Annex A:
Bid to host an FAI Category 1 Championship

9th FAI World Paragliding Accuracy Championship 2017
Biding Form

Note: The following information must be provided in support of your bid. Additional information you believe to be relevant should also be included. This Annex A document will form part of the FAI Organiser Agreement. Further documentation required in support of the bid is noted in the accompanying Guidelines document.

1. Organiser(s):
Persons or entities who will have contractual responsibility for organising the event, and which will sign the Organiser Agreement. It can be multiple parties. The NAC/Federation has overall responsibility to ensure the Championship is run according to FAI rules, and is therefore, normally a signatory. It addition, its appointed Organiser (individual, organisation or club) should also sign the OA.

This Championship will be organized by Aero Sports Federation of China (ASFC) and Zhejiang Provincial Government. Supporting bodies are Zhejiang Provincial Sports Bureau, Fuyang municipal government and Yongan Mountain Paragliding Club.

2. Name of Championship:

3. Proposed dates of Championship:
Championship: 2017.10.13--10.21
Practice event: 2016.10.14--10.22

4. Location(s) of Championship:
Yongan Mountain, Changan town, Fuyang County-level City, Hangzhou City, Zhejiang Province, China

5. Launch sites:
Add general comments on suitability of sites for proposed event, competition history, accessibility, availability, permissions for use. The organising team shall, as a minimum, have held a national championship or FAI Category 2 competition, with at least 50 competitors (XC) or 30 pilots (Accuracy or Aerobatics), on the proposed site(s) within the last four years. Observers acceptable to CIVL shall either have attended such an event or will be invited to do so before CIVL awards the Championship.

This take-off site is suitability for competitors up to 130 pilots. The road to the site is
very well paved. It has been used for more than 10 years. China Fuyang Paragliding Accuracy Pre World Cup will hold in 2014. It should be reported to the aviation authorities when International PG event is going to be conducted in that area.

6. Launch site details:
For each site noted above, list take-off direction(s), height above valley, configuration, surface, size of take-offs and rigging/preparation areas, number of ramps, hazards (cables, pylons, trees etc), helicopter landing space, and facilities (car park, shelter/shade, water, refreshments, toilets etc).
For winch/aero tow sites: Airfield details, size, wind directions, facilities, etc:
Site Safety record: Details of any fatalities or serious accidents on the site or in the task flying area in the past 5 years.
The take-off is 15000 square meters and suitable for west wind, south west wind and north west wind. The take off is about 375 meters from the valley. There is no power line or any other hazards around the place. Other content can be found from the picture(s) of the site. The signal mobile phone is strong enough to make calls. Only one serious accident happened on this take off in 2012, one pilot didn't listen to his coach to show aerobatic action. For this site, aerobatic is forbidden. The cliff is not far from the end of the slope of the take off, so, pilots must pay closely attention to the wind direction when taking off.
7. Distance/access to launch site(s):
Road access: for cars or only 4-wheel drive vehicles or organiser's trucks? Cable car or mountain railway to take-off area? Parking available part way up? Organiser transport arrangements to sites.
The road to the take-off is very well paved and private cars can access easily. The organization will organize microvans to drive pilots and their gliders to the take off and then these microvans will be used to retrieve pilots. It will be cost 15 minutes from landing to take off and there are have more than 30 microvans at landing, is very convenience for pilots.
8. Task flying area:
The type and suitability of terrain. Unlandable and built up areas difficult to avoid, local road quality for retrieves, road traffic problems, any prohibited flying or landing areas, suitable bomb-out and goal landing fields and height AMSL, target location (Accuracy & Aerobatics).

The task flying area is huge enough for accuracy. There are some power lines in the flat area. This will be informed at the first briefing. If there is any restricted area, it will be marked on the task map.
9. **Airspace**

Free to what height above take-off? Over task flying areas? What limitations? Restricted/prohibited areas? What permissions or exclusions required? How likely to be granted? Frontier crossing arrangements?

The airspace of the flying area during the championship should be reported to the aviation authorities. The air space above the launch is 1200 meters limitation. But if there is special notification, flying higher than the limitation is allowed. Some special items will be announced at the first briefing and safety meeting of the event.

10. **Safety issues:**

Local meteorological conditions (areas of rotor, strong valley winds etc) or local terrain features (pylons). Task setting/task style/scoring ideas to compensate.

Comments on pilot qualifications/skill levels required.

Meteorology information will be provided in the bulletin. Real weather report data will be published in the hotel and the take off. Experienced forecaster will be available from the local meteorology bureau.

11. **Maps of task area:**

Consider including a map or a link to an online map showing airspace, turnpoints, major features, typical tasks.
12. Transport Details of transport provided to launch, organisation vehicles, vehicles to be provided by competitors etc. Also how retrieve/check-in will be organised. The organizer will provide more than 30 microvans for retrieve, pilots are not necessary drive by themselves. English speaking volunteers with radio on every microvans will be arranged during the retrieves.
13. Rescue

Medical Services:
Information on experience of on-site doctor/paramedic, first aid arrangements, medical first response in task area, helicopter availability including response times. Local government will organize the best and experienced doctors and rescue team for event. The medical team will be in position at the quickest time when there is any accident happens within the task area.

14. Liaison with police, military, public services:
Their familiarity with this type of event. Past experience? Assistance expected? The local government will very well organize public services for the international event. Local police units will be involved in the traffic, security and other duties during the Championship. Military, the local air force, will join some of the ceremonies invited by the event organization.

15. Insurance

Insurance requirements pilots will be required to provide, and if any will be available to be purchased on site. Details of Organisers’ Liability cover for the event (including public liability). Event organizer will purchase third party insurance for the whole event (including pilots). The pilots must bring their own insurance for accident and equipment. It should cover their losses when there is any accident happen. The organizers will not offer any insurance except the third party insurance.

16. Communications:
   i) Radio: Details including any restriction on frequencies or types of radio, particularly 2m, and any licence requirements.
   ii) Live Trackers, if provided.
   iii) Mobile/Cell ‘Phone Coverage. Availability of local SIM cards. Details of best network coverage within the competition area:
If there is any restrictions on frequencies or types of radio, we will publish the information on the local regulation or event bulletins. 2m radio is allowed to use at the flying area. 400MHz radio at amateur band is also allowed to use. The organizer can provide live trackers for every pilots. It was made by Chinese pilots, and everyone can watch pilot’s tracker on the link: http://www.xzzcn.com/
If necessary the organizer will provide official language on the website. It is all covered by the mobile signal within the flying area.

17. Weather:
Details of any sites prone to low cloud, possibility of wave or foehn, best time of day for thermals upslope, possibility of residual lift late in afternoon, known turbulence areas. Weather data and type of conditions to expect during period selected for the event. Plus recommended maximum wind speed: on launch and for task flying. During the event, there will be no low cloud and hot air wave at the take off. The best thermal time of the day is from 10:00 to 4:00PM, the late afternoon residual lift will be around 5:30. The maximum wind speed for task flying will be 6 - 7m/s. The turbulence area and type condition will be announced by the flying task at the task briefing.

18. Meteorology
What arrangements will be in place for daily forecasts during the event and the relevant experience of the forecaster. Details of Satellite weather monitoring, most
reliable web resources for forecasts, automatic wind station monitoring, webcams, etc.
Meteorology information will be provided in the local regulation. Real weather report data will be published in the hotel and the take off. Experienced forecaster will be available from the local meteorology bureau.

19. Event Headquarters:
Location and size of rooms for briefings, registration, equipment checks. Availability of AV equipment, office equipment, communication systems, (phones, wifi, etc). Office facilities & internet access available for competitors.
The event organizer will prepare all above mentioned items at the headquarters. The official hotel (Yongan Gaoshan Garden Hotel) rooms are equipped with internet cable slot. Wifi and free internet access for competitors can be easily set up at the special area in the hotel. The hotel is very close to takeoff, just need 5 minutes by vehicle.
The hotel price is about 150RMB/room/night (not include breakfast). Standard room with two single beds and single room with one double bed are available.
The food price varies. 20RMB to 50RMB for breakfast and dinner are normal at the local restaurants.

Except the Yongan Gaoshan Garden Hotel, now the organizer are building a new five-star hotel, and it will be finished in 2015.

20. Local facilities:
General outline of availability and average prices of hotels, camping sites, appartments and other accommodation. Proximity from event HQ of: car hire, shops, restaurants/bars, repair facilities etc:
There are many kind of hotels in the event city with different price. Super markets, shops and restaurants are very easy to find. The event organizer will use one of the hotel as HQ hotel.

21. Media coverage, publicity, sponsorship:
Outline of plans to promote the event, facilities for spectators (virtual and physical), media coverage planned before, during and after event, filming/video opportunities. Sponsorship expectations.
The organizers will invite national media and local media for promotion of this event

22. Competition website:
Outline of the anticipated website design/content, which will be the main means of disseminating information about the championship. Confirm that this will be in place prior to the Test Event, and updated prior to the main event, with all relevant information, at least 60 days before the closing date for entries. Note: an interactive online registration and payment facility is desirable.
Aero Sports Federation of China, local government and the local paragliding club will together create an event website at an early time. This website will be used only for the test event in 2016, but also for the official championship in 2017.

23. Organisers, Directors and key officials.
Organisation/Event Director: Wang Yongli:
China CIVL Delegate
1997 World Cup meet director
2002 Pre-World Cup chief organizer
2004 China Paragliding Open chief organizer
2009 Pre-World Cup chief organizer
2010 World Cup organization director
2014 Pre-World Cup organization director

Meet Director: Yuan Linchao:
Linzhou paragliding club owner
Meet director in all Chinese international events

Safety Director: Gao Yang
   Very experienced pilot

Chief Launch Marshal: Fan Wei:
   Launch marshal in Chinese international events
   Can speak good English

Chief Goal Marshal: Liu Wei

Meteorologist: Staff from the local meteorology bureau

Scorer: Huang Wentao

Retrieve/Check in: Zhao Meiyuan:
   Very experienced local club instructor and pilot

HQ/Admin manager: Hou Jialun
   Secretary General of the China HG&PG Committee, ASFC

Chief Judge (Accuracy, Aerobatics): Zhang Jun
   Paragliding club owner
   Many years experience as a goal marshal
   Can speak good English & French

Others (tow team, PR, Live Tracking etc):

Live Tracking: Zhao Leiming
   Pilot and maker of live tracker in China
   If necessary all position we can plus invited international experts

Include brief note on qualifications, experience, languages, etc.

24. Finance and sponsorship:
Note here anticipated sources of finance (local, government, sports authorities, NAC, sponsorship etc) and percentage of budget expected from pilot entry fees. Provide an outline budget in Annex B.

In order to conduct the event smoothly, the Fuyang municipal government will provide the overall budget for the Championship and pre-championship. The agreement or contract of conducting the Championship between ASFC and local government has been signed, the finance for the Championship will be in position step by step according to the requirement of the preparation.

If the local government can get sponsors in the name of the Championship, the finance will not be considered as the budget for the championship directly. That means no matter there is sponsors or not, the budget for the championship will be guaranteed by the government.
25. Entry Fee for Category 1 championship:
Pilot: 
Team Leader/Assistant: 
What is included in entry fee. What may be included (if financially viable). What optional or additional charges, such as tow fees, retrieve, lunch packs, equipment hire etc
For test event: 150 EUR for male pilots, 100 EUR for female pilots/team leader/assistant and other accompanying persons (only EUR is accepted), covers competition, lunch bag, transportation to the take off, retrieve, opening and closing reception or banquet
For Category 1 championship: 200 EUR for male pilots, 150 EUR for female pilots/team leader/assistant and other accompanying persons, covers competition, lunch bag, transportation to the take off, retrieve, opening and closing reception or banquet

26. Pilot Entry & Team size:
Specify maximum number of pilots overall and team size (subject to CIVL approval):
The Championships are open to all Member and Associated Member countries of FAI who may enter the team with the maximum 7 paraglider pilots not exceeding 5 of one sex. The maximum number of pilots is 120. All entries must be made on the official Entry Form, signed by NAC representative.

27. Guest pilots Error! Reference source not found. policy (continental championships):
How many? What eligibility requirements?
We assume that event have 80 pilots to compete by the team size required, so we plan to have 30 to 40 guest pilots who will be accepted by the WPRS ranking. But these guest pilots can only win the international open places, no places can be awarded to them from the Championship.

28. Visas, Vaccinations:
Will any FAI member be refused entry to country? **No!** Details of visas required for visitors from FAI member nations. Details of any vaccinations recommended for competitors (or provide web addresses for information): **No!** Aero Sports Federation of China (ASFC) will send official visa application letters to those who will need China visas to come to China for the event. But before hand they should send their personal passport number, nationality and occupation to ASFC. This information will be published in the event website and local regulation.

29. Early arrivals:
State any date before which competitors should not arrive. Give details of arrangements for pilots if early arrival is possible (access to launch etc).
There is no limitation for early arrivals. Those who arrive early before the official arrival date can be very well taken care by the local paragliding club for their arrangement on the related issues.

30. Customs & equipment importation:
Information on customs arrangements for temporary importation of gliders and other competition equipment. If necessary, customs at main entry points for the event should be informed of the nature of equipment which will accompany pilots. List entry points which have already been contacted or notified.
Giders and the related small equipment do not need to declare to the custom when entering China. But if some one has special requirement, please contact ASFC as early as possible, so that we assist them to declare to the custom.

31. Test Event:
Proposed dates of Test Event, pilot qualifications, open or selection event, expected entry fee. (Note that the Test Event should be run by the same organisation team planned for the Category 1 championship, at approximately the same time of year and should follow closely S7 rules).
Dates of test event: 2016.05.24–06.02
Open event
For test event: 150EUR for male pilots, 100EUR for female pilots/team leader/assistant and other accompanying persons (only EUR is accepted), covers competition, lunch bag, transportation to the take off, retrieve, opening and closing reception or banquet

32. Any additional information in support of the bid:
We will follow the Statement of compliance with FAI Code on the Environment and do our best to protect the local environment during the championship.

Name: WANG Yongli
Signed: [signature]

Position in Organisation: president of the China HG&PG Committee, ASFC

Date: December 10, 2014
### Budget for the 9th FAI World Paragliding Accuracy Championship, Fuyang, China

120 pilots, 8 task days + practice task

#### EXPENDITURE

<table>
<thead>
<tr>
<th>Category</th>
<th>PG</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PREPARATION (over 2 years)</strong></td>
<td>3,000 €</td>
<td></td>
</tr>
<tr>
<td>Administration, post &amp; bank charges, stationery</td>
<td>1,000 €</td>
<td>Includes bank transfer fees, accountant charges, etc.</td>
</tr>
<tr>
<td>Travel expenses for organisers, volunteers</td>
<td>1,000 €</td>
<td>Meetings with co-financiers, suppliers, airspace or other authorities etc</td>
</tr>
<tr>
<td>Setting up &amp; maintaining website</td>
<td>1,000 €</td>
<td>Including logo design, hosting etc</td>
</tr>
<tr>
<td><strong>COMPETITION</strong></td>
<td>56,000 €</td>
<td></td>
</tr>
<tr>
<td>FAI Sanction Fee</td>
<td>3,000 €</td>
<td>120 pilots x 3.2€ x 8 comp. days: Maximum limit of 5120€</td>
</tr>
<tr>
<td>FAI Officials (5): Travel, accommodation, meals, daily allowance, car rental</td>
<td>9,000 €</td>
<td>Allow for 2-3 days more than no of comp. days: 500€/day travel; 80/€/day food &amp; lodging; 10/€/day x 3 Jury allowance; 2 cars x 2 weeks rental</td>
</tr>
<tr>
<td>Rental of suitable HQ building/rooms/marquee for briefings (180 people), meeting rooms, scoring room etc.</td>
<td>2,000 €</td>
<td>Consider IT requirements, computers, software, printers &amp; wifi, phones, mobiles, noticeboards, giant screens etc. Could be much more if live tracking used, for example.</td>
</tr>
<tr>
<td>Rental/buy IT &amp; equipment for HQ, launch, goalfIELDS/target etc</td>
<td>5,000 €</td>
<td></td>
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<tr>
<td>Road, airspace, turnpoint maps for pilots, team leaders &amp; HQ</td>
<td>5,000 €</td>
<td>Design/artwork &amp; print costs, consider several large examples for HQ and launch</td>
</tr>
<tr>
<td>Tshirts</td>
<td>1,000 €</td>
<td>Count in pilots, team leaders, drivers, staff, volunteers, press, VIPs, sponsors</td>
</tr>
<tr>
<td>Trophies, day prizes, gifts for pilots</td>
<td>2,000 €</td>
<td></td>
</tr>
<tr>
<td>Transport</td>
<td>18,000 €</td>
<td>PG comp: transport normally included. Factor 3 buses and/or 6 minibuses. HG comp: transport for staff, press, VIPs, reimburse fuel for volunteers</td>
</tr>
<tr>
<td>Medical services (doctor, paramedic, ambulance etc)</td>
<td>5,000 €</td>
<td>WhoSely dependent on what is available or can be negotiated locally</td>
</tr>
<tr>
<td>Option: Rental &amp; cleaning of portable toilets</td>
<td>500 €</td>
<td></td>
</tr>
<tr>
<td>Option: Weather forecasting (presentations, daily soundings etc)</td>
<td>500 €</td>
<td>WhoSely dependent on what is available or can be negotiated locally</td>
</tr>
<tr>
<td>Option: packed lunches or snack/water for pilots/TLs</td>
<td>4,000 €</td>
<td>Allow 3€/flying day/person</td>
</tr>
<tr>
<td>Contingency</td>
<td>5,000 €</td>
<td>Improvements to launch, equipment purchase/rental, insurance, extra personnel, Live Trackers rental</td>
</tr>
<tr>
<td><strong>PERSONNEL</strong></td>
<td>9,000 €</td>
<td></td>
</tr>
<tr>
<td>Fees for Meet Director, Safety Director, Event organiser, Launch Marshal, Scorer etc.</td>
<td>5,000 €</td>
<td>Increasingly common that key personnel are remunerated for these positions of high responsibility, skill and experience. May also need to cover travel and accommodation food expenses.</td>
</tr>
<tr>
<td>Food/expenses for organisers, staff, volunteers, helpers 15 days</td>
<td>4,000 €</td>
<td>Even if all staff are volunteers, it is usual to provide some food, camping fees, T-shirt, reimburse fuel for own transport etc</td>
</tr>
<tr>
<td><strong>CEREMONIES &amp; SOCIAL EVENTS</strong></td>
<td>5,000 €</td>
<td></td>
</tr>
<tr>
<td>Opening &amp; Closing Ceremonies</td>
<td>3,000 €</td>
<td>Buffet for 200+ people, music/entertainment, flags, decorations. This is a suggested minimum.</td>
</tr>
<tr>
<td>Other social events (bbq, live music evening etc)</td>
<td>2,000 €</td>
<td>According to budget. Local sponsorship may be possible.</td>
</tr>
<tr>
<td><strong>MEDIA &amp; PROMOTION</strong></td>
<td>17,000 €</td>
<td></td>
</tr>
<tr>
<td>PR or Press person/services prior to &amp; during event</td>
<td>5,000 €</td>
<td>Local tourist office or local authority people may help. Should have someone handling press during the event.</td>
</tr>
<tr>
<td>Official blogger, photographer, video cameraman, film maker</td>
<td>6,000 €</td>
<td>Writing task reports, press releases, providing photos or video footage to news agencies, web tv etc.</td>
</tr>
<tr>
<td>Option: Film of the event for promotion of sport, region etc</td>
<td>3,000 €</td>
<td>Making a film for promotional purposes could cost at least 15,000€. See also FAI rules on media rights.</td>
</tr>
<tr>
<td>Promotional items: stickers, pens, mugs, postcards etc</td>
<td>1,000 €</td>
<td>According to budget.</td>
</tr>
<tr>
<td>Press hospitality, local media coverage, souvenir programme, newsletters, advertising etc</td>
<td>2,000 €</td>
<td>According to need. Grants from local authorities often dependent on seeing a ‘return’, promoting the sport, tourism etc.</td>
</tr>
<tr>
<td><strong>TOTAL EXPENDITURE</strong></td>
<td>90,000 €</td>
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#### PROJECTED INCOME

<table>
<thead>
<tr>
<th>Category</th>
<th>€</th>
</tr>
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<tbody>
<tr>
<td>Pilot fees</td>
<td>24,000 €</td>
</tr>
<tr>
<td>Team leader fees</td>
<td>3,000 €</td>
</tr>
<tr>
<td>Grant from local/host town</td>
<td>20 (say) x 150€</td>
</tr>
<tr>
<td>Grant from county or region</td>
<td></td>
</tr>
<tr>
<td>Grant from government sport department or similar</td>
<td>100,000 €</td>
</tr>
<tr>
<td>Grant from national Federation or NAC</td>
<td></td>
</tr>
<tr>
<td>Sales of promotional items, productising</td>
<td></td>
</tr>
<tr>
<td>Sponsorship</td>
<td>See FAI rules on promotion &amp; media rights</td>
</tr>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td>127,000,00 €</td>
</tr>
</tbody>
</table>

#### Notes:

1. Even by cutting costs dramatically, with volunteers and minimum facilities, a Category 1 event cannot be financed entirely through Pilot Entry fees. Additional funding is essential.
2. Towing fees or optional transport/retrieve services are presumed to be run at cost.
December 10, 2014

To: CIVL - FAI Hang Gliding & Paragliding Commission

For the purpose of promoting the development of paragliding in China, and raising the capabilities of organizing high ranking international paragliding events, Zhejiang Provincial Sports Bureau and Fuyang city government officially apply to conduct the 9th FAI World Paragliding Accuracy Championship in 2017, and an agreement has been signed with Aero Sports Federation of China-ASFC.

ASFC, the unique control body of air sports in China and an active member of FAI, fully supports the application and organizing this Championship in China in 2017. We will follow the CIVL/FAI rules to bid the championship.

We sincerely hope to have the support and help from CIVL - FAI Hang Gliding & Paragliding Commission. Your any effort will be greatly appreciated.

Best regards.

Li Zhengming
Vice President, ASFC
富阳市人民政府

国际航联滑翔伞委员会：

富阳市人民政府已经为举办 2017 年第九届世界滑翔伞定点锦标赛和 2016 年的测试赛做好了充分的经费准备，并与中国航空运动协会签订了赛事承办合同。两次比赛所需要的费用将按照经费预算计划按时到位。

特此说明。

2014 年 12 月 16 日

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To: CIVL of Fédération Aéronautique Internationale,

People's Government of Fuyang city has made full finance preparation for the 9th FAI World Paragliding Accuracy Championship in 2017 and the test event in 2016. The contract of organizing the above two events has been signed with Aero Sports Federation of China. The required finance will be in position by the budget plan in time.

It is hereby proved.

December 10, 2014