**FAI Budget 2018**

| | | BUDGET 2017 | | | BUDGET 2018 | | |
|---|---|---|---|---|---|---|---|
| | | Sports Operations | HO Operations | FAI | Sports Operations | HO Operations | FAI |
| **INCOME :** | | | | | | | |
| **1.0** | **TOTAL INCOME** | **303'879** | **1'748'366** | **2'052'245** | **366'610** | **1'830'034** | **2'196'644** |
| **1.1** | **Membership Revenues** | **0** | **988'176** | **988'176** | **0** | **1'014'594** | **1'014'594** |
| | Subscriptions | 0 | 988'176 | 988'176 | 0 | 1'014'594 | 1'014'594 |
| **1.2** | **Competition Revenues** | **288'789** | **191'100** | **479'889** | **311'290** | **346'100** | **657'390** |
| | Sanction Fee/Reimbursement Expenditure - WAG | 0 | 100'000 | 100'000 | 0 | 100'000 | 100'000 |
| | Sanction Fee - World Champ | 100'950 | 0 | 100'950 | 156'732 | 100'000 | 256'732 |
| | Sanction Fee - Continental Champ | 48'211 | 0 | 48'211 | 37'172 | 0 | 37'172 |
| | Air Games Event Series Income | 0 | 0 | 0 | 0 | 55'000 | 55'000 |
| | Sanction Fee - ASC Challenge / Cat 2 Events | 54'370 | 0 | 54'370 | 65'830 | 0 | 65'830 |
| | Host City Fee - World Series | 0 | 0 | 0 | 0 | 0 | 0 |
| | Sale of Championship Medals | 14'040 | 5'000 | 19'040 | 15'320 | 5'000 | 20'320 |
| | Other | 71'218 | 86'100 | 157'318 | 36'237 | 86'100 | 122'337 |
| **1.3** | **Commercial Revenues** | **15'090** | **373'250** | **388'340** | **15'937** | **383'500** | **399'437** |
| | Merchandising (Textile, badges, pin's etc …) | 10'330 | 9'750 | 20'080 | 13'843 | 8'000 | 21'843 |
| | Sponsors / Partners | 1'040 | 340'000 | 341'040 | 500 | 352'000 | 352'500 |
| | TV / Media Rights | 0 | 0 | 0 | 0 | 0 | 0 |
| | Licensing - Royalties (Incl Equipment) | 2'720 | 0 | 2'720 | 1'094 | 0 | 1'094 |
| | Donations | 1'000 | 23'500 | 24'500 | 500 | 23'500 | 24'000 |
| **1.4** | **Financial Income** | **0** | **6'000** | **6'000** | **0** | **6'000** | **6'000** |
| **1.5** | **Other Income** | **0** | **189'840** | **189'840** | **39'383** | **79'840** | **119'223** |
| | Other Income | 0 | 79'840 | 79'840 | 39'383 | 79'840 | 119'223 |
| | Extraordianary incomes ( GC, subsidies, Reg. Fees) | 0 | 110'000 | 110'000 | 0 | 0 | 0 |
| **EXPENDITURES :** | | | | | | | |
| **2.0** | **TOTAL EXPENDITURE** | **342'589** | **2'379'660** | **2'574'112** | **381'093** | **2'316'924** | **2'698'017** |
| **2.1** | **Administration Expenses** | **25'416** | **1'336'560** | **1'361'976** | **48'730** | **1'517'274** | **1'566'004** |
| | Salaries & Social Charges | 0 | 1'070'000 | 1'070'000 | 0 | 1'220'000 | 1'220'000 |
| | Staff Expenses | 0 | 5'000 | 5'000 | 0 | 5'000 | 5'000 |
| | General Administration | 4'194 | 190'560 | 194'754 | 10'648 | 187'274 | 197'922 |
| | Management Fees | 20'214 | 33'000 | 53'214 | 36'988 | 30'000 | 66'988 |
| | Special Projects | 1'008 | 38'000 | 39'008 | 1'094 | 75'000 | 76'094 |
| **2.2** | **Operating Expenses** | **301'574** | **412'750** | **714'324** | **316'190** | **335'150** | **651'340** |
| | General Conference + NAC Meeting | 12'740 | 174'500 | 187'240 | 10'769 | 40'750 | 51'519 |
| | Executive Board + ASCP | 10'644 | 42'500 | 53'144 | 28'900 | 42'500 | 71'400 |
| | ASC Plenaries, Meetings & WGs | 66'142 | 23'000 | 89'142 | 51'850 | 26'000 | 77'850 |
| | Expert Groups, Techn. Comm., RVP | 2'268 | 11'500 | 13'768 | 3'204 | 16'650 | 19'854 |
| | Other FAI Bodies | 0 | 2'000 | 2'000 | 547 | 2'000 | 2'547 |
| | WAG - World Air Games | 0 | 0 | 0 | 0 | 0 | 0 |
| | World Games & other Multi-Sports Events | 8'640 | 50'000 | 58'640 | 5'471 | 25'000 | 30'471 |
| | FAI - World Championships | 130'415 | 8'000 | 138'415 | 139'803 | 1'000 | 140'803 |
| | FAI - Continental Championships | 32'690 | 0 | 32'690 | 32'100 | 0 | 32'100 |
| | FAI - World Series | 0 | 0 | 0 | 6'785 | 0 | 6'785 |
| | FAI - ASC Challenges | 6'140 | 0 | 6'140 | 6'966 | 0 | 6'966 |
| | Other Events | 0 | 86'250 | 86'250 | 0 | 86'250 | 86'250 |
| | Development Programs | 31'895 | 15'000 | 46'895 | 29'795 | 95'000 | 124'795 |
| **2.3** | **Marketing / Communication** | **7'468** | **440'000** | **447'468** | **9'158** | **272'500** | **281'658** |
| | Merchandising | 0 | 12'500 | 12'500 | 1'751 | 12'500 | 14'251 |
| | Performance Awards & Diplomas | 2'160 | 1'000 | 3'160 | 0 | 1'000 | 1'000 |
| | Subscriptions to Associations | 2'500 | 9'500 | 12'000 | 2'500 | 9'500 | 12'000 |
| | Printing / Advertising / News | 1'728 | 37'000 | 38'728 | 1'313 | 37'000 | 38'313 |
| | Graphic Design | 0 | 0 | 0 | 2'500 | 0 | 2'500 |
| | Public Relations | 1'080 | 10'000 | 11'080 | 1'094 | 10'000 | 11'094 |
| | Air Games Event Series | 0 | 370'000 | 370'000 | 0 | 202'500 | 202'500 |
| | Sponsorship expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| **2.4** | **Financial Costs** | **540** | **43'000** | **43'540** | **273** | **43'000** | **43'273** |
| | Bank Charges | 540 | 3'000 | 3'540 | 273 | 3'000 | 3'273 |
| | Investment Management Charges | 0 | 1'500 | 1'500 | 0 | 1'500 | 1'500 |
| | Interest on Bank Loan (MSI Office) | 0 | 38'500 | 38'500 | 0 | 38'500 | 38'500 |
| | Allocation for Foreign Exchange Reserve | | | | | | |
| | Foreign Exchange | | | | | | |
| **2.5** | **Others** | **6'804** | **0** | **6'804** | **5'952** | **0** | **5'952** |
| | Reserves | 2'916 | 0 | 2'916 | 0 | 0 | 0 |
| | Exceptional Charges | 3'888 | 0 | 3'888 | 5'952 | 0 | 5'952 |
| | Allocation WAG/Air Games Event Series Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| **2.6** | **Depreciation** | **787** | **147'350** | **148'137** | **790** | **149'000** | **149'790** |
| | Depreciation | 787 | 147'350 | 148'137 | 790 | 149'000 | 149'790 |
| | | | | | **-14'483** | **-486'890** | **-501'373** |

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| **USE OF FUNDS:** | | | | | | | |
| **3.0** | **TOTAL USE OF FUNDS** | | **731'294** | | **0** | **205'000** | |
| **3.1.** | **Airsport Commissions Reserve** | **38710** | | | **14'483** | **0** | |
| **3.2.** | **Provision MSI** | | **40'000** | | | **40'000** | |
| **3.3.** | **Other Provisions** | | **272'000** | | | **65'000** | |
| | - Provision 2014 Sports Development | | 0 | | | 0 | |
| | - Provision 2002 Development and Innovation Fund | | 200'000 | | | 30'000 | |
| | - Other Provisions | | 10'000 | | | 10'000 | |
| | - Olympic Fund | | 62'000 | | | 25'000 | |
| **3.4.** | **WAG/ Air Games Event Series Reserve** | | **148'000** | | | **100'000** | |
| **3.5.** | **Operating Funds** | | **271'294** | | | **0** | |
| **ALLOCATION TO FUNDS:** | | | | | | | |
| **4.0** | **TOTAL ALLOCATION TO FUNDS** | **0** | **100'000** | | **0** | **100'000** | |
| **TOTAL RESULT** | | | | | | | |
| | | **0** | **0** | | **0** | **-381'890** | |