Organizer Agreement Annex 13 Bali INDONESIA | 14 Oct 2016 110th FAI General Conference - Bali (Indonesia) - 14 & 15 October 2016

From Workshop (13 Oct) 1. FAI Bidding Process 2. Roll Out Organizer Agreement 3. Event Quality We believe that the OA part of a process and no goal on its own

What happened until now?

- 2014 GC + all year 2015 EB/CPs presenting / development / shaping / adjusting
- See GC2015-annex 20 "Organiser Agreement"
- 2015 GC: Very favorable feedback. After GC2015 ASCPs asked for final comments – none received
- 2016 Jan: FAI EB "ok with implementation with necessary editorial changes"
- 2016 Q1/Q2: FAI TV Production Company with comments on media rights / technical. FAI Layer's feedback
- · First "new OAs" sent out



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Where are we with the OA roll-out?

- Championships 2016 covered by «old» OA (awarded 2014/2015)
- Championships 2017 with «old» OA (awarded 2015/2016)
- Some 2016/2017 tried with «new» OA
- We decided to re-issue «old» OA for various reasons -> see following

«rolling roll-out of new OA» will be concluded with championships to be sanctioned during 2017 Plenaries



Feedback & Observations

- 1. The new OA requests substantially more information
- 2. Majority of returned (signed) OAs lack the requested information
- 3. Some bid processes in ASCs need adjustments
- 4. Questions on Content of the Bid (as per Para 4 in OA)
- 5. Ongoing questions related to «rights», obligations, exclusivity clauses



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Content of the Bid = annex to OA

- FAI Rules & Regulations
- Organisational Structure
- Name of the FAI coordinator
- Event Venues and details
- Schedule of the Event
- Safety Plan
- Medical, Rescue, Emergency
- Medals, prizes
- Audio-visual coverage plan

- Commercial rights
- · Event Logistics, travel, visa
- Entry Fees and what they cover
- Event insurance
- Event budget
- · Distribution of revenues
- Post-event reporting
- Confirmation that NAC has been informed about the BID

Rights-Section

- · Recent contacts / development activities with (potential) partners
- Revisit/adjust "Rights Section" in new OA
- FAI must be able to introduce new partners even at a late stage
- · Concept:
 - Always minimum exposure for FAI partners plus
 - Exclusive rights which will be acquired (bought)
- Balance between "Exclusivity" vs "LOC interest to know early"
- Work in progress with the FAI Marketing Consultant and will be finished in Q4/2016.



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A permanent task!

- 1. Communication, communication
- 2. Inform LOCs, Commissions and Officials at earliest opportunity
- 3. Provide information through as many channels as possible
- 4. Generate "easy access tools", ideally usable on mobile devices



Action Plan

- 1. Information-Slot (Plenary, Bureau, CPG, NACPs, GC)
- 2. Workshops (like this one)
- 3. On-demand training (talk to me)
- 4. Incoming Presidents Training (in place already)
- 5. Information Circular / Newsletter -> ASCs, Officials, LOC
- 6. Dedicated web-space



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Topics from workshop

- 1. Relationship NAC vs (delegated) Holder of Sporting Power
 - Heads-up on connection between FAI-member and Holder of Sporting Powers
 - May-be a liability issue in some countries
 - How to involve / inform the NAC at the earliest occasion?
- 2. Signature of OA, is there a best moment?
 - Few ASCs (e.g. CIA) request signed OA before the bid is accepted to be presented
 - Plenary meeting ends with Awarding of Championship and has signed OA (LOC, Holder of Sporting Power, Commission President)



Information Circular Topics Standard articles Anti-Doping, Protocol, Medal Orders, Handbooks, ... As appropriate IT-Interfaces, New projects, Best practice... On demand (of ASCs) Typics for Accommon President and Bureau Members Typics for

