

**FAI AIR SPORT COMMISSIONS - BUDGET SUBMISSION FORM - 2017**

<b>CIMA</b>		<b>BUDGET</b>	<b>BUDGET</b>
<b>currency : € ( euros )</b>		<b>2016</b>	<b>2017</b>
<b>INCOME :</b>			
<b>1.</b>	<b>TOTAL INCOME</b>	<b>8,700</b>	<b>2,300</b>
<b>1.1</b>	<b>Income from Members</b>	<b>0</b>	<b>0</b>
	Subscriptions	0	0
	Arrears Subscriptions	0	0
<b>1.2</b>	<b>Competition Revenues</b>	<b>6,800</b>	<b>1,500</b>
	Sanction Fee - WAG	Unknown	0
	Sanction Fee - World Champ	5,000	0
	Sanction Fee - Continental Champ	1,500	1,500
	Sanction Fee - ASC Challenge	300	0
	Host City Fee - World Series	0	0
	Sale of Championship Medals	0	0
	Other: Protest Fees, Online Contest	0	0
<b>1.3</b>	<b>Commercial Revenues</b>	<b>0</b>	<b>0</b>
	Merchandising (Textile, badges, pin's etc ...)	0	0
	Sponsors (Incl Value-In-Kind - VIK)	0	0
	TV / Media Rights	0	0
	Licensing - Royalties (Incl Equipment)	0	0
	Donations	0	0
<b>1.4</b>	<b>Financial Income</b>	<b>0</b>	<b>0</b>
<b>1.5</b>	<b>Other Income</b>	<b>1,900</b>	<b>800</b>
<b>EXPENDITURES</b>			
<b>2</b>	<b>TOTAL EXPENDITURE</b>	<b>14500</b>	<b>17500</b>
<b>2.1</b>	<b>Administration Expenses</b>	<b>200</b>	<b>200</b>
	Salaries & Social Charges	0	0
	Staff Expenses	0	0
	General Administration	200	200
	Management Fees	0	0
	Depreciation	0	0
	Special Projects	0	0
<b>2.2</b>	<b>Operating Expenses</b>	<b>14,000</b>	<b>17,000</b>
	General Conference + NAC Meeting	2,000	2,000
	Executive Board + ASCP	1,000	1,000
	ASC Plenaries, Meetings & WGs	1,000	1,000
	Expert Groups	0	0
	Other FAI Bodies (SWG, FRTF, ...)	0	0
	WAG - World Air Games	0	0
	World Games & other Multi-Sports Events	0	3,000
	FAI - World Championships	0	0
	FAI - Continental Championships	0	0
	FAI - World Series	0	0
	FAI - ASC Challenges	0	0
	Other Events	0	0
	Development Programs	10,000	10,000
<b>2.3</b>	<b>Marketing / Communication</b>	<b>0</b>	<b>0</b>
	Merchandising	0	0
	Performance Awards & Diplomas	0	0
	Subscriptions to Associations	0	0
	Printing / Advertising / News	0	0
	Graphic Design	0	0
	Public Relations	0	0
	TV Production	0	0
<b>2.4</b>	<b>Financial Costs</b>	<b>0</b>	<b>0</b>
	Bank Charges	0	0
	Investment Management Charges	0	0
	Interest on Bank Loan (MSI Office)	0	0
	VAT non recoverable	0	0
<b>2.5</b>	<b>Others</b>	<b>300</b>	<b>300</b>
	Reserves	0	0
	Exceptional Charges	300	300
	Loss on Debtors	0	0

**BUDGET GUIDELINES AND CALCULATION SPREADSHEET - EXPENDITURES**

Please find enclosed a detailed budget guidelines in 3 parts

PART 1		PART 2		
This part shows what each "budget line" is comprised of. For instance: "General Administration" is the total of several line of various Office Costs from Office Rent to IT Computing Cost		This part allows to directly enter the detailed figures and to generate the Budget Report		
EXPENDITURE		ACTUAL 2016	BUDGET 2016	BUDGET 2017
Budget Headings	Detailed Accounting Plan	Financial Details		
	Account N°	Designation		
<b>2.1 Administration Expenses</b>				
Salaries & Social Charges	500000	Gross Salaries		
	500500	Social Charges		
Staff Expenses	500600	Other Staff Expenses		
	500800	Training		
General Administration	600000	Office Rent		
	601000	Building Service Costs (Electricity, Maintenance, Cleaning)		
	601100	PPE Costs (Building Service - MSI)		
	601200	Insurance (Fire, 3rd Party)		
	601300	Office supply		
	601400	Telephone / Fax		
	601500	Internet Access / Line	200	200
	601600	Postage - Bulk Mailing		
	601700	Postage		
	601800	Copy Machine		
	601900	IT Computing Cost (Maintenance + Hardware)		
	601950	VAT not Refundable		
Management Fees	602000	Professional Services (Auditors, Legal)		
	602100	External Consultant		
Depreciation	603000	Depreciation on Admin Building		
	603100	Depreciation Office Furniture & Equipment		
	603200	Depreciation Computer Equipment		
Office Projects	604000	Doping programme		
	604100	Europe Air Sports		
	604200	IT Development - Generic (Sporting Licences)		
	604300	Technology Development		
<b>2.2 Operating Expenses</b>				
General Conference + NAC Meeting	620000	GC - General Expenses	2000	2000
	620100	GC - Expenses of FAI Officers		
	620200	GC - Expenses of FAI Staff		
Executive Board + ASCP	621000	EB & ASCP - General Expenses	452	1000
	621100	EB & ASCP - Expenses of FAI Officers		
	621200	EB & ASCP - Expenses of FAI Staff		
ASC Plenaries, Meetings & WGs	622000	General Expenses ASC Plenaries, Meetings & WGs	€ 605.61	1000
	622100	Expenses of ASC Officers		
	622200	Expenses of FAI Officers (ASC President or EB Members)		
	622300	Expenses of FAI Staff		
Expert Groups	623000	General Expenses		
	623100	Expenses of Experts		
	623200	Expenses of FAI Officers (EB Members)		
	623300	Expenses of FAI Staff		
Other FAI Bodies	624000	General Expenses		
	624100	Expenses of Experts		
	624200	Expenses of FAI Officers (EB Members)		
	624300	Expenses of FAI Staff		
WAG	630000	WAG - General Expenses		
	630100	WAG - General Expenses - test events		
	630200	WAG - Provision on debtor		
	630300	WAG - Expenses of FAI Officers		
	630300	WAG - Expenses of FAI Staff		
	630400	WAG - Expenses for ASC Officials		
World Games & other Events	631000	General Expenses		
	631100	Expenses - test events		
	631200	Expenses of FAI Officials		3000
	631300	Expenses of FAI Staff		
World Championships	632000	WC - General Expenses		
	632100	WC - Champ Medals		
	632200	WC - Expenses of FAI Officials - Jury / Steward		
	632300	WC - Expenses of FAI Judges		
	632400	WC - Technical Support / Logistics (eg: Trackers IGC)		
Continental Championships	633000	CC - General Expenses		
	633100	CC - Champ Medals		
	633200	CC - Expenses of FAI Officials - Jury / Steward		
	633300	CC - Expenses of FAI Judges		
	633400	CC - Technical Support / Logistics (eg: Trackers IGC)		
World Series	634000	WS - General Administration (incl Medals)		
	634100	WS - Marketing / Communication (incl. TV)		
	634200	WS - TD / Judges Costs / Officials		
	634300	WS - Transportation & Logistics		
ASC Challenges	634400	WS - Technical Support (IT, Services)		
	635000	ASC Ch - General Administration (incl Medals)		
	635100	ASC Ch - Marketing / Communication (incl. TV)		
	635200	ASC Ch - TD / Judges Costs / Officials		
	635300	ASC Ch - Transportation & Logistics		
	635400	ASC Ch - Technical Support (IT, Services)		
Other Events	640000	RBAR - Servicing Costs		
	640100	RBAR - Servicing Costs		
Development Programs	650000	Judges Training		
	650100	IT Development - Specific (eg. Ranking Systems)		
	650200	Technology Development	10000	10000
	650300	Safety Development		
<b>2.3 Marketing / Communication</b>				
Merchandising	660000	Purchase of Textiles		
	660100	Purchase of Pin's / Badges		
	660200	Purchase of Flags		
	660300	Purchase of Videos		
	660400	Purchase of other items		
	660500	Purchase of ASC Proficiency Card / Certificates		
	660600	Purchase of Airsport Medals		
Performance Awards & Diplomas	661000	Purchase of GC Medals		
	661100	Purchase of S. Gökçen Medals		
	661200	Purchase of Diplomas	516.65	
Subscriptions to Associations	662000	Expenses to Attend Association AGM		
	662100	Fees to various Associations		
Printing / Advertising / News	663000	Events & Advertising Costs		
	663100	Newspaper / Subscriptions		
	663200	Printing Costs		
Graphic Design	664000	Development of Visual Identity		
Public Relations	665000	Gifts / Merchandise		
	665100	Expenses / Representation		
TV Production	666000	Media Consulting		
	666100	TV Distribution		
	666200	TV Production		
<b>2.4 Financial Costs</b>				
Bank Charges	680000	Interest & Bank Charges		
Investment Charges	681000	Account Management Fee		
Interest on Bank Loan (MSI Office)	680100	Bank Loan Interest ( MSI )		
<b>2.5 Others</b>				
Reserves	695000	Attributions - WAG Reserve		
	695100	Reserve Dissolution		
Exceptional Charges	696000	Exceptional Charges	300	300
Loss on Debtors	396000	Loss on Members Debt		
	396100	Loss on other Debtor		
	396200	Attribution - Provision for Debt		
	396300	Dissolution - Provision for Debt		

## BUDGET GUIDELINES AND CALCULATION SPREADSHEET - REVENUES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "Merchandising" is revenues from textiles, pin's & badges, flags, videos, proficiency cards & certificates, etc ...				This part allows the detailed figures to be directly entered and to generate the Budget Report		
REVENUES				ACTUAL 2016	BUDGET 2016	BUDGET 2017
Budget Headings	Detailed Accounting Plan		Financial Details			
	Account N°	Designation				
<b>1.1 Income from Members</b>			<b>0</b>	<b>0</b>		<b>0</b>
Subscriptions	300000	Subscriptions - VAT 0%				
	300100	Subscriptions - VAT 8.0%				
	300200	Declassification - Subscriptions				
Arrears Subscriptions		Manual Extract of Late Payments				
<b>1.2 Competition Revenues</b>			<b>0</b>	6800		1500
Sanction Fee - WAG	310000	WAG - Sanction fees				
	310010	WAG - Bid fee				
	310020	WAG - Non Refundable Deposit				
	310040	WAG - reimbursement of expenses				
Sanction Fee - World Champ	310050	Sanction Fee - World Champ		5000		1500
Sanction Fee - Continental Champ	310060	Sanction Fee - Continental Champ		1500		
Sanction Fee - ASC Challenge	310070	Sanction Fee - ASC Challenge		300		
Host City Fee - World Series	310080	Host Fee - World Series				
Sale of Medals	320000	Championship Medals				
	320010	World Cup Medals				
	320020	Other Medals				
Other: Protest Fees, Online Contest	330000	Protest Fee				
	330010	Online Contest				
	330020	Equipment Rental				
<b>1.3 Commercial Revenues</b>			<b>0</b>	100		100
Merchandising (Textile, badges, pin's etc ...)	350000	Sales of Textile				
	350010	Sales of Pin's / Badges		100		100
	350020	Sales of Flag				
	350030	Sales of Videos				
	350040	Sales of other items				
	350050	Sales of ASC Proficiency Card / Certificates				
	350060	Sales of Airport Medals				
Sponsors (Incl VIK )	360000	Sponsoring Rights				
	360010	Corporate Patron programme				
TV / Media Rights	370000	TV Rights				
Licensing - Royalties (Incl Equipment)	375000	Licensing / Certification Fees				
Donations	380000	Donations				
<b>1.4 Financial Income</b>			<b>0</b>	<b>0</b>		<b>0</b>
	686000	Revenue from Investments				
	687000	Revenue from Share				
	688000	Revenue from Obligations - Int. Fund				
	688500	Revenue from Obligations - FAI				
	689000	Gain of Foreign Exchange				
	685000	Interest from Creditors				
<b>1.5 Other Income</b>			<b>0</b>	<b>0</b>		<b>0</b>
MSI Rental incomes	390000	Office rental				
Records Claims	385000	Homologation of Records				
Extraordinary Income	395000	Extraordinary Income				