

66th FAI / IPC PLENARY MEETING, FRANKFURT, GERMANY, 23 – 24 JANUARY 2016

<i>Subject:</i>	CANADIAN BIRD TO HOST 2ND FAI WORLD INDOOR SKYDIVING CHAMPIONSHIPS, QUEBEC, CANADA, 19-23 OCTOBER 2017	<i>Annex No. -</i>	52
<i>Author:</i>	CSPA, Rina Gallo, IPC Delegate, Canada	<i>Agenda ref. -</i>	20.5.2.2
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2nd FAI WORLD INDOOR SKYDIVING CHAMPIONSHIP



1. Event Organizer

1.1 CSPA (Canadian Sport Parachuting Association)

204 - 1468 Laurier Street

Rockland, ON

K4K 1C7

Contact person: Michelle Matte-Stotyn

Contact: (613) 419-0908

Email: michelle.matte-stotyn@cspa.ca

1.2 IPC Delegate

Rina Gallo

Phone: 604-785-8413

Email: reener2@telus.net

1.3 Organizing Committee

Mélanie L-Guérin | Marketing and Communications Vice-president

Catherine Carignan-Levasseur | Marketing Coordinator

Jean-François Larocque | Artistic Director, Marketing and Communications

The above organizing committee has many years of experience in all phases of event planning. This includes establishing event goals and objectives, organizing a team, branding events, graphic design, determining administrative processes, identifying and establishing partnerships and sponsors, creating media plans, establishing budgets and evaluating results. In fact, many championships and tunnel flying related events have been planned by this team since 2009, such as:

- Nuit Blanche at SkyVenture Montréal (all-nighter tunnel events) – 3 events per year since 2012.
- Numerous tunnel flying camps since 2009 at SkyVenture Montréal.
- Numerous tunnel flying camps since 2014 at iFLY Toronto.
- The 24 Hour Challenge - Fundraising event for the Fondation des jeunes handicapés du Québec, held at SkyVenture Montréal in 2012, 2013 and 2014.
- 2014 Toronto Loves to Fly Boogie at iFLY Toronto.
- 2012 Indoor Skydiving Competition Tour at SkyVenture Montréal.
- 2013 Canadian Indoor Skydiving Championship at SkyVenture Montréal.
- 2014 Canadian Indoor Skydiving Championship at SkyVenture Montréal
<https://vimeo.com/90895237>
- 2015 Canadian Indoor Skydiving Championship at iFLY Toronto
<https://vimeo.com/124320552>

2. Event Details

2.1 **Full name of the Event:** 2nd FAI World Indoor Skydiving Championship

2.2 **Letters of approval:** This application is issued by SkyVenture Montréal. **Please see page 15-19** for letters of approval from City of Laval, Laval Technopole, Tourism Laval, Centropolis and Chambre de commerce et d'industrie de Laval.

2.3 Disciplines to be contested

Formation Skydiving:

- 4-way FS (open, female, junior)
- 4-Way VFS (open, junior)

Artistic:

- Dynamic 2-way (open, junior)
- Dynamic 4-way (open, junior)
- Freestyle (open, junior)

From our own experience in organizing National Championships and after getting feedback from Canadian team Evolution and other competitors, we have come to the conclusion that VFS, while still a relatively small and new discipline, is not growing very fast. For example, at the last WSC in Czech Republic, only 8 teams competed and it was the smallest event of the competition. We feel that there is a way to help this discipline grow and making it accessible to more people: hosting a 4-Way VFS female category in future skydiving and indoor skydiving world competitions. If accepted as an official discipline by the committee, SkyVenture Montréal would welcome the opportunity to host a **4-Way-VFS female category** at WISC 2017.

Furthermore, we think that competing in skydiving and indoor skydiving championships can be challenging and require a lot of time and commitment to be able to put good scores on the board. It can be difficult for new teams to get enough motivation and dedication knowing that a world championship is unattainable. For that reason, we would welcome the opportunity to host a **B-Class category in 4-way FS open**. This means every country would have the chance to send 2 teams; one that will compete in 4-Way FS Open and the other in 4-Way FS Open (B-Class). The world champion title would go to the 4-Way FS Open winner, as usual, but this would at least make the WISC attainable to teams who wouldn't normally consider training to compete with professional teams like Airspeed (USA) or Evolution (Canada).

2.4 Event Dates

SkyVenture Montréal proposes that the 2nd FAI World Indoor Skydiving Championship be held from October 19-23, 2017.

- October 19, 2017: Arrival of Judges and Delegations, registration and open training period.
- October 20, 2017: Judges' conference, arrival of Delegations, registration, official training period, opening ceremony, competitors' and team leaders' meetings.
- October 21, 2017: Competition
- October 22, 2017: Competition and closing ceremony
- October 23, 2017: Departure of Delegations

2.5 Location of Event

SkyVenture Montréal is located in Laval, Quebec, Canada, only 23 kilometers from Montreal's downtown core. Laval is Montreal's largest suburb and can easily be accessed from various locations in the metropolitan area. <http://www.tourismelaval.com/en>

Not only is SkyVenture Montréal located in a large urban area, but it is also part of Centropolis, a unique entertainment and shopping destination in which restaurants, clubs, bars and various other attractions can be found including a movie theater, climbing center, gym, tourist information center, mini put facilities and more. <http://www.centropolis.ca/en/>

Address

CENTROPOLIS
2700 avenue du Cosmodôme
Laval, Quebec, H7T 2X1
Canada

2.6 Access to Location by Road, Rail and Air

By Air

There is a modern and recently renovated airport close to SkyVenture Montréal. Pierre Elliott Trudeau International Airport (YUL) is located on the Island of Montreal, approximately 20 km from Montréal's downtown core and from SkyVenture Montréal (<http://www.admtl.com/en>).

The following options are available to get to SkyVenture Montréal from the airport:

- Shuttle service, which will be operated by SkyVenture Montréal

- Taxis (<http://www.admtl.com/en/access/taxis-limousines>).
- Car rentals (<http://www.admtl.com/en/access/car-rental>).

Alternatively, Plattsburgh International Airport in New York State and Burlington International Airport in Vermont are both approximately a two hour ride from Montréal. Adirondack Trailways offers a bus service between Plattsburgh International Airport and Montréal (<http://trailwaysny.com/>). Greyhound offers a bus service from Burlington International Airport and Montreal (<https://greyhound.com/>). For competitors from the US, these airports can offer significant cost savings compared to Pierre Elliott Trudeau International Airport in Montreal. It is important to consider the additional time and cost associated with arranging ground transportation between the US and Canada.

By Road

SkyVenture Montréal is located right next to Autoroute des Laurentides (Highway 15), which connects the island of Montreal with Laval, where SkyVenture Montreal is located.

By Train

For competitors who are leaving from certain locations in Canada or the United States, taking a train with VIA Rail Canada is available (<http://www.viarail.ca/en>).

Trains stop at Gare Centrale, which is connected to Bonaventure subway station on the STM orange line (www.stm.info/en).

Public Transit

There is a large network of public transportation in Montreal and Laval and both cities are connected by a subway line. The closest subway station to SkyVenture Montréal is Montmorency station on the STM orange line (www.stm.info/en).

From Montmorency station, competitors can use two different bus lines that offer a direct link to SkyVenture Montréal: line 61 and 70 (<http://www.stl.laval.qc.ca/>). Detailed bus schedules will eventually be available for download on the event website.

2.7 Weather Conditions – Not applicable

2.8 Airspace Restrictions – Not applicable

2.9 Landowner Restrictions

There are no restrictions from our landowner Comminar Centropolis for SkyVenture Montréal. Our team has a strong relationship with the team that manages and owns the shopping center where we are located. **Please see page 15 for letter of approval from Centropolis.**

2.10 Details of Comprehensive Insurance

SkyVenture Montréal has comprehensive liability insurance with MP2B insurance. When SkyVenture Montréal is awarded the bid, FAI and IPC will be added as requested to the policy for the duration of the event. **Please see page 21 for a copy of the insurance certificate.**

2.11 Details of Insurance Required by Participants

SkyVenture Montréal does not require tunnel flyers to carry third party liability insurance. Each participant will have to sign a Participant Undertaking and Risk Acceptance Statement. Competitors will however be responsible to get their own travel medical insurance.

2.12 Proposed Budget, Sources of Income and Entry Fees

All budgeting and pricing for this event has been estimated using the current IPC rules in regards to the number of rounds, judge panel requirements, etc. If any changes occur that enable us to reduce the Entry fees, such as sponsorships contracts and other financial aid, we will announce it the Bulletin #1.

Competitor entry fees include:

- Opening Ceremony.
- Competition costs.
- Accommodations at Sheraton Hotel (check-in on Thursday, October 19th / check-out on Monday, October 23rd).
- Transport from YUL Airport to Sheraton Hotel (or SkyVenture Montréal) on arrival day and back to YUL Airport on departure day.
- Shuttle service running every hour throughout the competition between Sheraton Hotel and SkyVenture Montréal (from Thursday, October 19th throughout Sunday, October 22nd).
- Breakfast and lunch each day during competition (October 21st-22nd)
- Closing Ceremony and banquet including food and alcohol.
- Social night (date to be determined).
- Entertainment.
- Promotional items and gift selection.
- Discounted pre-event flight time.

Entry fees (per competitor):

4-way FS (open, female, junior)	\$810 ^{CAD} + FAI/IPC Sanction fee*
4-Way-VFS (open, junior)	\$800 ^{CAD} + FAI/IPC Sanction fee*
Dynamic 4-way (open, junior)	\$800 ^{CAD} + FAI/IPC Sanction fee*
Dynamic 2-way (open, junior)	\$830 ^{CAD} + FAI/IPC Sanction fee*

Freestyle (open, junior)	\$825 ^{CAD} + FAI/IPC Sanction fee*
Member of Official Delegation	\$525 ^{CAD} + FAI/IPC Sanction fee*
Alternate team member	\$525 ^{CAD} + FAI/IPC Sanction fee*
Additional Event (per competitor)	\$60 ^{CAD} **

* FAI/IPC sanction fee of 90 euros per person will be determined in Canadian currency according to the exchange rate of the day registration opens.

** If a competitor is registered for more than 1 event, the additional event fee will apply to each additional event instead of the full entry fee. The competitor registered in more than 1 event may be subject to pay multiple sanction fees (to be determined).

Non-Competitor entry fees.

Entry fees for Heads of Delegation, Team Leaders, Other Delegation Members or any other accompanying persons who are not part of an official delegation or do not require a sanction fee to be paid for will be \$525^{CAD} and include:

- Opening Ceremony.
- Accommodations at Sheraton Hotel (check-in on Thursday, October 19th / check-out on Monday, October 23rd).
- Transport from YUL Airport to Sheraton Hotel (or SkyVenture Montréal) on arrival day and back to YUL Airport on departure day.
- Shuttle service running every hour throughout the competition between Sheraton Hotel and SkyVenture Montréal (from Thursday, October 19th throughout Sunday, October 22nd).
- Breakfast and lunch each day during competition (October 21st-22nd)
- Closing Ceremony and banquet including food and alcohol.
- Social night (date to be determined).
- Entertainment.
- Promotional items and gift selection.

Sources of income

- Subsidies from Laval Technopole: 10% - 15% total expenses
- Subsidies from City of Laval: 10% - 15% total expenses
- Sale of promotional items: To be determined
- Sponsorships: To be determined
- Competitor Entry Fees: \$97,950^{CAD}

- Non-Competitor Entry Fees: \$5,250^{CAD}

Potential Budgeted Income = \$103,200^{CAD}

Expenses

Media: \$2,314

Commentators: \$2,787.⁴⁰

Ceremonies: \$18,505

Technologies: \$12,185

Tunnel time: \$3,873⁵¹

Other: \$1,614

IPC/FAI

Transport: \$4,250

Food: \$2,923.⁷⁰

Hotel: \$9,787.⁵⁰

Athletes

Transport: \$6,201.⁶⁰

Food: \$5,175

Hotel: \$29,700

$$(\text{Income}) \$103,200^{\text{CAD}} - (\text{Expenses}) \$102,087^{\text{CAD}} = (\text{Profit}) \$1,113^{\text{CAD}}$$

2.13 Facilities

SkyVenture Montréal is a privately-owned, state-of-the-art and modern indoor skydiving facility which uses licensed technology developed by SkyVenture LLC, the leading manufacturer of wind tunnels worldwide.

The facility consists of 1 building with two floors and many multi-purpose rooms, such as a conference room (dimensions: 21' x 23'- capacity: 40 people), 1 multipurpose room with a

kitchenette (dimensions: 15' x 19' – capacity: 25 people), a classroom, an observation deck that can accommodate 125 people with a direct view of the flight chamber, a locker room, a practice, warm-up and creeping room, 3 briefing / debriefing rooms with video equipment and a kitchenette with lockers and storage cubbies available for use **(please see page 20 for floor plan layouts)**.

Registration will be held in the main lobby where we have 5 modern computer terminals hooked to the same network and a customized system that will be used to process registrations, accounting tasks, track and process information, create databases and conduct other administrative tasks as required.

Our large conference room will be made available to the judges' panels for the duration of the event including before and during competition. The conference room is located on the first floor of our facility and is isolated from the hustle and bustle of the flight deck so that the judges can remain focused. Computers, video playback screens, printers and any other required equipment will be installed in the conference room. An electronic image dubbing area will not be necessary as all flight chamber footage is immediately transferred to a video server from which the files can be easily accessed or transferred.

Many of the rooms and areas mentioned above will be setup for the athletes. The practice, warm up and creeping room as well as the classroom will be available for competitor creeping and dirt diving. Our multi-purpose room will be set up with beanbag chairs and benches for the competitors to relax when they are not competing. The skydivers' kitchenette area will also have the same purpose. As for viewing videos, it will be possible to do so in our briefing / debriefing rooms. Live scoring and score sheets will be displayed on 5 different HD TV screens located directly on the flight deck. We have bulletin boards installed in various areas of our facility and we will install more for the event if needed so that competitors can easily access them. Finally, a large area on the 1st floor will be dedicated to meal distribution including the breakfasts and lunches which will be provided and included in the registration fees.

As mentioned previously, there are many networked computer terminals and printers located on both 1st and 2nd floor of our building, which will all be available for the competition staff.

The building is equipped with 5 private unisex public toilets (3 on the first floor and 2 on the second floor), a water fountain as well as a fridge filled with various beverages available for purchase. Water bottles will also be provided to the athletes and included in the registration fees.

As stated previously, SkyVenture Montréal is located in Centropolis, a large shopping area in which many restaurants, markets and food shops can be found in the event that athletes wish to purchase their own food. <http://www.centropolis.ca/en/>

SkyVenture Montréal will rent and/or reserve space at off-site facilities to hold the opening and closing ceremonies (**please see *Ceremonies and Awards on p.14***), a banquet and other social events or gatherings. Off-site spaces are all within walking distance from our facilities.

2.14 Wind Tunnel (in Lieu of Aircraft)

SkyVenture Montréal's wind tunnel has a height of 45 feet and a 14-foot diameter glass flight chamber with SkyVenture's patented wall-to-wall airflow. The flight chamber is round and its glass part reaches 12 feet in height. Additionally, four 350-horsepower motors recirculate wind at speeds of up to 300 km/h (180mph). Wind can therefore be adjusted to any requirements of each discipline.

We estimate the performance capacity to be 36 to 48 rounds/team per hour, if not more. The two-day competition schedule will be sufficient to cover all rounds and all disciplines in that time frame.

2.15 Pre Event Training

Teams who arrive before the competition and would like to train at SkyVenture Montréal will be able to purchase 10-minute blocks of time at a rate of \$152.34 including taxes or 60-minute blocks of time at a rate of \$864.73 including taxes. If necessary, the hour blocks can be split into six 10-minute blocs and spread out throughout several days.

2.16 Accommodation

As mentioned on p.6 in *Proposed Budget, Sources of Income and Entry Fees*, we have decided to include accommodation costs in the entry fees (among other costs), for the following reasons:

1. Logistical ease: an all-inclusive package removes issues and stresses related to logistics when traveling, for example how to get from one place to another, where to stay, etc.
2. Easier to stay on budget
3. Fewer financial surprises

We have received quotes from several hotels located near our facility and have chosen **Sheraton Hotel** because it is conveniently located, has a high rating on hotel-booking websites and has the lowest cost.

Sheraton Hotel

Price: \$135^{CAD}/night for double occupancy (included in entry fees)*

Distance: 5 minutes by shuttle or car and within 15 minutes walking distance

Website: www.sheraton-laval.com

* An extra \$20^{CAD} charge will be applied for each additional person that shares the room, according to Sheraton Hotel policies. If it is necessary and if we have special requests from competitors, we can be flexible and recalculate entry fees per competitor according to the number of occupants in the room.

We understand that some athletes might have acquaintances or family in the area and may not want to stay at a hotel. We can be flexible and calculate entry fees which do not include accommodation for these specific cases.

2.17 Local Transportation provided

SkyVenture Montréal will be providing a shuttle bus service throughout the day on Thursday, Friday, Saturday and Sunday so that competitors and FAI/IPC officials have the flexibility to go back and forth between their hotel and the tunnel.

2.18 Outline of Media Plan

SkyVenture Montréal is located in Quebec, Canada, an area in which many local, provincial and national media outlets can be found. Since we have been operating since 2009 and were the first indoor skydiving facility to exist in Canada before 2014, many of these media outlets are current contacts of ours.

We also have good relations with different organizations such as Tourism Laval and the City of Laval, who have agreed to assist us with the logistics and communication related to the event. In addition, these organizations have agreed to provide us with their media contact lists including journalists, bloggers, TV hosts, etc. Laval Technopole will also provide us with a contact for TVA Sport TV station so we can discuss a live TV broadcast opportunity.

We have started to work on a strategy related to the following communication tools:

- **Sponsorships**

Our marketing and communications team has experience in seeking sponsors for events, writing and designing sponsorship proposal documents, cold calling and negotiating sponsorship contracts. We plan on starting to seek sponsors as soon as possible. Due to our success in past events we still have strong relationships with sponsors and we are confident we would be able to do exposure exchanges.

- **Social Media Marketing**

We will use social media to advertise the event including posting on our own social media outlets including Facebook, Instagram, Twitter, etc. We have contacts with different wind tunnels in the world, who have posted about our events in the past and are willing to do so again.

- **Video Marketing**

We have a full-time artistic director/videographer whose main priority is to create and produce video content. We plan on marketing the event through videos, since that has proven to work the best.

- **Public Relations**

We have a full-time marketing and PR team who will write press releases on a regular basis and will send photos and content to all of our media contacts. Content will be sent on a monthly basis for the 6 months preceding the event and will include photos, texts, press releases, footage, etc.

SkyVenture Montréal will make available interviews, photos and video footage to all media contacts and provide a media officer who will work with and give full cooperation to the IPC Media Liaison Officer.

2.19 Accommodation for FAI/IPC officials

Accommodation for all FAI/IPC officials will be provided at Saint-Martin Hotel and Suites, which is located 5 minutes from SkyVenture Montréal by car or 15 minute walking distance.

We have chosen this specific 4-star hotel because it is important for SkyVenture Montréal that all FAI/IPC officials are comfortable during their stay and believe it will be beneficial to them to stay at a different hotel from the competitors.

Saint-Martin Hotel and Suites

Distance: 5 minutes by car / 15 minutes walking distance

Website: <http://lestmartin.com/Laval/>

2.20 Judging equipment

SkyVenture Montréal has been using the Intime scoring system purchased by the CSPA for the last 2 National Indoor Skydiving Championships and plans to work with the same system for the 2nd World Indoor Skydiving Championship. Our flight chamber is equipped with 4 cameras that cover the necessary angles for all disciplines and they can be hooked to the Intime system.

For D2W and D4W, SkyVenture Montréal is equipped with the necessary lighting system. Furthermore, the programmers of Intime scoring system have confirmed that they are about to upload a new version of the software that will enable us to use this scoring system for D2W and D4W.

2.21 Public Address System

Our facility has speakers that surround the flight chamber on the flight deck. Additional speakers will be installed to make sure that announcements can be heard from all areas of the building.

2.22 Arrangements for Medical Care

SkyVenture Montréal has secured one full time first aid and CPR trained person who will be on location during the entire event. Ambulance services will be available through 9-1-1 emergency services. The closest hospital is Laval's *Cité de la Santé* which is 8 km away.

2.23 Proposals for Event Officials

SkyVenture Montréal asks that judges for WISC 2017 be appointed by the IPC.

SkyVenture Montréal will be covering travel costs, food and lodging for the FAI controller, the chief judge and the assistant to the chief judge. All other judges will be provided with food and lodging.

2.24 Details of On-Site Communications

SkyVenture Montréal is equipped with numerous phone lines on both floors of our building which enables inter-office communication as well as external calls. Moreover, 4 to 6 handheld walkie-talkie radios will be obtained to make sure there are no communication issues during the event.

2.25 Federal, State, Local Legislation/Rules

There are no legislations or rules that could interfere with the event. SkyVenture Montréal requires the use of a helmet for all competitors.

2.26 Visa Requirements

Residents of the European Union and the USA are not required to have a visa to visit Canada.

List of countries and territories whose citizens are required to obtain a Visa:

<http://www.cic.gc.ca/english/visit/visas-all.asp>

List of countries and territories whose citizens do not need a Visa (Visa exemptions):

<http://www.cic.gc.ca/english/visit/visas-all.asp#exemptions>

General Visa information (eligibility, how to apply, processing delays, etc.):

<http://www.cic.gc.ca/english/visit/tourist.asp>

2.27 Medals

SkyVenture Montréal will have its own medals produced in accordance with FAI rules and expectations. We have organized national championships in the past and have had our medals made with “Mon Évènement Corpo” (<http://www.monevenementcorpo.com/>). Our experience with Mon Évènement Corpo has always been positive, which is why we will choose to work with them again for WISC 2017.

In addition to the medals, the organizing committee will seek cash sponsorships and financial subsidies from local organizations to fund cash prizes.

2.28 Anti-Doping Requirements

SkyVenture Montréal does not plan on carrying out drug tests to registered participants. However, if it became a requirement by the FAI and the IPC, SkyVenture Montréal is able to have this done on site prior to the competition.

2.29 Emergency Medical Services

SkyVenture Montréal has secured one full time first aid and CPR trained person who will be on location during the entire event. Ambulance will be available through 9-1-1 emergency services. Closest hospital is Laval’s *Cité de la Santé* which is 8 km away. In addition to this, all of our instructors are first aid certified and available to assist, should anything happen.

2.30 Additional Information

2.30.1 FAI Judge Training Course

SkyVenture Montréal’s organizing committee does not plan on hosting an FAI Judge Training course during WISC 2017. Nevertheless, should the IPC Judges’ Committee ask that such a course take place, SkyVenture Montréal can organize it, as long as sufficient notice is given.

2.30.2 Competitors Registration

SkyVenture Montréal will host the www.wisc2017.com website where competitors will have access to a custom page, which will enable them to register online. Online registration will include forms, travel itinerary, important information and registration fees.

www.wisc2017.com will also be the central location where all information about the competition can be found including the live stream broadcast of the event and final scores.

2.30.3 Ceremonies and Awards

SkyVenture Montréal will be hosting off-site ceremonies for both opening and closing ceremonies. The awards and closing ceremony will include a banquet dinner and entertainment which will be held on October 22nd after the completion of all events. The closing ceremonies will be held in a unique venue steps away for SkyVenture Montréal called Cosmodôme. The Cosmodôme is the home to both Space

Camp Canada and the Space Science Center and it has a one-of-a-kind venue that can be used for events such as WISC's 2017 closing ceremony.

2.30.4 Social Events

In addition to an opening and closing ceremony SkyVenture Montréal also plans on organizing a social event in one of the many restaurants and/or bars that are part of Centropolis.

A short tour of local attractions will be organized on Thursday, October 19th, for competitors, delegation members and officials who arrive early and who would like to do sightseeing before the competition begins. More details will be communicated closer to the event.

2.30.5 Gifts

A goodie bag will be given to each competitor, delegation member, official and accompanying person at the beginning of the competition. They will be filled with promotional items, gifts from sponsors as well as the event t-shirt and bandana. SkyVenture Montréal's organizing committee will start seeking sponsors for gifts as soon as possible to ensure that all athletes receive an amazing goodie bag.



Centropolis
1799 Pierre Péladeau Avenue
Laval, Québec, H7T 2Y5, Canada
Tel. 1 (450) 681-4811
Web: www.centropolis.ca
Email: info@centropolis.ca

June 25th 2015

FAI Parachuting Commission
Maison du Sport International
Av. de Rhodanie 54
CH-1007 Lausanne, Switzerland
Tel. +41 (0)21 345 10 70 / Fax + 41 (0)21 345 10 77
Web: www.fai.org / Email: sec@fai.org

Members of the International Parachuting Committee:

We, Centropolis, are very proud to support SkyVenture Montréal in the process of hosting the 2017 World Indoor Skydiving Championship at their Laval facility located just north of Montréal. We strongly believe that this kind of events are the essence of the new generation which are attracted, more and more, towards unconventional sports and high adrenaline experiences.

We have been hosting the SkyVenture Montréal facility for over 7 years and have been in a very close relationship with the company, working on a daily basis. We believe that SkyVenture Montréal would be the ideal candidate as host for the 2017 World Indoor Skydiving Championship, with their top of the line facility and being the first indoor freefall simulator in Canada. This facility provides a state-of-the-art wind tunnel and allows anyone, from first time flyers to professional skydivers, the opportunity to fly in an easily accessible, realistic, safe and affordable setting.

SkyVenture Montréal is ideally located; the city of Laval is known for the diversity of its cultural and sporting activities and has the second highest population density in Quebec, after the region of Montreal. SkyVenture Montréal is only 15 minutes away from the city of Montreal and in close proximity to a wide variety of services and amenities, also being part of a little community of its own, i.e. Centropolis. Our reputation for quality and innovation has grown and flourished over the past few years. Our one-of-a-kind retail offering boasts a number of sought-after destinations. Centropolis is much more than a mall: it is a dynamic hub of activity, with an exciting array of establishments devoted to upscale dining, entertainment, shopping and professional services. Drawing its inspiration from the public squares found in large European cities, Centropolis is designed to accommodate a wide range of activities and events.

We thank you for considering SkyVenture Montréal to host the 2017 World Indoor Skydiving Championship. Please do not hesitate to contact us should you wish to receive additional information or references.

Warmest regards,

Karine Rodrigue
Marketing Director
Centropolis



**Chambre
de commerce
et d'industrie
de Laval**

June 16, 2015

FAI Parachuting Commission

Maison du Sport International

Av. de Rhodanie 54

CH-1007 Lausanne, Switzerland

Tel. +41 (0)21 345 10 70 / Fax + 41 (0)21 345 10 77

Web: www.fai.org / Email: sec@fai.org

Subject : support to SkyVenture to be the host of 2017 2nd World Indoor Skydiving Championship in Laval

The following letter is written with the intent to show our support to SkyVenture Montréal in their process to host the 2017 2nd World Indoor Skydiving Championship in Laval.

Hosted by SkyVenture Montréal, this Championship will be a great opportunity to create exposure in Laval, in our province and our country about this new sanctioned sport that is bodyflight. Too few people know that thousands of people around the world have adopted this as a sport and can train to compete in National and International events. This will be a unique way, along with a solid marketing plan, to show the Quebec population that this new sport is accessible to all, in Laval.

The Laval Chamber of commerce connects businesses of all sizes, from all sectors since 1967. More than 10 000 companies have decided to be in Laval and participate in the economic environment. We are the association in Laval representing them and recognize their actions and successes. This is why we are very proud to support SkyVenture and we ask you to consider them to host the WISC in 2017.

Sincerely,

Chantal Provost
Chef Executive Officer



June 17th, 2015

FAI Parachuting Commission
Maison du Sport International
Av. de Rhodanie 54
CH-1007 Lausanne
Switzerland

To whom it may concern:

The following letter is written with the intent to show our support to SkyVenture Montréal in their process to host the **2017 2nd World Indoor Skydiving Championship** in Laval, Montreal Metropolitan Area.

Laval Technopole is the Economic Development Division of City of Laval. Our mandate is to promote and ensure the economic development of Laval by attracting investments, hosting companies and supporting businesses on its territory. As we have been involved since their establishment in Laval, more than 6 years ago, we are confident that this team will rise to this challenge successfully and beyond expectations. In addition, SkyVenture Montréal already has to its credit the organization of three successful Sky Diving national competitions

Their location in the heart of Laval, within a «Life Style Center» has much to offer for all competitors, their attendants and all officials who come to Laval. Indeed, within a radius of 2 km, they will find quality accommodation, a diversified restoration offer and many other equally unique activities making their stay an unforgettable experience and all this, 30 minutes away from the Montreal-Trudeau Airport.

Hosted in Laval by SkyVenture Montréal, this Championship will be a great opportunity to create exposure throughout the country of this new sanctioned sport that is «Bodyflight». Too few people know that thousands of people around the world have adopted it as a sport and can train to compete in National and International events. This will be a unique way, along with a solid marketing plan, to show the Quebec population that this new sport is accessible to all, in Laval.

Laval Technopole in conjunction with Laval municipal services will work together with all the partners (Tourism Laval, Chamber of Commerce and all other to be involved) to make this event a great success.

We ask you to consider SkyVenture Montréal to host the 2017 WISC. Please be assured of our collaboration in this project and do not hesitate to contact us for more information or references.

Sincerely,

Marc Tremblay
Executive Director

TOURISME
LAVAL

June 22nd, 2015

FAI Parachuting Commission
Maison du Sport International
Av. de Rhodanie 54
CH-1007 Lausanne, Switzerland

Dear Members of the International Parachuting Committee,

In its quality of Regional Tourism Association, Tourisme Laval would like by the present to confirm its support of SkyVenture Montréal's initiative in submitting its application to host the 2017 Second World Indoor Skydiving Championship in Laval.

Tourisme Laval plays a prominent role in a constantly evolving industry. Tourisme Laval contributes to Laval's growth as a tourism destination, provides a visitor's centre services and ensures the promotion of the region's attractions such as Skyventure Montréal. Overall Tourisme Laval plays a key role in ensuring the synchronization of the efforts of all its members and partners with a view to sustainable development, and advantageously positioning Laval on the regional, national and international tourism scene.

Hosted by SkyVenture Montréal, this Championship would be a great opportunity to give exposure to this newly sanctioned sport, in Laval, in the province and in the whole country. More and more people must know that they can come to SkyVenture's in Laval to take on bodyflight and train in view of competing in national and international events. Needless to say that bringing the 2017 Bodyflight Championship to SkyVenture would provide a tremendous occasion to help this new sport gain in popularity all across Canada and around the world.

Tourisme Laval is committed to contributing its free services with regard to the planning of such an event on its territory. One thing's for sure; we will mobilize all our members and partners to ensure that this Second World Indoor Skydiving Championship would enjoy great success.

Therefore, we truly hope that you will consider SkyVenture Montréal to host this great event in 2017. Should you require more information or need references, do not hesitate to contact us.

Sincerely,



Geneviève Roy
President and Chief Executive Officer

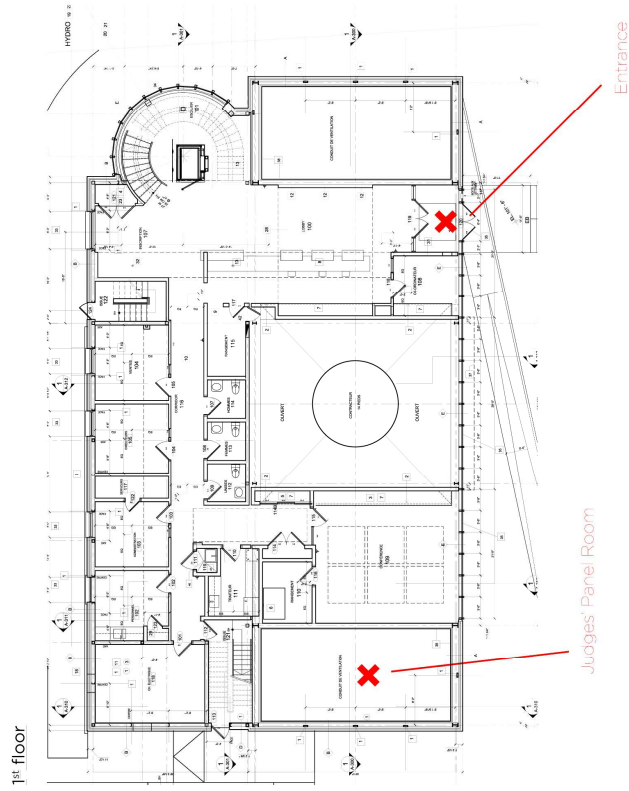
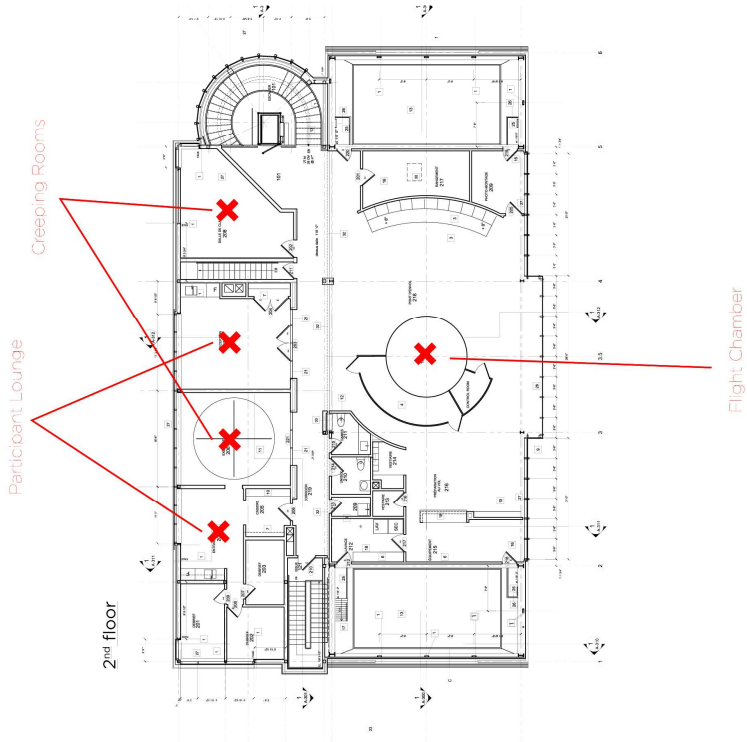
480, Promenade du Centropolis, Laval (Québec) H7T 3C2
Tél. : 450 682-5522 1 877 465-2825 - Téléc. : 450 682-7304

www.tourismelaval.com
info@tourismelaval.com

City of Laval

To be sent.

Floor plans – SkyVenture Montréal





CERTIFICAT D'ASSURANCE CERTIFICATE OF INSURANCE				
Titulaire du certificat Certificate holder		Fonds de Placement Immobilier Cominar		
Adresse Address		Complexe Jules-Dallaire 2820 boul. Laurier, bureau 850 Québec QC G1V 0C1		
Assuré désigné Named insured		Ciel Aventure Québec Inc		
Adresse de l'assuré Address of insured		2700 avenue du Cosmodôme, Laval Qc H7T 2X1		
Assuré additionnel mais uniquement en ce qui concerne les activités de l'assuré désigné Additional insured only with respect to the named insured described operations		Fonds de Placement Immobilier Cominar		
Description des activités Description of operations		Manège de simulation de chute en parachute - emplacement situé à Laval Technopole / autoroute 15 / Centropolis		
Ce document atteste que la police d'assurance émise en faveur de l'assuré désigné, est en vigueur subject aux termes, conditions, limitations et exclusions de la police. This document certify that the insurance policy listed below, is now in force and covers the name insured specified subject to the terms, conditions, limitations and exclusions of the policy.				
Assureur/Insurer	#policy/policy	Échéance/ Expiry	Genre d'assurance Type of insurance	Limite/ Limits
Llyod's	MP2B0004	11 avril 2016	Responsabilité Civile Générale	5 000 000 \$
Northbridge Assurance	CBC0727558	11 avril 2016	Bâtiment - formule étendue	8 847 563 \$
			Assurance des pertes d'exploitation – période 18 mois	Perte réelle subie
BI&I	9252668	11 avril 2016	Contenu	532 508 \$
			Assurance bris des équipements	9 380 071 \$
			Assurance des pertes d'exploitation – période 18 mois	Perte réelle subie
RÉSILIATION/CANCELLATION				
En cas de résiliation de quelconques polices susdites avant la date d'échéance, l'assureur s'efforcera d'en aviser le titulaire du certificat, par courrier sur préavis de <u>30</u> jours, à défaut de quoi ledit assureur, ses agents et représentants n'encourront toutefois aucune obligation ou responsabilité d'aucune nature. Should any of the policies described herein be cancelled, the insurer will endeavor to mail <u>30</u> days written notice to the certificate holder, but failure to mail such notice shall impose no obligation or liability of any kind upon the insurer affording coverage, its agents or representatives.				
Signé le 7 avril, 2015 Signed on the April 7, 2015		 Représentant autorisé / Authorized representative		
La présente attestation est émise à des fins d'information uniquement. Elle ne confère aucun droit à son titulaire et n'amende, n'étend ou ne modifie en rien les garanties des polices décrites ci-dessus. This certificate is issued as a matter of information only and confers no rights on the holder and imposes no liability on the Insurer, its agents or representatives.				

MP2B inc.
1600, boulevard Saint-Martin Est, tour A, bureau 110, Laval (Québec) H7G 4R8
Laval Tél. : (450) 668-5555 • Mtl Tél. : (514) 668-5555 • Fax : (450) 668-5588
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