

<i>Subject:</i>	BID TO HOST 3 <sup>rd</sup> World Cup in Indoor Skydiving, Sydney, Australia 09 - 15 October 2018	Annex No. -	42
<i>Author:</i>	Australian NAC – ASAC, Ray Pearson. APF/IPC – Gail Bradley	Agenda ref. -	20.2.4
<i>Date:</i>	28 June, 2016	Total Pages -	14

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# FAI WORLD CUP OF INDOOR SKYDIVING 2018

Bid from iFLY Downunder, Sydney, Australia



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## 1 Event Organisers

### 1.1 FAI Member/NAC

Air Sport Australia Confederation

Contact: Ray Pearson

P.O. Box 337

Erindale Centre ACT 2903

Email: [office@asac.asn.au](mailto:office@asac.asn.au)

Telephone: +61 (0) 2 6162 1365

Mobile: +61 (0) 417 465 313

### 1.2 National Parachute Federation

Australian Parachute Federation

Contact: Brad Turner

Email: [Brad.Turner@apf.com.au](mailto:Brad.Turner@apf.com.au)

Unit 3, Portal Office West, 2994 Logan Road,

Underwood Queensland 4119, Australia

Phone: +61 7 3457 0100

### 1.3 IPC Delegate

Gail Bradley

National Judging Officer

Australian Parachute Federation

Mobile: +61 (0) 413 119 575

Email: [Gail.Bradley@apf.com.au](mailto:Gail.Bradley@apf.com.au)

### 1.4 Organising Committee

- Brett Sheridan: [bsheridan@indoorskydive.com.au](mailto:bsheridan@indoorskydive.com.au)
- Martin Lewis: [marty@ifly.com.au](mailto:marty@ifly.com.au)
- Alex Smith: [alex@ifly.com.au](mailto:alex@ifly.com.au)
- Holly Kilham: [hkilham@indoorskydive.com.au](mailto:hkilham@indoorskydive.com.au)

## 2 Event Details

### 2.1 Full Name of the Event

3<sup>rd</sup> FAI World Cup of Indoor Skydiving 2018

### 2.2 Letters of approval

See **APPENDIX 1**

Our bid is fully supported by the Australian NAC (ASAC) and IPC member (Australian Parachute Federation). Additionally, the Sydney Penrith Council have supported our bid.

iFLY Downunder has also submitted a request for an Organiser Agreement with FAI, of which we have received a Specimen copy.

### 2.3 Disciplines to be contested.

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1. Formation Skydiving
  - a. 4–way FS
  - b. 4–way FS female
  - c. 4–way FS Junior
  - d. VFS 4–way
2. Artistic Event
  - a. Dynamic 4-way Open
  - b. Dynamic 4-way Junior
  - c. Dynamic 2-way Open
  - d. Dynamic 2-way Junior
  - e. Solo FreeStyle Open
  - f. Solo FreeStyle Junior

## 2.4 Event Dates

The Australian Parachute Federation (APF) is bidding for the WPC 2018. iFLY Downunder is closely partnered with the APF and is a member club. Our organisations are working together to schedule our respective events at the same time of year, in succession. This provides a strong case to hold these competitions in Australia as it will limit travel costs to just one trip for many competitors and encourage higher participation numbers.

Regardless if both bids are successful, the fact that Australia is a highly aspirational destination for many European and American travellers (almost 3m visitors per year), and we are a safe western destination with fantastic weather coming into summer (average 22-25 Celsius in October) makes Australia a highly desirable competition location.

By 2018, Australia will have 5 active Indoor Skydiving facilities, held three [Australian Championships \(watch the clip\)](#) and a large contingent of highly skilled and competitive flyers. Since our first tunnel arrived in 2014, we already have a base of almost 1000 active frequent tunnel flyers, which will exponentially increase by 2018, with many already competing successfully on the world stage. As a fast developing nation in the sport, a competition Downunder will herald the true globalisation of the sport.

### **Tuesday October 9, 2018**

Arrival of Judges and Delegations

### **Wednesday October 10, 2018**

Judges' conference, arrival of Delegations, registration, official training period

Opening ceremony

Competitors and team leaders meeting

### **Thursday October 11, 2018**

Competition

### **Friday October 12, 2018**

Competition

### **Saturday October 13, 2018**

Competition

Awards & Closing ceremony

### **Sunday October 14, 2018**

Departure of delegations or fly to WPC – Gold Coast (1hr flight) for registration and Opening Ceremony

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### Monday October 15, 2018

Official Training Jumps for WPC (see APF bid)

## 2.5 Location of Event

iFLY Downunder  
 123 Mulgoa Road  
 Penrith, Sydney  
 New South Wales 2750  
 Australia  
 e: [info@ifly.com.au](mailto:info@ifly.com.au)  
 p: +61 2 4761 1800

### One-Stop Venue:

iFLY Downunder occupies over 1000sqm of land right next to Penrith Panthers Entertainment complex - which is one of the largest sporting clubs in New South Wales. Panthers houses a 4-star Hotel, 10 restaurants, seven bars, 800 seat theatre, 1500 seat Marquee and multiple cocktail and meeting venues. It is also the site for several activities including Cables Wakeboard Park and Aqua Golf. Multiple alternative accommodation sites are also within walking distance, as are an array of healthy and fast food outlets. Once competitors arrive, there is no reason to go offsite until competition is completed.

iFLY Downunder is locally owned by Indoor Skydive Australia Group – an Australian company publicly listed on the Australian Stock Exchange (ASX:IDZ). ISA Group licenses the iFLY brand from SkyVenture for iFLY Downunder and our two other facilities (iFLY Gold Coast & iFLY Perth).

## 2.6 Details of access

iFLY Downunder is located just one hour from the centre of Sydney and Sydney International Airport with public transport links.

### Road

Travel on the M4 heading WEST towards Blue Mountains. Take the second Penrith exit (Mulgoa Road). Turn right onto Mulgoa Road. Travel two kms down Mulgoa Road and turn left into Penrith Panthers.

### Rail

Train from Central Sydney station to Penrith station. Journey Time: One hour.

### Air

Sydney Kingsford Smith Airport – all major international and domestic arrivals. One hour by Rail or Road from Airport. [Google Maps Link](#)

## 2.7 Weather conditions

N/A

## 2.8 Airspace restrictions

N/A

## 2.9 Landowner restrictions.

Not applicable. Bidder owns all rights to the location of the event.

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## 2.10 Details of the comprehensive insurance

iFLY Downunder has comprehensive liability Insurance. We will include FAI and IPC (as required) as named parties on this policy prior to the start of the event.

## 2.11 Details of insurance required by participants

iFLY Downunder does not require competitors to have liability insurance – as per skydiving. If IPC deems this necessary, we can make the necessary arrangements.

## 2.12 Proposed Budget

See **APPENDIX 2** for full budget.

All costs and pricing have been forecasted following the recent rules. We may need to revise these in future if necessary, but will notify IPC on any proposed changes before they are implemented.

NOTE: Fees below do not include the 90 EUR FAI/IPC Sanction fee/person. These will be added to the registration costs.

*AUD – EURO = 0.658 at time of application*

### Competition only Fee per team

		AUD	EUR
<b>Formation Skydiving</b>	4-way FS	1000	658
	4-way FS Female	1000	658
	4-way FS Junior	1000	658
	4 way VFS	1000	658
<b>Artistic Events</b>	Dynamic 4-way Open	1000	658
	Dynamic 4-way Junior	1000	658
	Dynamic 2-way Open	850	559.3
	Dynamic 2-way Junior	850	559.3
	Solo Freestyle Open	650	427.7
	Solo Freestyle Junior	650	427.7
	Alternate Team member	350	230.3
	Additional Event (discount \$50 AUD)		
Member of Official Delegation	350	230.3	
Accompanying persons	350	230.3	
Late Registration (20% premium)			

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### Competitor Entry fees include:

FAI Sanction Fee (add 90 EUR per person to the above fees), three minutes of training time in official practice period, opening ceremony, competition costs, lunch each day during competition, closing ceremony, entertainment, competitor gift pack and right to book pre-event flight time at discounted price.

### Official Delegation Member fee includes:

Lunch on days of competition, opening ceremony, awards, closing ceremony.

### Additional accompanying persons' fee includes:

Lunch on days of competition, opening ceremony, closing ceremony and entertainment.

## 2.13 Facilities

iFLY Downunder was opened in 2014 as a stand-alone complex, housing one of the world's largest recirculating flight chambers, and built next to one of Australia's largest sports club, Penrith Panthers, west of Sydney. View our facility via [Google Inside Tour](#)

We occupy 1000sqm of land, with access to over 1000 parking bays in addition. The building is stand alone and over 25 meters in height. We have two operational levels, and will purpose the spaces for the event in the following manner:

#### ❖ Ground floor - Entrance:

- Two x separate Judges Rooms for FS and AE: Large corporate room (40 sqm) & board room (20sqm) both key access with full audio and video capability, 2 x 60-inch TVs and data with recorded and live feeds from tunnel plus printers, floor to ceiling windows with blinds, & individual temperature control. Both with easy access to toilet facilities.
- Jury & FAI Controller – dedicated swipe pass access room (13sqm) with TV, data & printer, floor to ceiling windows with blinds, individual temperature control and easy access to toilet facilities.
- Outdoor practice/creeper area with practice ring.
- Inside open area - large registration area with four check in computers. Doubles as a 2<sup>nd</sup> creeper area after registration.
- Competitor chill out room with full kitchen and FREE hot/cold filtered water facilities and TV with live feed/scores.
- Additional competitor chill area with couches.
- Two x bathrooms, shower/disabled access bathroom.
- Multiple lockable lockers & gear storage.
- Two portable TVs for live scoring/video/manifest in open areas.

#### ❖ First Floor - Flight Deck:

Open plan area with:

- Reception for administration/help desk during competition.
- Officials room (accessed from behind reception) for Meet Director/Chief Judges & support staff (35sqm) – key accessed with multiple PCs, colour photocopier/scanner, printers, CCTV, safe, etc. Floor to ceiling windows with blinds and individual temperature control.
- Officials/judges break out area adjacent to the Officials room – floor to ceiling windows with couches and table.
- Gear shop with large range of professional accessories for competitors.

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- Full service café (hot & cold yummy food & drinks) and competitors' chill lounge with FREE filtered water.
- Toilets/change rooms (with lockers).
- One x competitor chill out room with TV and data (20sqm).
- One x media room with TV and data (20sqm).
- 10 x TVs in Main area for live scoring/video/manifest.

#### Internet & Data:

- We have four WiFi secure lines onsite. One will be purposed solely for the Judges and Media Officer. Free WiFi for all competitors & delegates.
- Live Streaming will be set for the event. We currently use our own system for events, however will ensure we deliver the quality expected by FAI/IPC.
- All areas have Cat 6 Data and WiFi, which gives access to immediate data feeds from the tunnel and online live scoring to the TVs. Our IT system is fully integrated, modern and customised capable of handling all accounting and tracking. Most rooms are key accessed or can be left open (judging privacy).
- An electronic image dubbing area should be not necessary as all flight chamber video is immediately automatically transferred to a video server from which the files can be accessed or transferred.

We offer ample space for teams to wait, rest, eat and socialise. Additionally, we are next door to The Panthers club which has multiple private rooms, bars and restaurants.

### 2.14 Aircraft/Wind Tunnel

Latest model, state of the art Skyventure **16.4ft** recirculating wind tunnel. One of the largest in the world. It has a 360 degree and 4.5 meter high all glass section. The flight chamber is 13 meters high. We top out with winds 300kmh at 100% power. The building itself has a 750sqm footprint (on 1000sqm land) and 25 meters high over two publicly accessed levels. Every element of the tunnel is high spec – from fit out, hardware, through to software.

### 2.15 Pre event training jumps

iFLY Downunder, and our sister tunnels in Perth (14ft) and the Gold Coast (12ft), offer a flat rate all year round – each with differing price points. Team training rates will be available at a 15% discount off our off peak rate at each tunnel (@ current prices competitors would fly for \$995AUD per hour off peak at iFLY Downunder) for two weeks prior to the opening ceremony. We can run 24 hours in each tunnel if required.

### 2.16 Accommodation

There are four accommodation options within easy walking distance of the Tunnel. Corporate discounted rates have been arranged. iFLY will appoint an accommodation/transport coordinator to manage all bookings.

- Mercure Hotel (4 star). 223 rooms. 50 meters from the tunnel. iFLY Downunder has secured a corporate discount rate which will be passed onto all competitors/officials/attendees. Rooms will be held by iFLY to ensure availability. <http://www.mercure.com/gb/hotel-9877-mercure-penrith/index.shtml>
- Wakeboard Park: (bunk bed and self-catering). 200 meters from tunnel. Basic but very comfortable and highly affordable. <http://www.cableswakepark.com.au/#!features/c1684>
- Astina Serviced Apartments (Good quality). 1 km from tunnel. <http://astina.com.au/>
- Gateway Park (Cabins/motorpark). 2 km walk to tunnel. <http://glhp.com.au/parks/gateway-lifestyle-nepean-shores/>

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## 2.17 Local transportation provided

iFLY Downunder will provide a shuttle service between the airport and the tunnel. No shuttle required between accommodation as all are walking distance, however we will have a vehicle onsite at all times if required.

## 2.18 Outline of media plan

iFLY Downunder has its own dedicated PR/Media agency. Combined with our National Marketing Manager and Sydney Marketing Coordinator will:

- Leverage our relationships with large media outlets for exclusive coverage/media partner.
- Plan series of media releases four months prior.
- Organise a media visit at the tunnel just prior to event – competition rules briefing, flight and meet competitors.
- Onsite Media liaison who will work with local media, competitors and IPC Media liaison officer.
- Full video, audio and imagery press kit sent to all media.
- In-house filming carried out during competition and files made available to media news teams on the day.
- A full marketing plan will be built which will include digital and offline advertising.

## 2.19 Accommodation details for FAI/IPC officials.

All officials will be accommodated at the 4 star [Mercure Hotel](#), only 50 meters from the Tunnel. Comfortable facilities with single/double and family rooms.

## 2.20 Details of all Judging and Scoring Equipment

iFLY Downunder will provide four InTime scoring systems and equipment which meets and exceeds the requirements set by IPC. iFLY has been using InTime successfully since 2015.

The tunnel is equipped with two cameras with live and recorded feed that will be imported into the InTime system. A net mounted GoPro will be used for VFS. Three additional cameras will be set up to meet judging requirements for Freestyle and Dynamic events.

iFLY Downunder will install the necessary judging system for the Dynamic competition. A locally designed system is currently in operation, however David Pettraco has been engaged to assist.

## 2.21 Details of Public Address system

iFLY Downunder has an inbuilt PA system that covers the entire facility.

## 2.22 Details of arrangements for immediate medical care

iFLY Downunder will provide fully trained First Aid personnel that have CPR capability onsite at all times. We have a full first aid kit and a defibrillator permanently on-site.

Full ambulance and medical services are available through 000 emergency services. Average response time is less than 10 minutes. The Nepean hospital has full accident and emergency facilities and is 3.3kms away from iFLY Downunder.

## 2.23 Proposals for Event Officials

- **Meet Director:** Marty Lewis:  
Currently Facility Manager in charge of the entire iFLY Facility. Delivers at least 50 high quality events at the



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facility per year. Previously manager of large sports club, with multiple events and competition management experience.

- **Scoring Technical Director:** Adrian Karzon:  
iFLY IT Manager across the ISA Group, previously IT Manager for Ardent Leisure – one of Australia’s largest Theme Park operators.
- **Media Officer:** Becca O’Prey  
Currently National Marketing Manager for ISA Group, managing all marketing and sales for 3 facilities with another 2 facilities coming online. Previously Marketing Manager for Australia’s largest experience online aggregator – RedBalloon.com.au.

## 2.24 Details of on-site communications

All competitors will register their mobile phone number and we will facilitate a closed group SMS one-way to mobile phones for updates and call-outs.

Our facility PA system will also be used to relay important messages. Key event personnel will use walkie talkies.

## 2.25 Federal, State, Provincial, Local or Aero-club/Organiser Legislation and/or Rules

No Federal or state rules apply. We do adhere to International Bodyflight Association (IBA) rules regarding flying in the tunnel. All participants are required to wear a helmet and equipment which is in compliance with Sporting Code Section 5 – 2016 Edition V2.0 <http://www.fai.org/downloads/ipc/SC5>.

## 2.26 Visa requirements

Visas are required from all countries apart from Australia & New Zealand passport holders. A full description of Visa options: <http://www.australia.com/en/planning/visa-information.html>.

Most European country passport holders are eligible for an eVisitor allowing them to stay for up to three months free of charge. More information can be found here <http://www.border.gov.au/Trav/Visa-1/651->.

There are a number of 3<sup>rd</sup> party providers who can provide a visa, for a fee. (eg: [https://www.migrationexpert.com.au/australian\\_visa/](https://www.migrationexpert.com.au/australian_visa/) ).

## 2.27 Medals

All necessary medals will be obtained from FAI and follow the FAI Medal Policy.

## 2.28 Anti-Doping requirements

In the event that anti-doping testing becomes a requirement, bidder can make arrangements for testing and interviews. ASAC (NAC) is a signatory to the Australian Sports Anti-Doping Authority and has an approved policy that meets ASADA requirements.

## 2.29 The medical/emergency cover

iFLY Downunder will provide fully trained First Aid personnel that have CPR capability onsite at all times. We have a full first aid kit and a defibrillator permanently on-site.

Full ambulance and medical services are available through 000 emergency services. Average response time is less than 10 minutes. The Nepean hospital has full accident and emergency facilities and is 3.3kms away from the facility.

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## 2.30 Additional Information

### FAI Judges Training Course

iFLY Downunder would like to offer an FAI Judges Training Course. Please advise if you wish to proceed and we can draw up costs and a programme.

### Details of Opening and Closing ceremonies and social events

Both opening and closing ceremonies will be held onsite. Interim social events such as dinners will be held next door at Panthers Entertainment complex. Full details will be available closer to the event.

### Additional Attendees

iFLY Downunder can accommodate additional people to the official delegation. There will be an entry fee that will give them access to all the opening/closing and social functions along with transport and accommodation. This fee will be finalised once our bid is successful.

### Australian Indoor Skydiving Championships

iFLY Downunder, by the time the plenary is held, would have run two Australian Indoor Skydiving Championships. In August 2017, we will be holding our 3<sup>rd</sup> competition, which could be turned into an FAI Cat 2 event, as a pre-World Cup, and open it up to international competitors as well. We would like to invite FAI/IPC officials to attend this event if they wish.

WATCH: [2015 Australian Championships VIDEO](#)

### Delegation to WCIS 2016 – Poland

iFLY Downunder are sending 2 people to the 2016 World Cup in Warsaw. These are 2 highly qualified instructors that are both competing and observing/learning to assist our hosting of the 2018 event.

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## APPENDIX 1



## AUSTRALIAN PARACHUTE FEDERATION

PO Box 1440, Springwood Qld 4127  
 P-(07) 34570100 F-(07) 34570150  
 E-[apf@apf.com.au](mailto:apf@apf.com.au) W- [www.apf.com.au](http://www.apf.com.au)

25 June 2016

International Parachute Commission

C/- FAI - Fédération Aéronautique Internationale  
 Avenue de Rhodanie 54  
 CH- 1007 LAUSANNE  
 Switzerland

Re: 3<sup>rd</sup> FAI World Cup of Indoor Skydiving – 2018

It is with pleasure that The Australian Parachute Federation (APF), holds no objection to, and fully endorses The Indoor Skydiving Australia (ISA) Group bid to hold the 3<sup>rd</sup> FAI World Cup of Indoor Skydiving in 2018.

ISA is a member organisation of the APF and by our authority, delegates all responsibilities for the conduct of the event to ISA.

Kind regards,

Robert Libeau  
 National Development Manager  
 Australian Parachute Federation

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Our reference: 7382172

7 June 2016

To Whom It May Concern,

**Penrith to host 2018 Indoor Skydiving World Cup – letter of support**

It gives me great pleasure to support iFLY Downunder in their bid to host the 2018 Indoor Skydiving World Cup.

Penrith is positioned as the Adventure Capital of NSW due to the many unique experiences available to visitors. iFLY Downunder is a stand-out contributor to the adventure offering and has received significant support and following from locals, the Penrith tourism industry and other key stakeholder groups.

Their professional and highly skilled team have delivered a strong business model and a truly unique experience - the first of its kind in Australia. Featuring a state-of-the-art wind tunnel it has made a highly sought after activity more accessible for people of all ages.

Since becoming export ready in 2015, iFLY continues to be a main attraction for the region and has contributed to the Penrith economy by increasing the number of visitors to the City through its ongoing and effective marketing campaigns. iFLY Downunder is strategically located in the heart of Penrith, just 50 minutes from Sydney CBD, the region is easily accessible by public transport.

I look forward to hearing the outcome of the bid and to welcoming competitors to this prestigious event to Penrith in 2018.

Yours faithfully,

Councillor Karen McKeown  
Mayor

Penrith City Council  
PO Box 60, Penrith  
NSW 2751 Australia  
T 4732 7777  
F 4732 7958  
penrithcity.nsw.gov.au



Councillor Karen McKeown  
Mayor of Penrith  
P 4732 7633  
M 0401 995 945  
F 4732 7958  
E karen.mckeown@penrithcity.nsw.gov.au

**PENRITH**  
CITY COUNCIL

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## APPENDIX 2

AUD – EURO = 0.658

	QTY	Price (AUD)	Value	Price (Euro)	Value (Euro)
Tunnel Time	15	1000	15000	658.00	9870.00
Opening and closing ceremonies	2	2500	5000	1645.00	3290.00
Flight costs (FAI Controller & Chief Judge)	3	2500	7500	1645.00	4935.00
Domestic travel cost to IPC Officials	25	150	3750	98.70	2467.50
Accommodation cost to IPC Officials (Rooms)	14	900	12600	592.20	8290.80
Meals	840	10	8400	6.58	5527.20
Promotional gift/selection	250	25	6250	16.45	4112.50
Scoring system - Dynamic	1	2000	2000	1316.00	1316.00
In Time hire	4	500	2000	329.00	1316.00
Trophies and medals	1	3200	3200	2105.60	2105.60
Transportation	1	2400	2400	1579.20	1579.20
Media & marketing	1	15000	15000	9870.00	9870.00
Information signs and flags	1	1500	1500	987.00	987.00
Live streaming video	1	3000	3000	1974.00	1974.00
Office supplies	1	500	500	329.00	329.00
Insurance	1	1000	1000	658.00	658.00
		AUD	89100	EURO	58627.80

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## APPENDIX 3

Bank Account details and Payment Remittance for iFLY Downunder bid:

Account name: INDOOR SKYDIVING PENRITH PTY LTD

BSB: 032 278

Account #: 68 0916

SWIFT code: **WPACAU2S**



### Payment summary

Payment method	International
Payment status	Processing
Payment ID	94d5e4a4-f11f4d3b-a074-0e652e0986c1

### Payer

From	Westpac Business One 032-278 xx0916
Description	FAI 2018 WCIS Bid

### Payee

Payee nickname	FAI The World Air Sports Federation New
Payee address	Maison du Sport Internati Avenue de Rhodanie 54 CH 1007 Lausanne
Payment country	Switzerland
Payment currency	EURO (EUR)
Account name	FAI IPC Federation Aeronautique Int
IBAN	CH2504835045796832011
Bank name	CREDIT SUISSE AG, ZURICH
Branch identifier	04835
Bank address	ZURICH, SWITZERLAND
Description	Indoor Skydiving Penrith PTY LTD trading as iFLY Downunder 2018 WCIS Bid Fee

### Payment details

EUR amount	€1,600.00
AUD amount	\$2,553.06
Exchange rate	1 AUD = 0.6267 EUR
Scheduled payment date	28 Jun 2016

### Other details

Method	Online Banking
Withdrawal receipt number	1550537
Deposit receipt number	AU11606281712844
Submitted by	Jun Yan (3:39pm, 28 Jun 2016)