Bid for:

6th FAI European PG Accuracy Championship
Kobarid, Slovenia

Kobarid, Slovenia
15th till 22th of September, 2018
**SCOPE**

We decided to put this bid forward and to present you, one of the best possible venues to host 2018 European PG Accuracy Championship.

Please find here in all details regarding this event in Kobarid, Slovenia. Regarding typical services requested from the organizers in order to meet FAI/CIVL standards, I sincerely believe that myself as well as my team, can meet them and provide competitive, safe and fair environment for a high profile paragliding event. We were already tested in different events and proved that we are capable of handling such a task with responsibility and confidence needed.

Also, site itself, with it’s very predictable and reliable weather, friendly and easily understandable meteorology and topology and not to be overseen, with it’s blend of folklore and tradition, is providing unique experience that may last for a lifetime.

Some of the members of the organizational team are linked with this place for life, knowing how to fly it, how to live it, how to make others use its potential to the maximum.

Other members of the team, coming from the international high level competition scene, are widely recognized experts in their specific domain like: event management, and associated activities, scoring and related software development, filming and media.

This team possess all of the organizational and communication skills needed to make this event sportively excellent and in the same time pleasurable experience.

Slovenia is considered like cradle of culture but it is also good to know that proposed competition site Kobarid, might be considered as paragliding cradle of Vol Libre (among handful of other sites worldwide). With a lot of competitions history, some of world
records and all experience gained in meantime will be at your disposal if you accept this bid.

Annex A

BID INFORMATION

1. Organisers:
   NAC / AeroClub: Letalska zveza Slovenije
   Local Organizers: Društvo Adrenalin & KJP Krokar Železniki

2. Name of Championship
   6th FAI European PG Accuracy Championship

3. Proposed dates of Championships:
   15 – 22, September, 2018
   Registration: Saturday 15th of September 2018
   Mandatory Safety meeting: Sunday 16th of September 2018
   Team leader briefing at the HQ: Sunday 16th of September 2018
   Opening ceremony: Sunday 16th of September 2018
   First competition briefing: Monday 17th of September 2018
   Contest flying days: Monday 17th till Saturday 22nd of September 2018
   Prize-giving, closing ceremony: Saturday 22nd of September 2018
   Location of championship: Kobarid, Slovenia

4. Location(s) of Championship:
   General info on the region:
   • Official name: Slovenia
   • Capital: Ljubljana
   • Area: total: 20,273 sq. km water: 0,7%
   • Climate: The climate is also influenced by the variety of relief, and the influence of the Alps and the Adriatic Sea. In the Northeast, the continental climate type with greatest difference between winter and summer temperatures prevails. In the coastal region, there is sub-Mediterranean climate. The effect of the sea on the temperature rates is visible also up the Soča valley, while a severe Alpine climate is present in the high mountain regions.
   • Location: Middle Europe
   • Geographic coordinates: 46 00 N, 14 00 E
   • Border countries: Italy 10 km, Austria 60 km, Croatia 150 km, Hungary 340 km

   Terrain: Soča Valley is an active nature amateur’s paradise. Steep mountain slopes and unforgettable panoramic views offers top flying opportunities and long cross-country flying above the Julian Alps. With its setting of high Julian Alps peaks, take-off places near Kobarid, Tolmin and Nova Gorica are a paragliding pilot’s paradise.
4.1 Flying area

- Local Area info:

The competition area is in the North-Western part of the country (Goriška). Surrounded by Alps, The Triglav National Park is one of the oldest European parks and the only national park in Slovenia. The park is located in the Julian Alps, in the three-border area between Slovenia, Austria and Italy. The highest point of the park is the summit of Triglav (2,864 m), whilst the lowest point lies in the basins of the Tolminka river (180 m).
There are three climatic influences that meet in the country. A harsh Alpine climate prevails in the mountains, the coast has a sub-Mediterranean climate, and the north-east lowlands have a continental climate. The average temperature is above 15°C in September.

You may find some statistics bellow:
Temperatures:
All strong winds in Slovenia are related to cyclones, the strongest winds are linked to the passing of fronts and with Mediterranean cyclones. The periods of intensive weather processes and strong winds are short. Periods of anticyclone weather are of a longer duration than periods of cyclonic weather. In summer, at the end of winter and at the beginning of spring there is very often permanent anticyclonic weather.

The winds in Slovenia are weak compared to those in Western Europe. The winds in Slovenia depend very strongly on the Alps. Slovenia is on the calm side of the Alps when western to northern winds blow. Winds in Slovenia are much weaker than those on the western side of the Alps.

In the recent years we were constantly averaging 5 flying days out of 7, with only a few competitions fully blown out due to frontal and post frontal meteorological conditions.

5. Organisers, Directors and key officials.
Organisation/Event Director: Jure Fratina
- PG pilot since 1988
- Local FAI2 competition director last 3 years
- Local club president last 4 years
- Talks English, German, Italian, Slovenian, Serbo-Croatian

Meet Director: Igor Eržen
- PG pilot since 1994
- Local FAI2 competition director last 15 years
- Local club president last 15 years
- CIVL VP, NAC VP, president for PG&HG committee in Slovenia
- Talks English, Slovenian, Serbo-Croatian

Safety Director: Klavdij Rakušček
- PG pilot since 1989
- PG instructor and tandem pilot. Running a own PG centre for 20 years.
- Organizer of 20. FAI2 competitions in last 15 years
- Meet director on 15. FAI2 competitions in last 15 years
- Talks English, German, Italian, Slovenian, Serbo-Croatian

Chief Launch Marshal: Nejc Koren
- PG pilot since 2004
- An experienced acro pilot
- Authoritative and decisive character person involved in competition organizing last 15 years.
- Talks English, Italian, Slovenian

Chief Goal Marshal: Konavec Simon
- Experienced competition pilot

Meteorologist: Miha Razinger
- Professional aviation meteorologist
- Experienced competition pilot

Scorer: Kristjan Kuščer
- PG pilot since 2009
- Experienced scorer from more than 15. FAI2 competitions.
- Talks English, Slovenian

Retrieve/Check in and transport: Damjan Jeram
- PG pilot since 1999
- Responsible retrieve/transport person on more than 20 FAI2 competitions.
- Talks English, Italian, Slovenian

HQ/Admin manager: TBA

Chief Judge: TBA

6. **Entry Fee for Category 1 championship:**
Pilot: 300€
Team Leader/Assistant: free of charge

**What is provided:**
- Registration procedure
• Pilot info package including: Local guide to Slovenia and particularly Soča Valley area, T-Shirt of the competition, presents of the sponsors,
• Map of the area
• All transportation, shuttle buses to the take-off during training and competition days,
• Competitor identification number and card,
• Calculating and displaying of the results,
• Lunch pack: water in 0,5 litre bottles, fruit, sandwiches or similar,
• Parties for the pilots, including food and certain amount of free drinks in a previously arranged restaurant or a bar,
• Closing ceremony
• All local fees to the NAC,
• Rescue team for mountain operations, equipped and licensed,
• Ambulance, fully equipped and mobile.

7. Pilot Entry & Team size:
We wish to accept a maximum entry of 120 pilots.
What is required from Pilot at registration?
• Valid Pilot and FAI Licence
• IPPI lvl 5 (to be confirmed by CAA)
• Appropriate Medical Insurance certificate
• Appropriate Third Party Liability Insurance certificate
• Signing a waiver of release of liability

8. Test Event:
Pre-European PG Accuracy Championship valid also as Slovenian open championship will be organized.
Expected entry fee: 80€

9. Launch sites:
Main launch site for championship will be in Soča valley from take-off place Ozben with landing place Kobarid. Take-off will be open only for competitors and official pre-flyers during the championship. All other take-off laces will be as alternative and we will use them depending on weather-wind situation. We think with all the possibilities that we can guarantee a maximum of flying rounds. From all below mentioned take-off places we already run a lot of (20+) competitions in past 15 years. From Accuracy competitions to cross-country FAI-2 and FAI-1 championships. Lijak was in past a host of PG Accuracy world championship 2003. All sites are well maintained by the local PG clubs and are used by many local and foreign pilots. From this sites every year we count from 35.000 to 45.000 launches. Slovenia is well known for its extremely low incident rate. We ran dozens of comps without a single incident. However, we had fatality during the European Championships in 2003. Apart from that we had few rescues and three landings spread on the time span of more than 20 years of active usage of the area. All take-off places are accessible by minibuses.
9.1. Ozben:
Take off is located on an indistinctive top of the Ozben mountain NE from Kobarid right above beautiful river Soča. It is the lowest take-off in region that allows flying with the southerly winds. Take-off is at the moment still under construction. Take-off will be a big grassy clearing in the middle of forest.
Take off type: grassy clearing in the middle of forest
Altitude: 740m ASL
Take-off direction: SW
Favorable winds to take off: W, SW, S, SE
Take off size: 5 gliders simultaneously
Difficulty PG: easy
Start coordinates: N 46° 14' 59"  E 13° 36' 14"
Height limit: 9000ft QNH
Distance to landing: 1,9 km
Height difference to landing: 510 m
Equipment on take-off point:
- Information board,
- Windsack
- Toilets
Road Access: 8 km (last 2,5 km is graveled road in good conditions, accessible for private car)

9.2. Srednji vrh – Matajur
Take off is located on an indistinctive top of the Srednji vrh mountain belonging to the Matajur massif. It is one of rare take-offs in region that allows flying with the northern winds. Take-off in open grassy meadow suitable also for less experienced pilots. Srednji vrh offers a most spectacular view across the Soča valley towards Krn mountain and the Julian Alps.
Take off type: open mountain meadow/pasture
Altitude: 1320m ASL
Take-off direction: NE
Favorable winds to take off: N, NE, E
Take off size: 15-20 gliders simultaneously
Difficulty PG: easy
Start coordinates: N 46° 12' 32"  E 13° 33' 59"
Height limit: 9000ft QNH
Distance to landing: 3.8 km
Height difference to landing: 1090 m
Equipment on take-off point:
- Information board,
- Windsack
- Automatic wind station
Road Access: 15.5 km (last 5 km is graveled road in good conditions, accessible for private car)

9.3. Kobarid

Landing place for take-offs Mrzli vrh – Matajur and Ozben:
Type: big meadow by the road Kobarid – Tolmin on the SE site of Kobarid town.
Size: app. 90 x 60m
Altitude: 230m ASL
Difficulty landing PG: easy
Landing coordinates: N 46° 14' 28"  E 13° 34' 57"
Equipment on the landing site:
- Windsack
- Information board
- Free Wifi
- Toilets
- Bar 😊

9.4. Kobala:
Take off is located on the edge of the high mountains rising over Tolmin. Kobala is a very big, nicely maintained open grassy meadow on the top of Kobala peak, providing an easy launching in two directions, East and West.
Take off type: big, open grassy meadow
Altitude: 1080m ASL
Take-off direction: W and E
Favorable winds to take off: W, SW, E, SE
Take off size: more than 20 gliders simultaneously
Difficulty PG: easy
Start coordinates: N 46° 10' 52" E 13° 46' 46"
Height limit: 9000ft QNH
Distance to landing: 4,4 km
Height difference to landing: 920 m
Equipment on take-off point:
- Information board,
- Windsack
- automatic wind station
- Toilets
Road Access: 13.5 km (last 1 km is graveled road in good conditions, accessible for private car)

9.5. Tolmin

**Landing place for take-off Kobala:**
Type: big meadow on the W side of Tolmin
Size: app. 90 x 90 m
Altitude: 160 m ASL
Difficulty landing PG: easy
Landing coordinates: N 46° 11' 06"  E 13° 43' 20"
Equipment on the landing site:
- Windsack
- Information board
- Office with Wifi
- Toilets
9.6. Lijak

Lijak is one of the most favorite take-off places in Slovenia. Its special location offers an extraordinary number of flying days throughout the year. Even when in the nearby Vipava valley blows strong bora, Lijak is quite well protected. This great take-off place is situated above a karstic spring of the brook Lijak, on a sharp edge of the Trnovo landscape rising over the characteristic, funnel-shaped steep slope – hence the name; Lijak is a Slovenian word for funnel.

Take off type: big, open grassy clearing in the middle of forest
Altitude: 585m ASL
Take-off direction: W to SW
Favorable winds to take off: S, SW, SE
Take off size: app. 20 gliders simultaneously
Difficulty PG: easy
Start coordinates: N 45° 10' 52" E 13° 46' 46"
Height limit: 2500ft AGL (for competition 7000ft QNH)
Distance to landing: 1,95 km
Height difference to landing: 525 m
Equipment on take-off point:
- Information board,
- Windsack
Road Access: 11 km asphalt road, than 10min walk down the forest graveled road.
9.7. Livešče

**Landing place for take-off Lijak:**

- **Type:** big meadow
- **Size:** app. 150 x 150m
- **Altitude:** 60m ASL
- **Difficulty landing PG:** easy

**Landing coordinates:** N 45° 56' 50" E 13° 42' 42"

**Equipment on the landing site:**
- Windsack
- Information board
- Free Wifi
- Toilets
- Bar

10. **Airspace:**

G class airspace in the Alps is up to 9500 ft QNH. For competitions we get usually permission to fly up to 9000ft QNH which is more than sufficient. In the flats around Lijak take off we always get special permission to fly up to 7000 ft QNH which is also sufficient. In close collaboration with the authorities, we manage to keep it this way for years. NOTAM will be issued for the site and the dates, so all masseurs will be taken to provide open and safe flight area. We are also in daily contact with air traffic control, to give the detailed info on our plans for the day.

11. **Safety issues:**

Unlike other Alpine sites, the conditions here change slowly; cu-nims rarely take a hold. This is Alpine flying without the drama. Conditions are rarely turbulent and the climbs are a mellow 2-4m/s. The valley winds are usually light. (not like in some other alpine valleys) and locally change direction depending on a terrain (but not in an unusually way). When general wind is east the wind is east also in the valley and a bit stronger. In this situation conditions can be a bit more turbulent. We are happy to say that we don’t have any dangerous wires or high power lines crossing the valleys. With a possibility of changing different launches we can find a safe site almost in any weather situation.
12. **Transport:**
Transfers to the T.O. will be from the HQ or landing place where we have appropriate parking place for manipulating vehicles, gliders and other equipment. From there, transfer to the main T.O. is taking about 15 minutes. It is usually efficient and well organized with zero stress, important for the day to start well.

13. **Rescue/Medical Services:**

First Aid and Medical Assistance:
First aid will be provided by the team present on site. We will have dedicated mountain rescue with full equipment on site and medical crew with equipped ambulance car. Mountain rescue is in direct contact with helicopter teams, which are stationed on Ljubljana Airport.

Hospital Assistance:
In the region there are small hospitals in towns of Tolmin and Kobarid providing basic care, treating fractures, wounds and ordinary illnesses. More demanding patients are immediately transferred to the hospital in Nova Gorica or in case of helicopter transfer to the “Ljubljana klinični center”. Both hospitals are fully equipped and providing accommodation during the period of recovery. Although life threatening situation, helicopter rescued and transport, urgent matters etc. in Slovenia are free, we do recommend proper insurance in case where special services are needed.

Mountain Rescue:
The town of Tolmin has its own dedicated Mountain rescue team specially trained to work with paragliding accidents. They are licensed for such an activity and quite experienced with paragliding related incidents. Please note that their arrangement is to take care of the pilot himself. In case of complicated equipment rescuing that is time and effort demanding some fee may apply but in most cases they are happy to help and knowledgeable about equipment and how to handle it.

Helicopter Casualty Evacuation:
Helicopter rescue is available. In order to use their service, mountain rescue team is in direct contact with them and if needed helicopter shall be activated. Helicopter and the crew is based at the Ljubljana Airport, response time is approximately 30 min, depending on other activities going on at the moment. Crew is on 24/7 stand-by mode.

At the main landing area in Tolmin there is also heli pad if assistance is needed there, but crews are fully trained to do mountain rescues from the most demanding places. On the tasks lines there are numerous suitable places for helicopter landings that are also adding responsiveness to the helicopter service.
14. **Liaison with police, military, public services:**
   We are working very close with all subjects within civilian services domain at the local level. Full support to our activities will be demonstrated on their side in order to provide environment suitable for executing high profile sport event.
   Daily regulation of the traffic (if needed) as well as physical surveillance and assistance from the police officers will be at hand for the pilots and officials.

15. **Insurance:**
   What is required from Pilot:
   - Appropriate Medical Insurance certificate (no specific amount)
   - Appropriate Third Party Liability Insurance certificate (no specific amount)
   Documentary proof of insurance (in English) must be presented to the organizers before the start of the championship.

16. **Communications:**
   Radio usage is aloud within the comp and on allocated frequencies. It is strongly advised that each competitor use VHF hand-held radio on dedicated Safety frequency. As a reference we are usually working on 147.800.

17. **Weather:**
   Time of competition is selected in such manner to provide weak thermals or wind situations. Most often wind directions in this time of year are light. We expect stable atmosphere with nice and warm sunny days and with low chance of precipitation. Daily temperature in this period are 15 to 22 degrees Celsius.
   Maximum wind speed for task flying will be 7m/s on the take-off or on the landing place.

18. **Meteorology:**
   To provide a maximum safety and fair competition we will monitor the weather with our meteorologist practically 24/7.
   Daily monitoring of:
   - Most reliable web resources for forecasts
   - Automatic wind stations
   - Details of Satellite weather,
   - webcams, etc.
   Weather reports will be given on briefings.

19. **Event Headquarters:**
   HQ will be organized in a cinema hall in centre of Kobarid. It will have Wifi and free internet access to all pilots. Hall can welcome more than 250 persons. Here we will have registration of pilots, general safety and site briefings. It is on walking distance from hotel, rooms and apartments in town, 1km from all camps and 500m from main landing place. In case of bed weather opening and closing ceremony will be in the cinema hall. We will have possibility to use also sports hall of Kobarid and conference room in tourist office in Kobarid for some talks ecc. Free Wifi will be also on landing place.
20. **Local facilities:**

Although Slovenia is full member of EU still most of the accommodation prices in the area may be considered as cheap, compared to some of the central EU countries.

Accommodation examples:
- **Camps:** 8€ to 12€ per night. (in some of the camps in Kobarid prices will be discounted for competition pilots)
- **Private rooms accommodation:** from 15€/person/day
- **Apartments:** from 15€/person/day

There are 3 camp sites and plenty of rooms, apartments and hotel in the area to accommodate all the pilots, team leaders, staff, etc...

In Kobarid are 2 supermarkets, few smaller shops and a lot of bars, restaurants and pizzerias. Everything in a walking distance from HQ.

It is possible to rent a car in Kobarid or Tolmin.

First repair facilities for gliders are 1h driving from Kobarid.

We will provide all services needed in order to help to coordinate and accommodate all pilots. Person in charge will be announced with all necessary contacts on the dedicated web site of the comp.

21. **Media coverage, publicity, sponsorship:**

We will invite national and local media for promotion of the event. This is also our obligation to sponsors. We will have staff that will take care of public relations.

Before the competition will be organized a press conference where we invite local and national media and TV broadcasters. During the competition will be promptly informed media about the progress of the competition and the results. Of course we will have a person who will be responsible for photo and video material. At the end we are planning a press conference where we will present results and impacts of championship to local and national environment.

22. **Competition website:**

Website will be set already for the test event. Via an website competitor and national teams will get all necessary information on the location, access, take-off and landing places, weather ...

All details about registration and payment will be published in due time, as well as local regulations. On website will be published all contact to get general information as well as on the accommodation reservation, car rental, transfers complete competition schedule, day and night events ...

During the championship we will publish daily results, photos, press release, final results and final comments.

23. **Finance and sponsorship:**

At the time of writing we only have confirmation from Kobarid municipal office,
Organization for Regional Development LAS Dolina Soče and Letalska Zveza Slovenije (NAC) to support us financially, but no contract has been signed as we have not yet been nominated as official organizer from CIVL. We plan to cover 30-40% of full costs from sponsors and donations.

24. **Visas, Vaccinations:**
No FAI member will be refused. To pilots who need visas we will send invitation letter and/or letter of guarantee on pilot/national team request. No recommended vaccinations are needed.

25. **Early arrivals:**
If any pilot or team wish or will come earlier, we will arrange all what they need. From accommodation to transports to flying sites and transfers from airports if needed. We will announce this with all other information on competition webpage. So Pilots and teams will have possibility to contact us and arrange what they need in advance.

26. **Customs & equipment importation:**
Slovenia is a full EU member. No special requires are needed for entering Slovenia. Gliders and the related small equipment do not need to declare at the customs.

27. **Any additional information in support of the bid:**

**ATTRACTIONS**

Major attractions, things to do, etc:

**Tolmin Gorges**

The Tolmin gorges are Tolmin’s most important sight of nature. The Tolmin gorges are the lowest and southernmost entry point into the Triglav National Park and Tolmin’s most important sight of nature. The most prominent attractions are the wedged rock named Bear's Head and the Devil’s Bridge, 60 metres high above the bluish Tolminka River.

**Kozjak waterfalls**

One of Slovenia’s most picturesque waterfalls - Veliki Kozjak.

The picturesque Kozjak waterfall is caught in a stony amphitheatre not far away from Kobarid. It can be reached by an easy
walking path by the riverbed of the emerald Soča River.

**Kobarid Museum**

Kobarid Museum has received the highest national award, was proclaimed Best European Museum, and won the Council of Europe Museum Prize in 1993.

Kobarid Museum displays exhibits on the events that occurred during World War I on the Soška fronta - Isonzo Front.

**Javorca, memorial Church of the Holy Spirit**

High above the stream of the Tolminka rises a wooden shrine – the Memorial Church of the Holy Spirit in Javorca, dedicated to fallen Austro-Hungarian defenders of the Tolmin battlefield on the Soča (Isonzo) Front (1915–1917).

...and many many more...

**Trips**

On non-flyable days trips to surrounding sights will be organised free of charge for the pilots. Different tours can be organised, depending on the interest of the pilots.

**Partys During the Comp**

As Kobarid is also known for its partys. Partys will be organized to reflect folklore, traditional foods and drinks in collaboration with local people, restaurants and bars. Timing of those parties will be defined according to the weather conditions and suitably announced on the briefing well in advance.

**Opening and prize giving ceremony**

It will be organized on main city square in case of favourable weather or in the near-by cinema hall if the weather conditions are not permitting outdoor event. Traditional dances and folklore will be performed. Presence of the Officials and press will be assured.
**SUMMARY**

Our team are really motivated to make this comp successful event, as that will be another proof that this team is up to the most serious tasks. Also, we would like to demonstrate once again, fantastic capabilities of Soča Valley flying area as a reference competition site. Special attention will be given to the preservation of the environment.
## Sample budget for FAI Category 1 Championship

**120 pilots, 6 task days + practice day**

<table>
<thead>
<tr>
<th>EXPENDITURE</th>
<th>PG</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td>PREPARATION (over 2 years)</td>
<td>3 000 €</td>
<td></td>
</tr>
<tr>
<td>Administration, post &amp; bank charges, stationery</td>
<td>1 000 €</td>
<td>Includes bank transfer fees, accountant charges, etc.</td>
</tr>
<tr>
<td>Travel expenses for organisers, volunteers</td>
<td>1 000 €</td>
<td>Meetings with co-financiers, suppliers, airspace or other authorities etc.</td>
</tr>
<tr>
<td>Setting up &amp; maintaining website</td>
<td>1 000 €</td>
<td>Including logo design, hosting etc.</td>
</tr>
<tr>
<td>COMMISSION</td>
<td>34 804 €</td>
<td></td>
</tr>
<tr>
<td>FAI Sanction Fee</td>
<td>2 304 €</td>
<td>120 x 3.2 € x 6:</td>
</tr>
<tr>
<td>FAI Officials (5): Travel, accommodation, meals, daily allowance, car rental</td>
<td>5 000 €</td>
<td>Allow for 2-3 days more than no of comp. days: 500each travel; 80/day each food &amp; lodging; 10/day x 3 jury allowance; 2 cars x 10 days</td>
</tr>
<tr>
<td>Rental of suitable HQ building/rooms/marquee for briefings (180 people+), meeting rooms, scoring room etc.</td>
<td>&lt; €</td>
<td>Local town may offer free use of suitably sized and furnished building.</td>
</tr>
<tr>
<td>Rental/buy IT &amp; equipment for HQ, launch, goalsfields/target etc</td>
<td>1 500 €</td>
<td>Computers, software, printers &amp; wifi, phones/mobiles, noticeboards.</td>
</tr>
<tr>
<td>Read, airspace, maps for pilots, team leaders &amp; HQ</td>
<td>1 500 €</td>
<td>Design/artwork &amp; print costs, consider several large examples for HQ and Launch</td>
</tr>
<tr>
<td>T-shirts</td>
<td>2 000 €</td>
<td>Count in pilots, team leaders, drivers, staff, volunteers, press, VIPs, sponsors</td>
</tr>
<tr>
<td>Trophies, day prizes, gifts for pilots</td>
<td>1 000 €</td>
<td>No medals &amp; trophies provided by FAI free of charge. Topprizes, champagne, local souvenirs/produce. Local region will provide some goodies. Manufacturers admissions/resolutions.</td>
</tr>
<tr>
<td>Transport</td>
<td>10 000 €</td>
<td>PG comp: 6 minibuses. HG comp: transport for staff, press, VIPs, reimburse fuel for volunteers</td>
</tr>
<tr>
<td>Medical services (doctor, paramedic, ambulance etc)</td>
<td>5 000 €</td>
<td>Mountain rescue, ambulance car with staff</td>
</tr>
<tr>
<td>Option: Rental &amp; cleaning of portable toilets</td>
<td>500 €</td>
<td></td>
</tr>
<tr>
<td>Option: Weather forecasting (presentations, daily soundings etc)</td>
<td>&lt; €</td>
<td>Wholly dependent on what is available or can be negotiated locally</td>
</tr>
<tr>
<td>Option: packed lunches or snack/water for pilots/TLs</td>
<td>2 000 €</td>
<td>Lunch package. 120 pilots x 6 comp days</td>
</tr>
<tr>
<td>Contingency</td>
<td>4 000 €</td>
<td>Improvements to launch, equipment purchase/rental, insurance, extra personnel</td>
</tr>
<tr>
<td>PERSONNEL</td>
<td>11 000 €</td>
<td></td>
</tr>
<tr>
<td>Fees for Meet Director, Safety Director, Event organiser, Launch Marshal, Scorer etc.</td>
<td>9 000 €</td>
<td>Increasingly common that key personnel are remunerated for these positions of high responsibility, skill and experience. May also need to cover travel and accommodation/food expenses</td>
</tr>
<tr>
<td>Food/expenses for organisers, staff, volunteers, helpers &amp; days</td>
<td>2 000 €</td>
<td>Even if all staff are volunteers, it is usual to provide some food, camping fees, T-shirt, reimburse fuel for own transport etc</td>
</tr>
<tr>
<td>CEREMONIES &amp; SOCIAL EVENTS</td>
<td>6 000 €</td>
<td></td>
</tr>
<tr>
<td>Opening &amp; Closing Ceremonies</td>
<td>5 000 €</td>
<td>Buffet for 150+ people, music/entertainment, flags, decorations.</td>
</tr>
<tr>
<td>Other social events (bbq, live music evening etc)</td>
<td>1 000 €</td>
<td>According to budget. Local sponsorship may be possible.</td>
</tr>
<tr>
<td>MEDIA &amp; PROMOTION</td>
<td>5 500 €</td>
<td></td>
</tr>
<tr>
<td>PR or Press person/services prior to &amp; during event</td>
<td>1 000 €</td>
<td>Local tourist office or local authority people may help. Should have someone handling press during the event.</td>
</tr>
<tr>
<td>Official blogger, photographer, video cameraman, film maker</td>
<td>2 500 €</td>
<td>Writing task reports, press releases, providing photos or video footage to news agencies, web tv etc.</td>
</tr>
<tr>
<td>Option: Film of the event for promotion of sport, region etc</td>
<td>&lt; €</td>
<td></td>
</tr>
<tr>
<td>Promotional items: stickers, pens, mugs, postcards etc</td>
<td>1 000 €</td>
<td>According to budget.</td>
</tr>
<tr>
<td>Press hospitality, local media coverage, souvenir programme, newsletters, advertising etc</td>
<td>1 000 €</td>
<td>According to need. Grants from local authorities often dependent on seeing a return of promoting the sport, tourism etc.</td>
</tr>
<tr>
<td>TOTAL EXPENDITURE</td>
<td>60 304 €</td>
<td></td>
</tr>
</tbody>
</table>

### PROJECTED INCOME

| Pilot fees | 36 000 € | 120 x 300€ |
| Team leader fees | - € | Free |
| Grant from local/host town | 10 000 € | Local municipal office of Kobarid |
| Grant from county or region | 2 000 € | Regional Development LAS Dolina Soče |
| Grant from government sport department or similar | 5 000 € | Feel Slovenia turist organisation |
| Grant from national Federation or NAC | 5 000 € | Letalska zveza Slovenije. Will also cover cost of loss if it happens. |
| Sales of promotional items, productising | See FAI rules on promotion & media rights |
| Sponsorship | 3 000 € | See FAI rules on sponsorship |
| TOTAL INCOME | 61 000,00 € | |

Notes:

1. Even by cutting costs dramatically, with volunteers and minimum facilities, a Category 1 event cannot be financed entirely though Pilot Entry fees. Additional funding is essential.
2. Towing fees or optional transport/retrieve services are presumed to be run at cost.