

<i>Subject:</i>	BID TO HOST 3 <sup>rd</sup> World Cup in Indoor Skydiving, Allaq, Bahrain 24 -27 October 2018	Annex No. -	43
<i>Author:</i>	Kingdom of Bahrain, NAC, Secretary General, Mr Mohammed Al Sabt	Agenda ref. -	20.2.5
<i>Date:</i>	30 June 2016	Total Pages -	14

# 3<sup>RD</sup> FAI WORLD CUP OF INDOOR SKYDIVING 2018

## BID FROM THE KINGDOM OF BAHRAIN



### INDOOR SKYDIVING

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## 1 Event Organizers

### 1.1 National Aero Club (NAC)

Name: Royal Bahrain Parachute Committee (RBPC)  
Address: Road 1209, Villa 310, Block 212, Muharraq, Bahrain  
Contact Person (Secretary General): Mr Mohammed Al Sabt  
Contact: +973 39661177  
Email: [Bu3bdulla@yahoo.com](mailto:Bu3bdulla@yahoo.com)

### 1.2 IPC Delegate

Sheikh Salman Abdulla Al Khalifa  
Phone: +973 39661177 or +973 36675730  
Email: [Bu3bdulla@yahoo.com](mailto:Bu3bdulla@yahoo.com)

### 1.3 Organising Committee

Adam Mattacola – Meet Director  
Khawla Alhammadi – General Manager, Gravity Indoor Skydiving, [khawla@gravitybah.com](mailto:khawla@gravitybah.com)  
Gary Sweeney – Assistant Manager/Senior Instructor, Gravity Indoor Skydiving, [gary@gravitybah.com](mailto:gary@gravitybah.com)  
Zoe Edwards – Commercial and Marketing Manager, Gravity Indoor Skydiving (Marketing, Advertising, Branding & Promotions), [zoe@gravitybah.com](mailto:zoe@gravitybah.com)  
Regan Tetlow – MC/Presenter/Commentator  
Ged Parker – MC/Presenter/Commentator

## 2 Event Details

2.1 Full name of event: 3<sup>rd</sup> World Cup of Indoor Skydiving 2018

2.2 Letter of approval: See **Appendix 1**.

2.3 Disciplines to be contested:

### Formation Skydiving:

- 4 Way (OPEN)
- 4 Way (FEMALE)
- 4 Way (JUNIOR)
- VFS 4 Way (OPEN)

### Artistic:

- Dynamic 4 way (OPEN)
- Dynamic 4 way (JUNIOR)
- Dynamic 2 way (OPEN)
- Dynamic 2 way (JUNIOR)
- Freestyle (OPEN)

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– Freestyle (JUNIOR)

## 2.4 Event Dates

24 October, 2018	Arrival of Judges and Delegations, Official Practice Period
25 October, 2018	Judges Conference and Training, Arrival of Delegations, Official Practice Period, Registration, Competitors/Teams Meeting, Opening Ceremony
26 October, 2018	Competition
27 October, 2018	Competition, Prize Giving, Closing Ceremony
28 October, 2018	Departure of Judges and Delegations

## 2.5 Location of Event

Gravity Indoor Skydiving is located in Zallaq, the South West area of Bahrain next to the Bahrain International Circuit (Formula 1 Track), about a 20 minute drive from the city centre, Manama.

Address: Gravity Indoor Skydiving, Building 234, Avenue 62, Al Wasmiyah, Zallaq 1058, Bahrain.

## 2.6 Access to Location by Air and Road

There is an International Airport – Bahrain International Airport in Muharraq Island, 7km northeast from Manama city centre, within reasonable driving distance from the facility, about 35 minutes by car or taxi.

([www.bahrainairport.com](http://www.bahrainairport.com))

Gravity Indoor Skydiving will provide a shuttle service from the airport as needed.

Car rental companies are available at the airport:

([www.rentalcars.com/car-rental/airport](http://www.rentalcars.com/car-rental/airport))

Bahrain also has its own network of public transport buses. Timetables can be found at:

[www.bahrainbus.bh](http://www.bahrainbus.bh)

**2.7 Weather Conditions** – Not applicable to the sport of Indoor Skydiving.

**2.8 Airspace Restrictions** – Not applicable to the sport of Indoor Skydiving.

**2.9 Landowner Restrictions** – There are no land restrictions of any kind, Gravity Indoor Skydiving owns all surrounding buildings and land.

## 2.10 Details of Comprehensive Insurance

Gravity Indoor Skydiving has public liability insurance with Axa Insurance Company. See **Appendix 2** for certificate. FAI and IPC, as required will be added as named parties to this policy prior to the start of the event. If any extra insurance is required for the competition under the request of FAI/IPC, Gravity will make sure this in place.

## 2.11 Details of Insurance Required by Participants

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Gravity Indoor Skydiving does not request any flyer to hold third party liability insurance. Each participant entering the tunnel to fly will have to sign a Gravity Indoor Skydiving waiver document. Participants would be responsible for covering their own repatriation and personal medical insurance for the duration of their stay for the competition.

## 2.12 Proposed Budget, Sources of Income and Entry Fees See [Appendix 3](#).

All pricing and all budgeting has been estimated and calculated using the current IPC rules in regards to the number of rounds, judge panel requirements, etc.

Gravity Indoor Skydiving reserves the right to revise these figures should any changes occur in the rules that result in increased costs to the organizer.

The same applies if any changes occur that enable us to reduce costs, such as sponsorship and other financial aid.

The IPC will be informed of such changes as they occur and these changes will be noted and announced in bulletin #1.

### Competitor entry fees include:

- Opening Ceremony
- Competition costs
- FAI/IPC sanction fees
- Transport/shuttle service - (accommodation, pickups and airport transfers)
- Food & Beverages – (lunch service during competition and dinner if required due to competition finishing late)
- Awards/Closing Ceremony Party
- Entertainment
- Promotional & Gift selections

### Entry Fees (per team)

#### **FS**

4 way Open	280 BD + 4* 40 BD FAI / IPC Sanction fee
4 way female	280 BD + 4* 40 BD FAI / IPC Sanction fee
4 way junior	280 BD + 4* 40 BD FAI / IPC Sanction fee
4 way VFS open	280 BD + 4* 40 BD FAI / IPC Sanction fee
4 way VFS junior	280 BD + 4* 40 BD FAI / IPC Sanction fee

#### **Dynamic**

4 way Open	280 BD + 4* 40 BD FAI / IPC Sanction fee
2 way Open	280 BD + 2* 40 BD FAI / IPC Sanction fee
4 way junior	280 BD + 4* 40 BD FAI / IPC Sanction fee
2 way junior	280 BD + 2* 40 BD FAI / IPC Sanction fee

#### **Freestyle**

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Freestyle Open	280 BD + 1* 40 BD FAI / IPC Sanction fee
Freestyle junior	280 BD + 1* 40 BD FAI / IPC Sanction fee
Member of official delegation	95 BD + 40 BD FAI / IPC Sanction fee
Alternate team member	95 BD + 40 BD FAI / IPC Sanction fee
Additional Event fee:	
(Per competitor)	25 BD

### Non Competitor entry fees

Entry fees for Heads of delegations, Team Leaders, Other delegation members or any other additional accompanying persons that do not require a sanction fee to be paid for will be 95 BD and include:

- Opening Ceremony
- Transport/shuttle service - (accommodation, pickups and airport transfers)
- Food & Beverages – (lunch service during competition and dinner if required due to competition finishing late)
- Awards/Closing Ceremony Party
- Entertainment
- Promotional & Gift selections

### Sources of income

- Sponsorship (TBC)
- Competitor entry fees
- Sales of additional promotional items within the facility
- Subsidies from local sponsors
- Tickets for the general public to attend
- Gravity Cafeteria (spectating general public)

The Bahraini Government is in full support of Gravity Indoor Skydiving and will provide a lot of services for the competition free of charge such as:

- Medical cover, with paramedics and ambulance on site for duration of competition
- Security
- Civil Defense, fire department on site for duration of completion
- Airport booth in arrivals
- Heavy outdoor advertising for promotion of the event
- Transportation

Gravity also has a vast network of commercial entities that it deals with regularly and would be looking to these companies for additional sponsorships, talks have already begun. These will not

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just be monetary sponsors but all equipment providers such as screens, caterers and accommodation.

## 2.13 Facilities

Gravity Indoor Skydiving is the first of its kind in Bahrain and is privately owned by Samhaan Holding. Currently it is the tallest glass wind tunnel in the world, see point 2.14 for more details on the wind tunnel.

The facility itself is all enclosed in one building, over 4 floors:

Ground floor: consists of a large open reception area and merchandise shop. Adjoining this is a large multi-purpose room (corporate room) with high-spec IT facilities and phone, that holds up to 50 seated people (judge's room), this room will allow judges to be away from the main crowds and not near the flight deck, all equipment needed outside of what exists will be installed. There is another open-plan staff office with 5 desktop PCs and kitchen attached, that could be used for the competition period if required. Public male and female toilets are also on this floor. Registration would take place in the large open area in reception, where there are 3 desktop PCs attached to the internet.

First floor: this is the main tunnel viewing area. The first floor is laid out with spectators in mind. There is a large tiered set of steps that can be used as seating and large open areas around the tunnel itself with sofas and bean bags. Enough space here for a large audience and live judging panel. In the open area next to the tunnel will be a creeper pad for dirt-diving prior to just entering the tunnel. Also on this floor is a multi-purpose room with full IT facilities and a small kitchen attached to it (another judge's room). There is also the briefing room at the rear of the floor just off a space-like walk through tunnel (another judge's room). This room again has high spec full IT facilities and is quite hidden away. There also male and female changing rooms on this floor which the competitors will have access to.

Second floor: this is the higher level spectator's area. On this floor there is a lot of open space. We have a large central DJ booth above the wall of fame where there is control all the sound and lights surrounding the tunnel. Here there is also a small Gravity Café, and a balcony. Chairs and seating is available and again toilets with showers both male and female.

Third floor: this is a private floor and not open to the public. It has a high spec gym with internet and speakers on the network and toilet, chill out area with large TV screen and billiard table and a private area that will not have access during the competition for the Chairman. The gym and chill out area would be available to use if more floor space is required and the area could be re-organised to make this happen. The chill out space would be comfortable enough for the Jury and the FAI Controller and the gym area would be suitable for the media.

Outside area: a lot of large open space surrounds the facility. Here will be a separate marquee set up just for competitors, with a chill out area and soft seating, creeper pad and gear racks for each team (additional items would be added to this area to make competitors down time as relaxed as can be). Right next to the Gravity building are 8 coffee shops and restaurants that will all be open during the competition.

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Outside will also be the food marquee, a large marquee where competitors and officials will eat, others can also eat there for a small fee. We will request that this food set-up to be catered by the Ritz Carlton Hotel.

Screens: Gravity sells itself for the large number screens already installed as standard. In reception there are 2 x 46" touchscreen internet screens on the wall, 5 x 2 46" video wall and behind reception desk a 5 x 2 46" video wall, also either side of the video wall behind reception are 2 x 55" vertical screens. Next to the tunnel is the largest indoor LED screen in Bahrain measuring at 8 metres tall and 3 metres wide which can have a live feed playing from the tunnel and any TV channels playing if we wish to split the screen. On the second floor again there are 4 x 46" screens on the network that can play up-dates and news. Extra screens will be added throughout the facility and large portable screens outside with a live feed of what is being flown in the tunnel.

#### **2.14 Wind Tunnel (in Lieu of Aircraft)**

Gravity is a recirculating Aerodium Technologies, round wall-to-wall wind tunnel, with a diameter of 4.3 metres up to a height of 5 metres then extending to 5.5 metres diameter at a height of 12 metres and a full chamber height of 19.6 metres, 12 metres of which is full glass. The wind can reach speeds of 290km/h, there is also a decompression chamber allowing flyers to enter and exit the tunnel at any time without disrupting flight operations.

Gravity Indoor Skydiving is one of the only wind tunnels in the world to have an entrance door into the flight chamber, at a height of 14 metres that can be used by pro-flyers as an entrance into the chamber while the wind speed is flowing.

Airspeed can be adjusted and set according to competitor's requirements and official competition rules.

Tunnel has the capacity to accommodate potentially 30 – 45 performances an hour depending on competitors and competition demands, rules and volume of competitors.

Gravity can accommodate extra days for competition if needed.

#### **2.15 Pre Event Training**

The tunnel can be used for all competitors to train prior to the competition at a rate of 250 Bahraini Dinar/Hour. This can flown up to 2 weeks prior to the event and competitors will take priority for all bookings.

#### **2.16 Accommodation**

Gravity will appoint an accommodation coordinator for the competition and bookings can be made by request through Gravity itself and will endeavor to get special discounted rates.

Manama, a 20 minute drive from Gravity, is the capital city with a vast variety of options for accommodation. Gravity will work with all hotels in Bahrain to get the best/special rates for anyone arriving here for the competition.

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Al Safir Hotel – [www.alsafirhotel.com](http://www.alsafirhotel.com). Deluxe singles start from 30 BD. This hotel has fantastic facilities and Gravity will work with them to get the best rate specifically for the competition. This is a 30 min drive to Gravity.

InterContinental Regency Hotel -

<http://www.ihg.com/intercontinental/hotels/gb/en/manama/bahha/hoteldetail>

Gravity will work on getting special discounted rates at this hotel for the completion, as a good relationship is held. This is a 30 min drive to Gravity.

Also nearby to Gravity:

Sofitel Bahrain Zallaq Thalassa Sea & Spa - [www.sofitel.com/bahrain](http://www.sofitel.com/bahrain), 5 minute drive from tunnel, 5\*.

Al Areen Palace & Spa, Villas - [www.alareenpalace.com](http://www.alareenpalace.com), 5 minute drive from tunnel.

Many other hotels exist in Bahrain of all levels and Gravity can assist in any special requirements or budget needed for the stay.

## 2.17 Local Transportation Provided

See point 2.6 for airport shuttles. Gravity owns 2, 16 seat mini-buses that can be used at request during the competition for any participants needing transport. We will have a dedicated driver on-call during competition hours to cover these needs. The Island itself is only 50 kms long and most places can be reached by driving 40 minutes or less.

Taxis are widely available and Uber app works easily where ever you are and is the cheapest form of taxi service.

The Bahraini Government will also support where needed for transportation.

## 2.18 Outline of Media Plan

Gravity Indoor Skydiving already have a full-time marketing agency, Seven Brands, who are one of the biggest agencies in Bahrain and globally renowned with clients such as Coca Cola and the biggest telecommunications company in Bahrain, Zain. Seven Brands will create a whole campaign/strategy for the marketing/advertising and PR of this competition and a social media plan. As part of the campaign Gravity would put money behind sponsored ads on social media to make sure the best coverage can be given and the right target audiences are hit.

For more information on their globally recognised work please see their website:

<http://www.sevenbrands.mobi>

As Gravity is the first of its kind in Bahrain, all the local news and media will want to cover this event and the Commercial and Marketing Manager has strong connections with all of this network and will personally invite them all to be part of the event and make sure editorials and ads are done in the lead up.



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Gravity will also implement bloggers to attend the event and blog their experience.

Gravity has good relationships with the local TV and Radio stations. The local TV and Radio stations, Bahrain TV and Bahrain Radio will be invited to cover the event with a live broadcast and join in interviewing athletes.

Gravity works with award winning global Event Company, Pico. Pico will be enlisted for event management and will produce proposals for all entertainment and extra facilities for the competition. They will also organise the opening and awards/closing ceremonies, making sure both ceremonies are attractive and available for the public to attend.

For more information on PICO please see their website:

<http://www.pico.com/en>

Gravity would use a live streaming partner agreed with IPC to reach a worldwide audience online. Agreed to present the event are Regan Tetlow and Ged Parker who both have vast experience in this area and are very familiar with the sport and the athletes themselves.

During the period of all marketing and advertising Gravity will work with the IPC Media Liaison Officer and share all campaigns and strategies related to the event.

Options for Opening/Closing Ceremonies:

Gravity has access to some fantastic facilities to make these ceremonies memorable for all that will attend.

Gravity will propose to hold the opening ceremony in a high-class Japanese restaurant, Bushido's, who Gravity has worked with many times before. This location is ideal for a large group welcoming and competitors meeting. <http://www.bushido.com.bh>

For the closing ceremony and awards Gravity would hope to make something special for this. The Ritz Carlton hotel has a private island that would be proposed for this. Here DJ, entertainments, food, awards and the beach can all come together to make a very special close to the 3<sup>rd</sup> World Cup of Indoor Skydiving 2018. [www.ritzcarlton.com/Bahrain](http://www.ritzcarlton.com/Bahrain)

## 2.19 Accommodation for FAI / IPC Officials

FAI/IPC officials and judges will be accommodated in 5\* Ritz Carlton Hotel and we will supply daily shuttles to and from the hotel for the event. [www.ritzcarlton.com/Bahrain](http://www.ritzcarlton.com/Bahrain)

## 2.20 Judging Equipment

Gravity will provide judging and scoring equipment that meets or exceeds the requirements set forth by the IPC.

InTime scoring has been recommended as it has IPC approval and is widely used and recognised in all competitions, also all necessary camera equipment will be in place to film all angles for all disciplines including dynamic lighting for D2W & D4W.

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## 2.21 Public Address System

Gravity Indoor Skydiving has an already existing top of the range sound system that can be used for public announcements throughout the facility. Gravity will also install any necessary extra speakers if any external locations are used or areas in the facility that cannot be reached. Local professional sound engineers will be hired in to make sure that for the event we have a fully accessed facility in all areas.

Gravity will also implement if needed an online or SMS service for announcements.

## 2.22 Arrangements for Medical Care

The building meets full safety and emergency requirements needed for public use in regards to evacuation procedures, fire safety, emergency exits etc. During the event there will be a full-time paramedic team with an ambulance and qualified first-aid personnel from within the Gravity staff.

Emergency services can be reached by calling 999, and they usually arrive within 10 minutes. Bahrain is host to many medical facilities and hospitals of good standard. The nearest hospital is:

Bahrain Defense Force Hospital, West Riffa and is only a 15 minute drive from Gravity.

## 2.23 Proposals for Events Officials

Agreed for the appointment of Meet Director: Adam Mattacola  
Media Officer: Zoe Edwards, Gravity, Commercial and Marketing Manager.

Chief Judge, Assistant Chief Judge and all other necessary officials to be appointed by the IPC.

Gravity will cover travel costs, food and accommodation for the FAI Controller, Chief Judge and Assistant Chief Judge. Food and accommodation will be covered for all other attended judges.

## 2.24 Details of on Site Communications

An internal phone network exists from the main office, the reception area, gear station, driver's room, café and gym.

For the event we will also be hiring in top of the range walkie-talkies as a back up to make sure that there will never be a communications loss.

The use of mobile phones will be implemented for all teams, where messages can be sent to a nominated mobile phone number in case of the team being off-site. This number will be nominated at registration.

Hi-speed internet and wifi exists throughout the building.

## 2.25 Federal, State , Local Legislation/Rules

There are no federal, state or local legislation/rules that need to be adhered to for this event. Gravity Indoor Skydiving requires all competitors to wear a helmet when flying.

## 2.26 Visa Requirements

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A visa fee of BD5 (\$12) is applied for a tourist visa and can be obtained at entry/arrival at the Bahrain International Airport. Must have a copy of return journey and address of accommodation for the stay.

E-visas can also be done online at:

<http://www.evisa.gov.bh>

This website also provides all the information for any attendees country visas needed for entry into Bahrain.

This upon the current Government rules.

## 2.27 Medals

Gravity Indoor Skydiving will produce their own medals, confirming to the FAI specifications and in accordance with the IPC medal policy.

Gravity would also like to incorporate cash prizes (1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup>) into the awards for each discipline.

## 2.28 Anti-Doping Requirements

Gravity Indoor Skydiving will not include standard anti-doping tests to the event participants. However, if this becomes a necessity Gravity agrees to have on site facilities prior and for the duration of the event.

## 2.29 Emergency Medical Services

(See point 2.22) Gravity Indoor Skydiving agrees to provide full-time emergency medical care, all instructors and most of the other staff are trained to First Aid at Work level and the building is equipped with standard first aid kits.

## 2.30 Additional Information

### 2.30.1 FAI Judge Training Course

If requested by the IPC Judges Committee, Gravity Indoor Skydiving would welcome them to hold a Training Course at the facility.

### 2.30.2 Competitors Registration

Gravity will set up an official website and Facebook page for WCIS2018. The website will provide all the information about the competition and the ability to register teams. The Facebook

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page will have posts leading up to the event and allow for online interaction with anyone needing information regarding the event.

### 2.30.3 Gifts

Each competitor, delegation member and official will receive a gift bag from Gravity. To include an event t-shirt and sponsors promotional gift items. Exact items will be determined closer to the event.

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## **Appendix 1**

### Letter of Approval

#### **THE ROYAL BAHRAIN PARACHUTING COMMITTEE**

TO:  
FAI Parachuting Commission  
Maison du Sport International  
Lausanne , Switzerland

June 29<sup>TH</sup> 2016

Dear Members of the International Parachuting committee

We, The Royal Bahrain Parachute Committee hereby approve and support Gravity Indoor Skydiving in the process of hosting the 3<sup>rd</sup> FAI World Cup of Indoor Skydiving 2018 at their facility in Al Wasmiyah, Zallaq, Kingdom of Bahrain.

We believe that Gravity Indoor Skydiving would be the ideal candidate to host the 2018 World Cup of Indoor Skydiving, with their state – of – the – art, first of its kind in Bahrain and one of a kind tallest all glass Wind Tunnel facilities in the world.

The facility provides a professional, visually stunning and customer friendly and comfortable environment for competitors and spectators and was built to host such events.

Hosted by Gravity Indoor Skydiving this competition will be a great spectacle and opportunity to create exposure, development and highlight the new sport of Indoor Skydiving to the Kingdom and people of Bahrain and also announce Gravity to the world as a world class facility.

The location in Al Wasmiyah , Zallaq is a growing area situated next to the Bahrain Formula 1 racing track only 2 min drive from the nearest beach and 35 mins to the airport and Manama city centre where you can find many quality shopping outlets, restaurants and accommodation to suit all.

We thank you very much for considering and accepting our application. By this we declare that we delegate fully our /NAC's/ bidding and organisational powers to the GRAVITY Indoor Skydiving Bahrain. Please do not hesitate to contact them if you require more information.

Best regards

Sh. Salman Abdulla Al Khalifa  
Royal Bahrain Parachute Committee /Bahrain's NAC/, president  
Bahrain's delegate to the IPC

Represented by Ivo Skotak  
Bahrain National Parachute Team, coach



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## Appendix 2

### Insurance Certificate



#### CERTIFICATE OF INSURANCE

This is to certify that GRAVITY INDOOR SKYDIVING is insured with us under General Public Liability Insurance as per the following details:

<b>INSURED</b>	GRAVITY INDOOR SKYDIVING
<b>POLICY NO.</b>	60/PL/70510
<b>PERIOD OF INSURANCE</b>	From 10/12/2015 To 09/12/2016
<b>PREMISES COVERED</b>	Building 234, Road 62, Block 1058, Zallaq - Bahrain
<b>COVER</b>	As per AXA's Public Liability insurance policy Wording – Premises Risk only
<b>TERRITORIAL LIMITS</b>	Kingdom of Bahrain
<b>JURISDICTION</b>	Kingdom of Bahrain
<b>LIMIT OF INDEMNITY</b>	BHD 1,000,000/- any one occurrence and in the aggregate including defense costs and expenses – Premises risks only
<b>EXCESS</b>	BHD 500/- in respect of Third Party Property Damage claims
<b>PREMIUM</b>	As Agreed

Signed on behalf of the company: 28/06/2016



Authorized Signatory,  
AXA Insurance (Gulf) B.S.C ©

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<i>Date:</i>	30 June 2016	Total Pages -	14

## **Appendix 3**

### Expenses

ITEM	QTY	PRICE/UNIT (BHD)	TOTAL COST (BHD)
SANCTION FEES PAYABLE TO IPC	216	40	8,640
TUNNEL TIME	15	250	3,750
OPENING & CLOSING CEREMONIES	2	5,000	10,000
TRAVEL COSTS FOR IPC OFFICIALS	3	400	1,200
ACCOMMODATION FOR IPC OFFICIALS	-	SPONSORED	SPONSORED
FOOD & BEVERAGES (LUNCH & DINNER)	300	10	6,000
GIFTS	241	20	4,820
JUDGING & SCORING SYSTEM	2	953	1,907
SCREENS	5	100	500
TROPHIES & MEDALS	100	50 MEDAL 100 TROPHY	5,500
TRANSPORTATION	-	SPONSORED	SPONSORED
MEDIA & MARKETING	1	5,000	5,000
SECURITY	-	SPONSORED	SPONSORED
MEDICAL SUPPORT	-	SPONSORED	SPONSORED
LIVE STREAM VIDEO	1	1,000	1,000
MC / HOST / PRESENTER / COMMENTATORS	3	2,500	2,500
OUTDOOR MARQUEES	2	500	1,000
<b>TOTAL</b>			<b>51,817</b>