Why such a survey?

• Membership issues show that our model does not always fit the current environment
  → A direct link to an IF can be required to obtain government subsidies
  → Air sports have obtained independent legal recognition and are no longer subordinate to their NAC and attempt to deal directly with FAI

Why such a survey?

• Difficulty in fulfilling mutual expectations
  → FAI is not always responsive enough due to workload.
  → Communication does not always reach those with the need to know
  → Sports people contact FAI directly, not finding the right contact in country
  → FAI does not have the resource to compensate for weaker NACs

Why such a survey?

• Any change in operations needs to be based on reliable data
  → Previous surveys had very low response rate
  → Data was insufficient and was therefore not used

What do we hope to achieve?

• Identify different structures that exist amongst FAI Members
• Identify key obstacles to an efficient service
• Determine what changes could improve efficiency
• Facilitate membership for new countries
The Method applied

• Research over 2 year period in three two-step phases
• 20 Countries by July 2015 → Review questionnaire
• 30 Countries by April 2016
• 30 Countries by July 2016
• Step 1 → Questionnaire to NAC
• Step 2 → Direct contact with NAC to clarify and ensure full understanding
• Final results will be presented at 2016 GC

Key Results of PHASE ONE

• 18/20 Countries responded:
  1. Type of Structure
  2. Employed Staff
  3. Source of FAI Subscription
  4. License issued
  5. Cost of Sporting License
  6. Support to FAI since joining FAI

1. Type of Structure

• 8 Countries = Single Entity managing all Air Sports
• 10 Countries = Umbrella Entity with total (5) or partial delegation (5) o/w 1 NAC that has added 2 associate members.

2. Employed Staff

<table>
<thead>
<tr>
<th>Category</th>
<th>Countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>under 10</td>
<td>5</td>
</tr>
<tr>
<td>10 - 30</td>
<td>6</td>
</tr>
<tr>
<td>over 100</td>
<td>2</td>
</tr>
</tbody>
</table>

   * The number of staff is not proportional to the category of membership

3. Source of FAI Subscription

4. Who issues Sporting License?

   Even when sporting powers are delegated, most NACs have retained the issuance of the sporting license
5. Cost of Sporting License

<table>
<thead>
<tr>
<th>No Charge</th>
<th>1K - 9K</th>
<th>10K - 19K</th>
<th>20K - 30K</th>
<th>Over 30K</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>4</td>
<td>3</td>
<td>3</td>
<td>1</td>
</tr>
</tbody>
</table>

*In some countries the cost varies from discipline to discipline*

6. Support to FAI activities since joining FAI

- Total = 18
  - All three: 11
  - Organising CAT 1 Events: 4
  - Organising ASC Meetings: 5
  - Organising General Conference: 1

Thank you for your attention
And thank you for your cooperation