</td>
<td>29</td>
</tr>
<tr>
<td>Target 2007</td>
<td>35</td>
</tr>
<tr>
<td>Target 2008</td>
<td>40</td>
</tr>
<tr>
<td>Target 2009</td>
<td>42</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Problem</th>
<th>Practical initiative for 2006-07</th>
<th>Owner</th>
<th>Status (September 2006 - January 2007)</th>
</tr>
</thead>
</table>
| 1.1| Lack of information about IGC meetings and Bureau activities between meetings | • Improve web lay-out.  
• Improve mechanism for regular web updates.  
• Send out direct mail with short minutes.  
• Regular press releases to Gliding Magazines  
• Establish Partnerships with Gliding Magazines | Secretary + Webmaster + president | Initiated:  
Webmaster updating website  
Short minutes being sent out  
Regular contact with one European magazine  
List of other magazines being developed |
| 1.2| Not all delegates participate in IGC meeting                            | • Establish list of absent delegates  
• Newsletter to Delegates asking them to contact absentees | Secretary + Bureau | Ongoing |
| 1.3| Not all gliding countries have a delegate                               | • Establish list of countries with no delegates  
• Contact absent countries | President + Secretary | Being prepared |
| 1.5| IGC Meeting do not meet delegate’s expectations                         | • Survey Delegates after 2007 meeting | President + Secretary | Ongoing |
| 1.6| Lack of contact to national gliding decision makers                     | • Invite all Presidents of national gliding organisations to attend the 2007 meeting | President + Secretary | Invitation extended |
| 1.7| Some delegates have difficulties with English                           | • Survey delegates after 2007 meeting | President + Secretary | To be decided |
| 1.8| IGC is unknown to the glider pilot                                      | • Power Point and web cam online on IGC web at 2007 Plenary meeting | President + secretary | To be decided |
IGC Strategic Improvement Item no. 2

Subject: Communication

Strategic Goal: Improve communication with members at all levels (organisations as well as individuals)

Responsible for this item: The IGC Secretary

Key performance indicator:
Complete register of email contacts for Points of Contact:
Regular intervals between Newsletter and articles

<table>
<thead>
<tr>
<th></th>
<th>Strategic action</th>
<th>Practical initiative for 2006-07</th>
<th>Owner</th>
<th>Status (January 2007)</th>
</tr>
</thead>
</table>
| 2.1 | Lack of information to member organisations | • Establish list of key contacts (member organisations, NACs, Federations, magazines, e-magazines)  
• Send Newsletter to all Points of Contact | Secretary and President | Ongoing |
| 2.2 | Lack of communication to glider pilots | • Advise Ranking List administrator of newsletters on the website  
• Write articles for magazines | President | Ongoing  
Authors being sought |
| 2.3 | Lack of communication from members | • Delegates to put country news on IGC-news | Delegates | Not started  
Template required  
Target countries, one per month  
To be developed at 2007 Plenary meeting |
IGC Strategic Improvement Item no. 3

**Subject**: Quality of events

**Strategic Goal**: Improve the quality of Class 1 events

**Responsible for this item**: The chairman of the Competition Development and Quality Control Committee

**Key performance indicator**: Reduce no of complaints/protests during Class-1 events
- 2006: How many complaints/protests?
- 2007:

Reduce no of rule changes:
- 2007:

Increase no of competitors on ranking list
- 2006: How many on list?

Increase no of hits on Ranking List web
- 2006: How many hits?

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</tr>
</thead>
</table>
| 3 | Quality of event Class-1 events not good enough       | • Review role of Chief Steward  
• Engage CS with Organisers at time of bid approval  
• Review and revise Bid procedures                  | 1st VP         | Ongoing  
Chief Steward training session to be held in Lausanne in March 2007 – chaired by Brian Spreckley, Roland Stuck, Peter Ryder |
|   |                                                       |                                                                                               |                |                                                                                       |
| 3.2| Championships management not consistent              | • Develop organisers handbook                                                                  | 1st VP         | Ongoing  
Site visits instigated for 2007 events                                                 |
|   |                                                       |                                                                                               |                |                                                                                       |
| 3.3| Maintain and enhance the pilot ranking list           | • Review rules  
• Establish SC Annex for Ranking List  
• Get more competitions included                    | Ranking List Manager | Ongoing                                                                 |
|   |                                                       |                                                                                               |                |                                                                                       |
IGC Strategic Improvement Plan v.0.5

IGC Strategic Improvement Item no. 4

**Subject:** Membership

**Strategic Goal:** Increase number of glider pilots represented through IGC

**Responsible for this item:** The IGC president

**Key performance indicator:** Number of gliding members of FAI member organisations at end of:

- 2004: 116,900
- 2005: 114,600
- 2006: ?????

Target 2007: 2005 minus 3%

Target 2008: 2005 minus 5% (reduce negative development)

Target 2010: 2007 plus 5% (start positive development)

<table>
<thead>
<tr>
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</thead>
</table>
| 4.1 | Create awareness and image of the gliding sport | • Develop the Grand Prix concept and engage with television  
• Seek possibilities to use gliding in television, also non-competition  
• Support the development of the FAI Regional and World Air Games products | President | Ongoing:  
8 Grand Prix races held in 2006  
Air Sports Ltd have shown capability; now in negotiation with FAI Executive Board |
| 4.2 | Reduce blocking factors (license, airworthiness, medical, cost of administration, access to airspace) | • Work with FAI and other FAI Commissions, EAS, EGU towards ICAO and EASA. | President | Ongoing:  
Good contact to EGU, liaison to ICAO seems to be OK. |
| 4.3 | Review expansion possibilities (light gliders, other competition types, new members categories) | • Expand/reinforce the Grand Prix initiative  
• Incorporate other classes | R. Stuck | Not started  
Proposals developed for 2007 Plenary meeting |
| 4.4 | Expand within FAI | • Address FAI members with gliding activities not represented in IGC to get representation.  
• Address FAI members without gliding activity to offer support to get started | President | Not started |
| 4.5 | Promote parallel gliding | • Work with OLC(s) to ensure de-centralised | OLC coordinator | Ongoing |
4.6 Support gliding organisations to recruit, maintain and motivate members

<table>
<thead>
<tr>
<th>opportunities</th>
<th>competitions are available to all</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Support the development of tools/equipment to support simulated gliding activities</td>
</tr>
<tr>
<td></td>
<td>• Coordinate and distribute to organisations examples of “best practice” for recruiting, maintaining and motivating new members</td>
</tr>
<tr>
<td></td>
<td>• Maintain global awareness of the level of membership in individual countries</td>
</tr>
<tr>
<td></td>
<td>• Support initiatives to develop products designed to recruit, maintain and motivate members</td>
</tr>
</tbody>
</table>

| Secretary | Not started Discussions of “best practice” for 2007 Plenary meeting |
IGC Strategic Improvement Item no. 5

**Subject**: Safety

**Strategic Goal**: Reduce the number of reported incidents and accidents in IGC sanctioned championships events

**Responsible for this item**: The IGC President

**Key performance indicator**: Reduction in the rate of injury accidents per annum

- Target 2007: Establish criteria for statistical data
- Target 2008: Collect and compile data
- Target 2009: Analysis of accidents and initiatives to reduce accidents/fatalities by dialogue with appropriate bodies (manufactures, gliding organisations etc) is taken.

<table>
<thead>
<tr>
<th>5</th>
<th>Strategic action</th>
<th>Practical initiative for 2006-07</th>
<th>Owner</th>
<th>Status (January 2007)</th>
</tr>
</thead>
</table>
| 5.1 | Establish database of incident and accident statistics | • Survey all gliding nations  
• Work with EGU to develop database of incidents and accidents | Foltin | Survey underway |
| 5.2 | Support initiatives designed to enhance safety | • Promote specific safety products to glider pilots  
• Work with OSTIV Safety and Training panel to develop safety awareness | Foltin | Proposals for enhancing safety to be presented to 2007 Plenary meeting |
| 5.3 | Communicate safety information to organisations | • Work with EGU to develop database  
• Establish safety newsletter through national gliding magazines  
• Establish safety information on website | Foltin | Not started |
IGC Strategic Improvement Item no. 6

Subject: Finance

Strategic Goal: Provide budget for IGC activities

Responsible for this item: The IGC President

Key performance indicator: Budget for 1, 2, and 5-year plans to support IGC activities established

<table>
<thead>
<tr>
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<th>Practical initiative for 2006-07</th>
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</tr>
</thead>
</table>
| 6.1 | Pay expenses for IGC Officials at Cat 1 events | • Establish costs for Officials  
• Develop budget to support Officials  
• Set Sanction Fees on a per-head basis to cover costs for Officials | 1st VP & Treasurer | Completed |
| 6.2 | Pay expenses for IGC Officers | • Develop budget to support Officers in accordance with IGC Financial Policy | President & Treasurer | Ongoing |
| 6.3 | Ensure Income meets planned Expenses | • Ensure sanction fees and GFAC fees are sufficient to meet expected budget requirements  
• Develop alternative income sources through sponsorship and media rights | President & Treasurer | Ongoing |
| 6.4 | Create overview of financial situation | • Develop IGC 5-year budget  
• Update 5-year budget annually | Treasurer | Budget to be presented to 2007 Plenary meeting |