

FAI AIR SPORT COMMISSIONS - BUDGET SUBMISSION FORM - 2016

Name of Commission : CIVL		ACTUAL provisional	BUDGET	BUDGET
Currency : EUR		2015	2015	2016
INCOME :				
1.	TOTAL INCOME	59'113	43'476	45'400
1.1	Income from Members	0	0	0
	Subscriptions	0	0	0
	Arrears Subscriptions	0	0	0
1.2	Competition Revenues	44'904	34'376	35'800
	Sanction Fee - WAG	0	0	0
	Sanction Fee - World Champ	10'666	10'380	1'900
	Sanction Fee - Continental Champ	5'947	0	9'900
	Sanction Fee - ASC Challenge	28'291	23'946	24'000
	Host City Fee - World Series	0	0	0
	Sale of Championship Medals	0	0	0
	Other: Protest Fees, Online Contest	0	50	0
1.3	Commercial Revenues	14'209	9'100	9'600
	Merchandising (Textile, badges, pin's etc ...)	14'209	4'100	9'600
	Sponsors	0	0	0
	TV / Media Rights	0	0	0
	Licensing - Royalties (Incl Equipment)	0	0	0
	Donations	0	5'000	0
1.4	Financial Income	0	0	0
1.5	Other Income	0	0	0

EXPENDITURES

2	TOTAL EXPENDITURE	46'076	57'386	45400
2.1	Administration Expenses	15'270	11'600	12'600
	Salaries & Social Charges	0	0	0
	Staff Expenses	0	0	0
	General Administration	0	600	600
	Management Fees	14'156	11'000	12'000
	Depreciation	1'114	0	0
	Special Projects		0	0
2.2	Operating Expenses	30'669	45'786	32'800
	General Conference + NAC Meeting	444	0	1'600
	Executive Board + ASCP	5'589	0	800
	ASC Plenaries, Meetings & WGs		14'711	12'000
	Expert Groups	0	0	0
	Other FAI Bodies (SWG, FRTF, ...)	0	0	0
	WAG - World Air Games	2'100	0	0
	World Games & other Multi-Sports Events	0	0	0
	FAI - World Championships	10'301	18'415	2'900
	FAI - Continental Championships	6'791	0	12'000
	FAI - World Series	0	0	0
	FAI - ASC Challenges	0	0	0
	Other Events	2'368	300	0
	Development Programs	3'077	12'360	3'500
2.3	Marketing / Communication	0	0	0
	Merchandising	0	0	0
	Performance Awards & Diplomas	0	0	0
	Subscriptions to Associations	0	0	0
	Printing / Advertising / News	0	0	0
	Graphic Design	0	0	0
	Public Relations	0	0	0
	TV Production	0	0	0
2.4	Financial Costs	57	0	0
	Bank Charges	57	0	0
	Investment Management Charges	0	0	0
	Interest on Bank Loan (MSI Office)	0	0	0
	VAT non recoverable			
2.5	Others	80	0	0
	Reserves	0	0	0
	Exceptional Charges	80	0	0
	Loss on Debtors	0	0	0

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - REVENUES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "Merchandising" is revenues from textiles, pin's & badges, flags, videos, proficiency cards & certificates, etc ...				This part allows the detailed figures to be directly entered and to generate the Budget Report		
REVENUES				ACTUAL 2014	BUDGET 2015	BUDGET 2016
Budget Headings		Detailed Accounting Plan		Financial Details		
		Account N°	Designation			
1.1	Income from Members			0	0	0
	Subscriptions	300000	Subscriptions - VAT 0%			
		300100	Subscriptions - VAT 8.0%			
		300200	Declassification - Subscriptons			
	Arrears Subscriptions		Manual Extract of Late Payments			
1.2	Competition Revenues			32'530	34'376	35800
	Sanction Fee - WAG	310000	WAG - Sanction fees			
		310010	WAG - Bid fee			
		310020	WAG - Non Refundable Deposit			
		310040	WAG - reimbursement of expenses			
	Sanction Fee - World Champ	310050	Sanction Fee - World Champ	3520	10380	1900
	Sanction Fee - Continental Champ	310060	Sanction Fee - Continental Champ	4448		9900
	Sanction Fee - ASC Challenge	310070	Sanction Fee - ASC Challenge	24562.2	23946	24000
	Host City Fee - World Series	310080	Host Fee - World Series			
	Sale of Medals	320000	Championship Medals			
		320010	World Cup Medals			
		320020	Other Medals			
	Other: Protest Fees, Online Contest	330000	Protest Fee		50	
		330010	Online Contest			
		330020	Equipment Rental			
1.3	Commercial Revenues			22'274	9'100	9600
	Merchandising (Textile, badges, pin's etc ...)	350000	Sales of Textile		4100	
		350010	Sales of Pin's / Badges	29.95		100
		350020	Sales of Flag			
		350030	Sales of Videos			
		350040	Sales of other items	54.23		
		350050	Sales of ASC Proficiency Card / Certificates	18061.54		9500
		350060	Sales of Airsport Medals			
	Sponsors (Incl VIK)	360000	Sponsoring Rights			
		360010	Corporate Patron programme			
	TV / Media Rights	370000	TV Rights			
	Licensing - Royalties (Incl Equipment)	375000	Licensing / Certification Fees			
	Donations	380000	Donations	4128.26	5000	
1.4	Financial Income			0	0	0
		686000	Revenue from Investments			
		687000	Revenue from Share			
		688000	Revenue from Obligations - Int. Fund			
		688500	Revenue from Obligations - FAI			
		689000	Gain of Foreign Exchange			
		685000	Interest from Creditors			
1.5	Other Income			0	0	0
	MSI Rental incomes	390000	Office rental			
	Records Claims	385000	Homologation of Records			
	Extraordinary Income	395000	Extraordinary Income			

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - EXPENDITURES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "General Administration" is the total of several line of various Office Costs from Office Rent to IT Computing				This part allows to directly enter the detailed figures and to generate the		
EXPENDITURE				ACTUAL 2014	BUDGET 2015	BUDGET 2016
Budget Headings	Detailed Accounting Plan		Financial Details			
	Account N°	Designation				
2.1	Administration Expenses		17'854	11'600	12'600	
	Salaries & Social Charges	500000 Gross Salaries				
		500500 Social Charges				
	Staff Expenses	500600 Other Staff Expenses				
		500800 Training				
	General Administration	600000 Office Rent				
		601000 Building Service Costs (Electricity, Maintenance, Cleaning)				
		601100 PPE Costs (Building Service - MSI)				
		601200 Insurance (Fire, 3rd Party)				
		601300 Office supply				
		601400 Telephone / Fax				
		601500 Internet Access / Line		600	600	
		601600 Postage - Bulk Mailing				
		601700 Postage				
		601800 Copy Machine				
		601900 IT Computing Cost (Maintenance + Hardware)				
		601950 VAT not refundable				
	Management Fees	602000 Professional Services (Auditors, Legal)				
		602100 External Consultant	12835	11000	12000	
	Depreciation	603000 Depreciation on Admin Buiding	1422.17			
		603100 Depreciation Office Furniture & Equipement				
		603200 Depreciation Computer Equipment				
	Office Projects	604000 Doping programme				
		604100 Europe Air Sports				
		604200 IT Development - Generic (Sporting Licences)	3596.58			
		604300 Technology Development				
2.2	Operating Expenses		37172.91	45786	32800	
	General Conference + NAC Meet	620000 GC - General Expenses				
		620100 GC - Expenses of FAI Officers	1863.45		1600	
		620200 GC - Expenses of FAI Staff				
	Executive Board + ASCP	621000 EB & ASCP - General Expenses	461.81			
		621100 EB & ASCP - Expenses of FAI Officers	792.2		800	
		621200 EB & ASCP - Expenses of FAI Staff				
	ASC Plenaries, Meetings & WGs	622000 General Expenses ASC Plenaries, Meetings & WGs		1860	1500	
		622100 Expenses of ASC Officers	9573.01	8111	2500	
		622200 Expenses of FAI Officers (ASC President or EB Members)		4740	8000	
		622300 Expenses of FAI Staff				
	Expert Groups	623000 General Expenses				
		623100 Expenses of Experts				
		623200 Expenses of FAI Officers (EB Members)				
		623300 Expenses of FAI Staff				
	Other FAI Bodies	624000 General Expenses				
		624100 Expenses of Experts				
		624200 Expenses of FAI Officers (EB Members)				
		624300 Expenses of FAI Staff				
	WAG	630000 WAG - General Expenses				
		630100 WAG - General Expenses - test events				
		630200 WAG - Provision on debtor				
		630300 WAG - Expenses of FAI Officers				
		630300 WAG - Expenses of FAI Staff				
		630400 WAG - Expenses for ASC Officials				
	World Games & other Events	631000 General Expenses				
		631100 Expenses - test events				
		631200 Expenses of FAI Officials				
		631300 Expenses of FAI Staff				
	World Championships	632000 WC - General Expenses	101.69			
		632100 WC - Champ Medals	3189.44	4040	1400	
		632200 WC - Expenses of FAI Officials - Jury / Steward	837.96	5375	1500	
		632300 WC - Expenses of FAI Judges				
		632400 WC - Technical Support / Logistics (eg: Trackers IGC)		9000		

	Continental Championships	633000	CC - General Expenses	956.2		
		633100	CC - Champ Medals	3770.78		5260
		633200	CC - Expenses of FAI Officials - Jury / Steward	7671.03		2500
		633300	CC - Expenses of FAI Judges			
		633400	CC - Technical Support / Logistics (eg: Trackers IGC)	4366.91		4240
	World Series	634000	WS - General Administration (incl Medals)			
		634100	WS - Marketing / Communication (incl. TV)			
		634200	WS - TD / Judges Costs / Officials			
		634300	WS - Transportation & Logistics			
		634400	WS - Technical Support (IT, Services)			
	ASC Challenges	635000	ASC Ch - General Administration (incl Medals)			
		635100	ASC Ch - Marketing / Communication (incl. TV)			
		635200	ASC Ch - TD / Judges Costs / Officials			
		635300	ASC Ch - Transportation & Logistics			
		635400	ASC Ch - Technical Support (IT, Services)			
	Other Events	640000	RBAR - Servicing Costs		300	
		640100	RBAR - Servicing Costs			
	Development Programs	650000	Judges Training	1912.97	5100	2000
		650100	IT Development - Specific (eg. Ranking Systems)	1675.46	5000	1500
		650200	Technology Development			
		650300	Safety Development		2260	
2.3	Marketing / Communication			0	0	0
	Merchandising	660000	Purchase of Textiles			
		660100	Purchase of Pin's / Badges			
		660200	Purchase of Flags			
		660300	Purchase of Videos			
		660400	Purchase of other items			
		660500	Purchase of ASC Proficiency Card / Certificates			
		660600	Purchase of Airsport Medals			
	Performance Awards & Diplomas	661000	Purchase of GC Medals			
		661100	Purchase of S. Gökçen Medals			
		661200	Purchase of Diplomas			
	Subscriptions to Associations	662000	Expenses to Attend Association AGM			
		662100	Fees to various Associations			
	Printing / Advertising / News	663000	Events & Advertising Costs			
		663100	Newspaper / Subscriptions			
		663200	Printing Costs			
	Graphic Design	664000	Development of Visual Identity			
	Public Relations	665000	Gifts / Merchandise			
		665100	Expenses / Representation			
	TV Production	666000	Media Consulting			
		666100	TV Distribution			
		666200	TV Production			
2.4	Financial Costs			0	0	0
	Bank Charges	680000	Interest & Bank Charges			
	Investment Charges	681000	Account Management Fee			
	Interest on Bank Loan (MSI Office)	680100	Bank Loan Interest (MSI)			
2.5	Others			2360		
	Reserves	695000	Attributions - WAG Reserve			
		695100	Reserve Dissolution			
	Exceptional Charges	696000	Exceptional Charges	2360		
	Loss on Debtors	396000	Loss on Members Debt			
		396100	Loss on other Debtor			
		396200	Attribution - Provision for Debt			
		396300	Dissolution - Provision for Debt			