Annex A

BID INFORMATION
Organiser: NAC / AeroClub: Federación Colombiana Deportes Aereos
Local Organiser: AirNomads

Name of Championship: 14th FAI WORLD PARAGLIDING CHAMPIONSHIPS

Proposed dates of championship: 10 - 25th January 2015
Proposed Programme:
Registration and training task: Saturday 10th January 2015
Registration and paraglider inspection: Sunday 11th January 2015
Mandatory Safety meeting: Sunday 11th January 2015
Team leader briefing at the HQ: Sunday 11th January 2015
Opening ceremony: Sunday 11th January 2015
First competition briefing: Monday 12th January
Contest flying days: Monday 12th - Saturday 24th January
Prize-giving, closing ceremony: Sunday 25th January

Location of championship: Roldanillo, Colombia

Colombia geographic location: Colombia lies between latitudes 4º south and 12º north, and between 67º and 79º longitude west. It is an equatorial country whose climatic variations are determined by trade winds, humidity and especially by altitude: the higher up you go, the colder it is. Please consider this information when you travel to Colombia.
There are only two seasons, and virtually throughout the country there are two rainy periods – from April to June and from August to November – and two dry periods. However, the country enjoys constant luminosity throughout the year, with an equal number of daylight and nighttime hours.
Time in Colombia is based on GMT with a difference of - five or six hours, depending on the season.
Valle de Cauca Geographical location within Colombia

Task Area relative to International arrival airports
**Roldanillo**: With a population of approximately 40,000, Roldanillo is a small rural town with developed infrastructure including hospital, fire department, police department, bus station, restaurants and general amenities. The International airport at Bogotá is approximately 1 hour flight time from the regional airports of Pereira and Armenia. Roldanillo is located approximately 1 hour from Pereira and Armenia. Cali International Airport is approximately 90 minutes by car, 2 hours by bus.

**Site**: Roldanillo is the principal home for paragliding and hang gliding events in Colombia. Located on the west side of the Valle del Cauca at the foot of the Cordillera Occidental the town sits at an elevation of 966 meters and has an average annual temperature of 23°C. AirNomads have organised and hosted the Colombian Paragliding Nationals on numerous occasions as well as the 2010 Pre World Cup, 2010 World Cup and the 2012 Paragliding World Cup Superfinal. During these events 125+ pilots have easily taken off within 30-45 minutes. Flying conditions are generally ideal in January and only a handful of tasks over the past few years have been cancelled. Out and return and cats-cradle type tasks of up to 120km have been successfully flown in recent events using goals to the north, centre and south of the Valle de Cauca.

![From launch looking southeast into Valle de Cauca and the task area](image)
Launch with 2 launch ‘ramps’ and space for 125+ pilots to prepare and to take off within 45 minutes

View looking South over Roldanillo town and the Cordillera Occidental
From launch looking northeast into Valle de Cauca and the task area

Looking West back towards launch area and the Cordillera Occidental
Note: afternoon congestus in the mountains is a usual occurrence but rarely impacts on the task area.

**Launch location:** The launch “Los Tanques” is 1900 meters/asl and 900m above the valley floor and faces East. Launch is ample and grassy approx. 2000 sq. meters with windsocks at both the north and south side. Thermic breeze enters launch at around 9:00 am and tasks traditionally start at around 11am. Breeze is generally very light throughout the launchable window with conditions occasionally becoming tail-wind if the meteo indicates a strong Pacific breeze. Events with 140+ pilots have been successfully run with no impact from the back-wind during the launch window period.
Facilities: Latrines, sunshades, and snacks will be provided on the south side of the launch. A snack kiosk with refreshments is available below launch near the parking and spectator areas. Power and water available if needed. Ballast water is available close to the launch area. The helicopter landing area is approximately 1000m from launch to the south. A commercial type weighing scale will be sited in the launch area to allow pilots to check weight prior to the task window opening.

Obstructions/Hazards: In front and below the launch there are high tension power lines. These are visible from the launch and have not caused any obstruction to pilots nor have we encountered any problems or incidents related to these.

Distance and access to site: Launch is a 45 minute drive on a dirt road from the main plaza of Roldanillo and can be accessed by all types of vehicles. Participants and organizers will have transport to the launch in event buses or cars. Ample parking is available at launch and in Roldanillo for event and public vehicles.

Task flying area: Primarily an agricultural region, the Valle de Cauca has excellent infrastructure and plenty of open space to land. Main highways runs along the east and west sides of the valley connected by secondary roads. The central valley area is bisected north-south by the Cauca river. Agricultural roads and tracks provide access to farmsteads and plantations. The task area is characterised by the foothills of the Cordillera Occidental to the west, the wide open agricultural valley and smaller grassy hills to the east. Primarily a sugar cane growing area, the valley is easily out-landable in safety. Very few areas are fenced and access is generally unrestricted. Occasional inundation from the Cauca river presents the only landing hazard in certain areas (dependant on preceding rainfall). Grape plantations and military bases are off limits. These areas will be marked on maps.

Goal fields are available in abundance although must be selected on the basis of the cropping and harvesting cycles. These will be defined and verified by the organisation at least 2 weeks prior to the competition.

Airspace and Other Restrictions: There are airports at Cartago in the north and Tuluá to the southeast that have infrequent military traffic. The Meet Director and event team have daily communication with the air traffic controllers and radio contact during the task. There is traditionally an extremely high level of cooperation with the civil aviation authority, air traffic control and the event organisation. In previous events domestic flights have been rerouted to avoid the task areas. The area south of Tuluá has a ceiling of 9000ft (approximately 2700m) while to the north is 10,000ft (approximately 3000m).

Safety issues: In front and below the launch there are high tension power lines. These are visible from launch and have not caused a hazard in previous events.

Tasking will generally follow the following established logic:
1. Up to start: Start cylinders will be selected to allow pilots to climb and stabilise in various points close to the western foothills and Roldanillo in areas of known thermic activity. Experience and local knowledge allows us to select points that give various options for gaggles to wait, thus relieving congestion.
2. Start > midday: Flying in the western foothills to take advantage of thermic activity before the valley heats up and becomes active.
3. Midday > early afternoon: Flying out & return or cats cradle type tasks in the valley and utilising the eastern hills.
4. Goal: Located in the central / eastern part of the valley. The end of the speed section will be a cylinder, size
& position to be decided by the task setting committee. The goal will be either a cylinder or a line for the end of task.
Roldanillo and Valle de Cauca is a ‘friendly’ site suitable for all qualified pilots. The conditions are generally light with 3-4m/s maximum climbs. Wind is usually negligible.

**Maps of task area:** Pilots will be issued with an A3 printed waypoint map showing waypoints, restricted areas and topography. Excellent base maps are available from the Colombian cartographic institute. ([www.igac.gov.co](http://www.igac.gov.co)). Large scale task maps will be available at launch / pilot briefing.
Site Safety Record: The area has an excellent safety record with few incidents. Thermic conditions are generally regarded as light and conducive to safe tasking for all levels of pilots. The few accidents in recent events have been generally caused by aborted launches or by inexperienced pilots failing to consider the necessary glide to the valley after thermalling up behind the take off area. The only area of strong climbs and known possible turbulence at the quarry to the south is avoided through sensible tasking. Close attention is paid at all times to the meteo forecast to ensure tasks take pilots away from the mountains in the later parts of the day to avoid any leeside rotor due to the Pacific breeze.

Transport: Transport to take off will be in buses, all terrain jeep type vehicles and ‘Chiva’ buses. Buses will be equipped with tracking devices to pinpoint location. Drivers will be in phone contact with the retrieve coordinator. Live tracking devices will be provided for use by all pilots. This will be used to coordinate any required rescue and retrieve. A dedicated retrieve coordinator will be part of the event staff. All pilots will be required to SMS to check-in stating pilot number and location within 20 minutes of landing (outlanding and goal).

Rescue/Medical Services: The SAR group, a specialised air rescue team are located at launch and in the valley accompanied by paramedics/doctors with ambulances. Our SAR team monitors the safety frequency of the competition and has direct communication with the Meet Director and helicopter rescue service. The helicopter has a response time of 30 – 45 minutes and has bases in the cities of Cali, Pereira and Armenia. The current helicopter landing pad is approx 1000m from takeoff to the south.

Liaison with police, military, public services: Airnomads work closely with the civil authorities to ensure the security of all pilots, official, staff and visitors as a primary concern. We have full support of all the local authorities. We will be supported by a battalion of armed military police during the event. This may seem alarming to foreign pilots but is a ‘normal’ procedure during such a high profile international event and one which seasoned pilots to Roldanillo will be very aware of.

Insurance: Competitors are required to have personal accident insurance valid for paragliding competitions. This must include repatriation to the country of origin if necessary. We will request all pilot insurance details in advance, specifically the name of the service partner the insurance provider is working with in Colombia. In addition all pilots must buy supplementary local insurance for the event. We have negotiated a policy with colasistencia.com. The current cost is approx. 2.5 Euro per day. This obviates the need to pay for treatment in advance. Alternative insurance policies are being investigated to ensure a competitive and comprehensive solution is provided to all pilots.

Communications:
- **Radios:** A 2m radio will be mandatory for all pilots and must be set to the safety frequency. There are no restrictions on use / frequencies or types of radios.
- **Live Trackers:** will be provided and must be used by all pilots. (Assumes no change/improvement in available technology in the interim period)
Mobile/Cell Phone Coverage: There are three companies in Colombia that provide mobile telecommunications:
- Movistar ([www.movistar.com](http://www.movistar.com))
- Comcel ([www.comcel.com.co](http://www.comcel.com.co))
- Tigo ([www.tigo.com.co](http://www.tigo.com.co))

Cell coverage within Valle de Cauca is excellent. The competition organisation recommends Comcel to provide the optimum service and coverage.

Weather & meteorology: The experience of the previous years has shown internet based forecasting using XCs skies.com and meteoblue.com in conjunction with the local knowledge of the organiser and Meet Director is sufficient to allow safe and appropriate tasking.

Taskable days generally start with rain and low cloud in the early morning and nil wind. Thermic activity generally develops from 8:30 onwards bringing breeze onto the launch.

Meteo wind is usually light from either the North or the South. Under certain conditions the Pacific breeze may develop and produce a strong westerly wind with gusts of 25-30km/h. This is an isolated phenomena which impacts in Roldanillo but penetrates only 2-3km into the valley allowing tasks full use of the eastern side of the valley with little to no safety implications.

Cloudbase is, on average, in the 1800m-2300m range. The damp agricultural nature of the valley reduces the tendency for over development within the task area.

High wind at launch has not previously been experienced on a taskable day. However, no task will be opened with an average wind speed above 7 m/s at launch. Launch may be suspended if the window has already opened and the maximum wind speed is attained, in which case the suspension time will be added to the window open time up to a maximum of 30 minutes of extension.

Event Headquarters: Club “Los Gorrones” is the event headquarters and is located on the main plaza of Roldanillo.

There is a large auditorium suitable for briefings, equipment checking, team leader meetings and functions.

GPS / scoring, retrieve management and media facilities are available in ancillary areas.

A bar / restaurant, swimming pool, wi-fi connection are located at the HQ.

For those who do not bring their laptops, desktop PCs will be provided.

An office will be available for CIVL officials with office equipment as required.

Team “pigeon-holes” will be provided for paper-communication with team leaders where necessary. The preferred communication will be by email if agreed at the first team-leader meeting.

Wired internet will be available for the event organisation to ensure full functionality of live tracking, retrieve and media requirements.

Local facilities: Hotels, bed & breakfast and rental apartments are available throughout Roldanillo and the surrounding villages. Prices range from 15-30 euros per night depending on pension arrangements.

Most proprietors don’t speak any English, however an accommodation co-ordination service provided through the organisers website has met with great success during previous events.

An interactive map of accommodation and local amenities is available on the organisers website: [www.airnomads.co](http://www.airnomads.co) ( [http://goo.gl/maps/HNEI8](http://goo.gl/maps/HNEI8) )
Local amenities in the central area
(Green house icon is Club Gorrones HQ)

Various accommodation options exist in the locality.
Media coverage, publicity, sponsorship: Airnomads has developed a plan to promote the event with facilities for spectators, media coverage, and filming/video opportunities. Press offices will be available at launch and Head Quarters for news, videos, reports, and interviews.

- **Land Diffusion:** Branded Paramotors, Branded Vehicles with Speakers, Branded Event Vehicles, Branded logistical vehicles. Banners, posters, apparel.
- **Radio:** National and regional news (RCN Radio, Caracol Radio, W Radio)
- **Television:** National and regional news (Caracol, RCN, CityTV)
- **Social Media:** Facebook, twitter, Youtube
- **Magazines:** Semana, Revista Adventuras Extremas
- **News Papers:** El Tiempo, El Espectador, ADN, El Pais
- **Audiovisual:** HD Film crew for the competition, opening and closing ceremonies, and social events.

Sponsorship: World Paragliding events are warmly received in Colombia and viewed as an opportunity to promote a “brand” in the highly competitive international tourism industry. Airnomads has the full support of local, department, and national agencies including the National Area Club, Colombia Federacion of Air Sports. The Municipality of Roldanillo provides local transportation and regional security logistics. Private and government sponsors including Casa Granjales, Revista Adventuras Xtremas, Marcapais, Proexport Colombia among others cover a large percentage of operational expenses. The detailed budget is presented in Annex... attached with this bid.
Competition website: The existing airnomads website (www.airnomads.co) will be developed as the principal source of information, registration, and forum. This will be fully active for the test event and the championship. Online registration and payment will be active. Social media such as FaceBook and Twitter will be used for pilot interaction prior to the event and for media exposure during and after.
Web site: www.airnomads.co
E-mail: info@airnomads.co

Organisers, Directors and key officials: See Annex E

Finance:
Entry Fee for Category 1 championship:
Proposed Pilot fee: 930,800,00 COP (at December 2012 exchange rate equals 400 Euro)
Proposed Team leader fee: 467,000,00 COP (at December 2012 exchange rate equals 200 Euro)

The entry fee will include:
• Transport to take-off for all registered pilots on all competition days
• Retrieve for all registered pilots on all competition days
• GPS download coordinates
• Competitor and glider identification (glider number)
• Colour map with turn points and restricted areas marked
• ID card & safety/contact information
• Lunch package, water
• Competition clothing
• Entrance to all competition events
• GPS control and task scoring
• Emergency rescue and first aid medical service
• Use of Live Tracker Devices

Pilot Entry & team size:
• Maximum number of pilots: 150
• Team size and allocation procedures will be in accordance with CIVL Section 7 regulations.

Guest Pilots policy: Defending champions shall be allowed entry if not selected by their NAC for the team.

Details of any vaccinations recommended for competitors: Typhoid and Hepatitis are recommended by some authorities. No vaccinations are officially required to enter Colombia.

Details of visas required for visitors from FAI member nations: There are no nationality restrictions for travel to Colombia. A visa is required, except for citizens of the following countries (who stay strictly for tourism purposes and for a maximum of 90 days): Argentina, Austria, Barbados, Belgium, Brazil, Canada, Costa Rica, Chile, Denmark, Ecuador, El Salvador, Spain, United States, Finland, France, Great Britain, Guatemala, Italy, Japan, Liechtenstein, Luxembourg, Mexico, Norway, The Netherlands, Peru, Poland, Republic of Korea (South Korea), Germany, Sweden, Switzerland, Trinidad and Tobago, Uruguay, Venezuela.

Early arrivals: There is no restriction on early arrival. Pilots will be able to access the launch using private shuttle services in the days prior to the official practice task. The approximate cost per ride to launch is 10 euro. Local insurance will be required.
**Customs & equipment importation:** Principal Colombian entry points will be notified of the event and informed of the nature of equipment which will accompany pilots. DIAN in Bogota will be informed and all necessary requirements will be met prior to the event.

**Test Event:** The test event will be an Open event held from either 11-18th or 18-25th January 2014 to suit calendar availability. FAI Cat.2 sanctioning will be requested. The entry fee will be in the order of 200 Euro (equivalent in COP) The event will be organised and managed by the team as stated in this bid document.

**Any additional information in support of the bid:**
- **Annex B:** Provisional championship budget
- **Annex C:** Letter of support from the Federación Colombiana Deportes Aereos
- **Annex C.1:** English translation of letter of support
- **Annex D:** Letter of support from the Mayor and Town Hall of the Municipality of Roldanillo with English translation
- **Annex D.1:** English translation of letter of support
- **Annex E:** Organisation & key officials list

**Name:** Chris Federer  
**Position in Organisation:** Event Director  
**Signed:**  
**Date:** 10/12/12
Bid for 14th FAI World Paragliding Championships : Roldanillo, Colombia 2015

Annex B : Provisional Budget
(all in Colombian Pesos COP)
As of December 2012 exchange rate the pilot entry fee is equivalent to 400 Euro and Team Leader entry 200 Euro.

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<th>Incomes</th>
<th>Amount</th>
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<td>Pilot fees (130)</td>
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<td>Team leader fees (15)</td>
<td>7 000 000</td>
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<td>Grant: Local/Municipality</td>
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<td>Grant: Government Sport Department</td>
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<td>Grant: National Federation</td>
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<td>Sponsorships</td>
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<td><strong>Total Income</strong></td>
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<table>
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<th>Expenses</th>
<th>Amount</th>
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<tr>
<td>Launch Facilities</td>
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<td>Travel Expenses: Organizers, volunteers</td>
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<td>Administration: Mail, Bank, Stationery</td>
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<td>Website: Setup &amp; Maintenance</td>
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<td>Category</td>
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<td>Packed lunches: Snacks, Water, Sandwich, Fruit</td>
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<td>Ceremonies &amp; Social Events</td>
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<td>HQ preparation</td>
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<td>Film</td>
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<td>Communications/Press/Media</td>
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<td>Contingency</td>
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<td><strong>Total Expenses</strong></td>
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Annex C: Letter of Support from the Federación Colombiana Deportes Aereos
Annex C.1: Text of the letter of Support from the Colombian NAC with English translation

FEDERACIÓN COLOMBIANA DE DEPORTES AÉREOS
EL SUSCRITO REPRESENTANTE LEGAL DE LA
FEDERACIÓN COLOMBIANA DE DEPORTES AÉREOS
CERT.FCDA-039-6/12/2012

CERTIFICA
Que la empresa AIRNOMADS SAS con NIT 900.522.849-0 tiene el aval de la federación Colombiana de deportes Aéreos para realizar el Campeonato Mundial de Naciones Categorías FAI 1, a realizarse en Roldanillo-Valle Colombia 2015.
Se expide en Bogotá D.C., a los 6 días del mes de Diciembre de 2012.

ROBERTO MARTINEZ SEGURA PRESIDENTE Y REPRESENTANTE LEGAL

Translation:
THE UNDERSIGNED LEGAL REPRESENTATIVE OF THE
Colombian Federation of Air Sports
CERT.FCDA-039-6/12/2012

CERTIFIED
That the company AIRNOMADS SAS NIT 900.5.22.849-0 has the endorsement of the Colombian Aero Sports Federation to realise the FAI Category 1 World Championships in Roldanillo-Valle, Colombia in 2015.
Issued in Bogotá this sixth day of the month of December in 2012.
Roberto Martinez Segura President and legal representative
Annex D: Letter of support from the municipality of Roldanillo

Roldanillo,

Señores
Federación Aeronáutica Internacional
Attn.
AgustGudmundescon
Presidente CIVL

Por medio de la presente la administración municipal en cabeza del Alcalde de Roldanillo, Valle del Cauca, Colombia, Julián Alberto Cabrera queremos certificar que apoyamos el desarrollo del evento 'Campeonato Mundial de Parapente FAI categoría 1', a realizarse en el municipio en las fechas propuestas del 10 al 24 de enero de 2015 y su evento previo en el 2014. Así mismo apoyamos a la empresa Airmoded S.A.S. encabezada por el señor Luis Fernando Jiménez Mejía para qué sean los organizadores de mencionado evento.

Es para Roldanillo un gran honor y de gran importancia poder ser sede de tan magnífico evento.

Para cualquier información adicional, por favor contactarnos a través de nuestro correo julian.cabrera05@gmail.com, ginnap.789@hotmail.com a los teléfonos 310977772-319369235

Cordialmente

Julián Alberto Cabrera
Alcalde Municipal de Roldanillo, Valle del Cauca
Annex D.1: Text of the letter of Support from the Mayor of Roldanillo with English translation

Señores
Federación Aeronáutica Internacional
Attn.
Agust Gudmundsson
Presidente CIVL

Por medio de la presente la administración municipal en cabeza del Alcalde de Roldanillo, Valle del cauca, Colombia, Julián Alberto Cabrera queremos certificar que apoyamos el desarrollo del evento Campeonato Mundial de Parapente FAI categoría 1, a realizarse en el municipio en las fechas propuestas del 10 al 24 de enero de 2015 y su evento previo en el 2014. Así mismo apoyamos a la empresa Airnomads SAS encabezada por el señor Luis Fernando Jiménez Mejia para qué sean los organizadores de mencionado evento.

Es para Roldanillo un gran honor y de gran importancia poder ser sede de tan magnifico evento.

Para cualquier información adicional, por favor contactamos a través de nuestro correo julian.cabrera05@gmail.com, ginnap.789@hotmail.com a los teléfonos 3105977772-3183609235

Cordialmente

Julián Alberto Cabrera
Alcalde Municipal de Roldanillo, Valle de Cauca

Translation:

Messrs
International Aeronautical Federation
Attn.
Agust Gudmundsson
CIVL President

On behalf of the present municipal administration headed by the Mayor of Roldanillo, Valle del Cauca, Colombia, Julián Alberto Cabrera, we certify that we support development of the FAI Paragliding World Championship category 1 event, to be held in the municipality during the proposed dates of 10 to 24 January 2015 and the test event to be held in 2014. Likewise we support the company, Airnomads S.A.S headed by Mr. Luis Fernando Jiménez Mejia to be organizers of the said events.

It is a great honor and of great importance for Roldanillo to be able to host such wonderful event.

For further information, please contact us through our email julian.cabrera05@gmail.com, ginnap.789@hotmail.com or by telephone on 3105977772-3183609235

cordially

Julián Alberto Cabrera
Mayor of Roldanillo, Valle de Cauca
### 14th FAI WORLD PARAGLIDING CHAMPIONSHIPS : ROLDANILLO, COLOMBIA

**Annex E: ORGANISERS, DIRECTORS & KEY OFFICIALS**

<table>
<thead>
<tr>
<th>ROLE</th>
<th>NAME</th>
<th>QUALIFICATION</th>
<th>EXPERIENCE</th>
<th>LANUAGES</th>
<th>AVAILABILITY</th>
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<tbody>
<tr>
<td>Event Director and Co-ordinator</td>
<td>Chris Federer</td>
<td>Graduate in Politics and Economics. Youth Travel Country/Program Director</td>
<td>Organizer 2012 PWC Superfinal, Roldanillo, 2013 Colombia Open, Goal Marshall 2009-10 PWC</td>
<td>English, Spanish</td>
<td>100%</td>
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<tr>
<td></td>
<td></td>
<td>Recreational PG Pilot Since 2008</td>
<td>5 years Argentina/Costa Rica Country Director, Global Works Travel(Academic, Social, Cultural Youth Programs)</td>
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<td>Advanced EMT, ACLS, BCLS, WFR</td>
<td>8 years as Volunteer Coordinator in Latin America</td>
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<td></td>
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<td>Tour Operator Owner</td>
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<tr>
<td>Event Preparation Coordinator</td>
<td>Luis Jimenez Mejia</td>
<td>Graduate in finance Events Producer Tour Operator Owner PG Instructor and competitive pilot</td>
<td>Organiser of Roldanillo Open since 2008, Organiser Pre World Cup, World Cup and SuperFinal 2012 10 years as Business Manager PG Instructor and 3 years paragliding tour operator</td>
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<td>Role</td>
<td>Name</td>
<td>Skills and Experience</td>
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<tr>
<td>Meet Director</td>
<td>Nicky Moss</td>
<td>Chartered Surveyor&lt;br&gt;CIVL Jury member 2010 &amp; trainee steward 2012&lt;br&gt;Paragliding Pilot since 1999&lt;br&gt;Paragliding guide and tour operator&lt;br&gt;Competition organiser since 2004&lt;br&gt;Meet Director in multiple World Cup (PWCA) events since 2008&lt;br&gt;Meet Director in multiple competitions in Roldanillo&lt;br&gt;Founding member, organiser &amp; Meet Director of the Women’s Paragliding Open&lt;br&gt;National team paragliding pilot. World &amp; European Championships 2004 – 2007</td>
<td>English, Spanish</td>
<td>100%</td>
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<td>Safety Director</td>
<td>Jaime Gardeazabal</td>
<td>Advanced PG Instructor&lt;br&gt;Event producer&lt;br&gt;Safety Director&lt;br&gt;Tour Operator Owner&lt;br&gt;15 years as PG Instructor.&lt;br&gt;3 years as event producer.&lt;br&gt;Safety Director of 2 Paragliding World Cups</td>
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<td>Scorer</td>
<td>Javier Hoyos</td>
<td>Engineer&lt;br&gt;Map Maker&lt;br&gt;Has scored all the major Colombian National Paragliding events since 2009</td>
<td>Spanish</td>
<td>100%</td>
<td></td>
</tr>
<tr>
<td>Role</td>
<td>Name</td>
<td>Details</td>
<td>Languages</td>
<td>Percentage</td>
<td></td>
</tr>
<tr>
<td>-------------------------------</td>
<td>--------------</td>
<td>-------------------------------------------------------------------------</td>
<td>--------------</td>
<td>------------</td>
<td></td>
</tr>
<tr>
<td>Chief Goal Marshall</td>
<td>Marshall Felipe Jimenez</td>
<td>Engineering Graduate, Experienced PG pilot, Event Organizer, Business Owner, Organiser of Roldanillo Open 2008-11, Organiser Pre World Cup, World Cup 2010</td>
<td>English, Spanish, French</td>
<td>100%</td>
<td></td>
</tr>
<tr>
<td>Retrieval and Transport Coordinator</td>
<td>Chris Trow</td>
<td>To date FastRetrieve live tracking &amp; retrieve system has been used to date in 35 events. Retrieve is coordinated in conjunction with the local organisation. Pilot &amp; retrieve vehicle positions are mapped on a Google map and data can be integrated to provide live maps and score board.</td>
<td>English</td>
<td>100%</td>
<td></td>
</tr>
<tr>
<td>Position</td>
<td>Contact Person</td>
<td>Details</td>
<td>Competencies</td>
<td></td>
<td></td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>-----------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>-----------------------------------</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Air Marshal Coordinator</td>
<td>tba</td>
<td></td>
<td>100%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
| Chief Communication Coordinator & translator | Wisely López García (Sara Lewis)       | Psychologist with specialization in Social and Organisational Management and Master in Social Development  
Events producer (Academic, Social, Cultural)  
PG Intermediate Pilot since 2005 | 6 years as lecturer of Social and Organisational Psychology.  
6 years as coordinator plus 3 years as director/manager in social, cultural and academic projects.  
4 years as coordinator of organisational communication for public and private organisations | English  
Spanish  
French  
Italian  
Danish at basic level | 100%                                  |
| Press Coordinator                            | Juan Pablo Garzon                       | Experienced PG pilot and instructor  
Tour operator owner  
Marketing/Advertising Professional | Director of Marketing/Advertising Colombia World Cup Superfinal 2012, Colombia Open 2013 | English  
Spanish  
French | 100%                                  |
Bid for 14th FAI World Paragliding Championships : Roldanillo, Colombia 2015

Annex B : Provisional Budget
As of December 2012 exchange rate the pilot entry fee is equivalent to 400 Euro and Team Leader entry 200 Euro.

<table>
<thead>
<tr>
<th>Incomes</th>
<th>Colombia Pesos COP</th>
<th>Euros EUR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pilot fees (130)</td>
<td>121 000 000</td>
<td>52 000</td>
</tr>
<tr>
<td>Team leader fees (15)</td>
<td>7 000 000</td>
<td>3 000</td>
</tr>
<tr>
<td>Grant: Local/Municipality</td>
<td>36 000 000</td>
<td>15 300</td>
</tr>
<tr>
<td>Grant: Government Sport Department</td>
<td>21 200 000</td>
<td>9 000</td>
</tr>
<tr>
<td>Grant: National Federation</td>
<td>11 000 000</td>
<td>4 700</td>
</tr>
<tr>
<td>Sponsorships</td>
<td>75 000 000</td>
<td>31 800</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td><strong>271 200 000</strong></td>
<td><strong>115 800</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Colombia Pesos COP</th>
<th>Euros EUR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Launch Facilities</td>
<td>7 500 000</td>
<td>3 200</td>
</tr>
<tr>
<td>Travel Expenses: Organizers, volunteers</td>
<td>19 000 000</td>
<td>8 000</td>
</tr>
<tr>
<td>Administration: Mail, Bank, Stationery</td>
<td>4 700 000</td>
<td>2 000</td>
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<tr>
<td>Website: Setup &amp; Maintenance</td>
<td>12 700 000</td>
<td>5 500</td>
</tr>
<tr>
<td>FAI fee</td>
<td>12 100 000</td>
<td>5 000</td>
</tr>
<tr>
<td>FAI Officials</td>
<td>25 000 000</td>
<td>10 600</td>
</tr>
<tr>
<td>Live Tracking &amp; retrieve</td>
<td>13 000 000</td>
<td>5 500</td>
</tr>
<tr>
<td>Regional Maps</td>
<td>2 800 000</td>
<td>1 200</td>
</tr>
<tr>
<td>Promotional Goods</td>
<td>2 600 000</td>
<td>1 100</td>
</tr>
<tr>
<td>Trophies</td>
<td>2 500 000</td>
<td>1 100</td>
</tr>
<tr>
<td>Medical: Doctor, Paramedic, Rescue Team</td>
<td>17 000 000</td>
<td>7 200</td>
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December 15th, 2012
<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Rate</th>
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</thead>
<tbody>
<tr>
<td>Transport</td>
<td>30 200 000</td>
<td>12 800</td>
</tr>
<tr>
<td>Packed lunches: Snacks, Water, Sandwich, Fruit</td>
<td>11 700 000</td>
<td>5 000</td>
</tr>
<tr>
<td>Personnel</td>
<td>35 100 000</td>
<td>14 900</td>
</tr>
<tr>
<td>Ceremonies &amp; Social Events</td>
<td>14 000 000</td>
<td>6 000</td>
</tr>
<tr>
<td>HQ preparation</td>
<td>10 000 000</td>
<td>4 200</td>
</tr>
<tr>
<td>Film</td>
<td>11 600 000</td>
<td>4 900</td>
</tr>
<tr>
<td>Communications/Press/Media</td>
<td>32 500 000</td>
<td>13 700</td>
</tr>
<tr>
<td>Contingency</td>
<td>7 000 000</td>
<td>3 000</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>271 100 000</strong></td>
<td><strong>114 900</strong></td>
</tr>
</tbody>
</table>