FAI
Rotorcraft Commission

Report of the FAI Secretary General

06 May 2022

FAI EXECUTIVE BOARD (VOTING MEMBERS, ELECTED DECEMBER 2020)

David MONKS
GBR
(President)

Agust GUDMUNSSON
ISL
(Finance)

Pankul MATHUR
IND
(Deputy President)

Eric MOZER
USA

Patrick NAEGELI
GBR

Marina VIGORITO
ITA

Graeme WINDSOR
AUS
FAI Commissions
Report of the FAI Secretary General
after FAI General Conference held online 09-11 Nov 2021

MAIN PRESENTATIONS
Agenda 6. Report President, David Monks
Agenda 7. Report Secretary General, Markus Haggeney
Agenda 8. FAI Finances 2020
Agenda 10. FAI Membership Report
Agenda 15. Financial Situation as of 30 Sep 2021
Agenda 17. FAI budget proposal 2022

All annexes available at NAC / on the cloud
MINUTES FAI GC 2021

Draft published: 25 Feb 2022
General Conference approval: Oct 2022 (date tbc)

- https://fai.org/general-conference

Annexes and Presentations on FAI-cloud
- https://www.fai.org/gc2021
- Password available through NACs

UPDATE 01-03 Nov 2022
Online Meeting
To be communicated

# 8
FAI Finances 2020
### INCOME STATEMENT (KEY PERFORMANCE INDICATORS)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Income: Membership Subscriptions</td>
<td>1'062'183</td>
<td>1'031'232</td>
<td>998'219</td>
<td>983'321</td>
<td>979'182</td>
<td>1'006'683</td>
<td>Membership subscriptions</td>
</tr>
<tr>
<td>Income: Commercial Revenues</td>
<td>637'329</td>
<td>393'495</td>
<td>346'640</td>
<td>379'866</td>
<td>379'079</td>
<td>579'396</td>
<td>Sponsoring, IOC Subsidy, ASC Proficiency Cards</td>
</tr>
<tr>
<td>Income: Competition Revenues of which: ASC</td>
<td>729'346</td>
<td>486'492</td>
<td>533'688</td>
<td>1'242'451</td>
<td>1'229'428</td>
<td>82'936</td>
<td>Revenues from Competitions</td>
</tr>
<tr>
<td>Expenses re Competitions</td>
<td>-800'185</td>
<td>-302'875</td>
<td>-243'962</td>
<td>-337'717</td>
<td>-584'688</td>
<td>-26'407</td>
<td>FIA Admin/General &amp; Commissions</td>
</tr>
<tr>
<td>Marketing / Communication</td>
<td>-291'990</td>
<td>-403'922</td>
<td>-392'032</td>
<td>-197'078</td>
<td>-137'402</td>
<td>-24'518</td>
<td>Merchandising, Editors, Video prod. &amp; distr.,</td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>-1'101'716</td>
<td>-160'776</td>
<td>-517'296</td>
<td>-483'819</td>
<td>-287'827</td>
<td>-53'230</td>
<td>GC, EB, ASC Plenaries, Development Prog.</td>
</tr>
<tr>
<td>Administration (Total)</td>
<td>-1'430'871</td>
<td>-1'423'951</td>
<td>-1'488'351</td>
<td>-1'533'286</td>
<td>-1'871'142</td>
<td>-2'207'917</td>
<td>Overheads, salaries, social charges, administration, management fees</td>
</tr>
<tr>
<td>of which: Depreciation</td>
<td>-96'665</td>
<td>-95'713</td>
<td>-112'441</td>
<td>-131'302</td>
<td>-133'332</td>
<td>-122'756</td>
<td>Depreciation for all assets (incl ASC assets)</td>
</tr>
<tr>
<td>of which: Salaries/charges FTE</td>
<td>-889'133</td>
<td>-902'854</td>
<td>-1'026'762</td>
<td>-1'045'725</td>
<td>-1'373'055</td>
<td>-628'231</td>
<td></td>
</tr>
<tr>
<td>Allocation/Dissolution</td>
<td>+21'960</td>
<td>+101'952</td>
<td>+44'221</td>
<td>-33'016</td>
<td>-46'323</td>
<td>-92'466</td>
<td><code>-</code> income &lt; expenses</td>
</tr>
<tr>
<td>from ASC Special reserves (*)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>`(+) income &gt; expenses</td>
</tr>
<tr>
<td><strong>Net result FAI total</strong></td>
<td>25'258</td>
<td>-117'731</td>
<td>-125'771</td>
<td>-260'178</td>
<td>-339'778</td>
<td>-74'747</td>
<td>FAI total including effects Commission Reserves</td>
</tr>
</tbody>
</table>

---

### FAI SPECIAL RESERVES (2013-2020) COMMISSIONS

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>CASI (General Air Sports)</td>
<td>7'000</td>
<td>1'501</td>
<td>1'501</td>
<td>1'501</td>
<td>1'501</td>
<td>1'501</td>
<td>1'501</td>
<td>1'501</td>
<td>0</td>
</tr>
<tr>
<td>CIA (Ballooneing)</td>
<td>116'314</td>
<td>120'492</td>
<td>143'355</td>
<td>175'122</td>
<td>192'296</td>
<td>209'058</td>
<td>210'427</td>
<td>188'009</td>
<td>-22'418</td>
</tr>
<tr>
<td>CAICA (Amateur-built &amp; experimental aircraft)</td>
<td>-2'847</td>
<td>-2'577</td>
<td>-2'832</td>
<td>-3'380</td>
<td>-7'423</td>
<td>-8'637</td>
<td>-8'554</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>CIAM (Aeromodelling)</td>
<td>63'826</td>
<td>77'019</td>
<td>79'978</td>
<td>86'955</td>
<td>95'482</td>
<td>102'075</td>
<td>114'424</td>
<td>107'706</td>
<td>-6'715</td>
</tr>
<tr>
<td>FAI (Rotocrafts)</td>
<td>18'381</td>
<td>15'830</td>
<td>24'787</td>
<td>22'035</td>
<td>20'101</td>
<td>18'946</td>
<td>15'753</td>
<td>15'537</td>
<td>130'216</td>
</tr>
<tr>
<td>CIMA (Microglide and Paramotor)</td>
<td>44'216</td>
<td>55'875</td>
<td>54'829</td>
<td>60'657</td>
<td>67'964</td>
<td>60'566</td>
<td>55'614</td>
<td>54'022</td>
<td>-12'592</td>
</tr>
<tr>
<td>CIV (Aerobatics)</td>
<td>67'677</td>
<td>83'027</td>
<td>96'763</td>
<td>102'847</td>
<td>92'182</td>
<td>81'218</td>
<td>66'404</td>
<td>62'178</td>
<td>-4'226</td>
</tr>
<tr>
<td>CIVL (Hang Gliding and Paragliding)</td>
<td>217'404</td>
<td>215'530</td>
<td>231'912</td>
<td>264'554</td>
<td>275'428</td>
<td>273'845</td>
<td>270'372</td>
<td>212'326</td>
<td>-58'046</td>
</tr>
<tr>
<td>GAC (General Aviation)</td>
<td>55'206</td>
<td>60'104</td>
<td>57'292</td>
<td>58'338</td>
<td>64'494</td>
<td>67'234</td>
<td>74'232</td>
<td>74'294</td>
<td>62</td>
</tr>
<tr>
<td>IOC (Gliding)</td>
<td>169'096</td>
<td>159'675</td>
<td>140'021</td>
<td>131'079</td>
<td>140'433</td>
<td>152'537</td>
<td>126'177</td>
<td>108'871</td>
<td>-19'306</td>
</tr>
<tr>
<td>IIC (Skydiving)</td>
<td>212'213</td>
<td>211'178</td>
<td>194'505</td>
<td>216'460</td>
<td>220'135</td>
<td>171'228</td>
<td>157'200</td>
<td>176'922</td>
<td>19'722</td>
</tr>
<tr>
<td><strong>Air Sport Commissions</strong></td>
<td>963'396</td>
<td>994'454</td>
<td>1'016'414</td>
<td>1'118'366</td>
<td>1'162'587</td>
<td>1'129'571</td>
<td>1'083'250</td>
<td>990'715</td>
<td>-92'555</td>
</tr>
<tr>
<td>CIMP (Medico-psychology)</td>
<td>-9'178</td>
<td>-12'605</td>
<td>-14'142</td>
<td>-15'517</td>
<td>-17'821</td>
<td>-20'627</td>
<td>-20'627</td>
<td>-20'598</td>
<td>69</td>
</tr>
<tr>
<td>EnvC (Environment)</td>
<td>-1'816</td>
<td>-7'958</td>
<td>-7'958</td>
<td>-7'958</td>
<td>-7'958</td>
<td>-7'958</td>
<td>-7'958</td>
<td>-7'958</td>
<td>0</td>
</tr>
<tr>
<td><strong>Technical Commissions</strong></td>
<td>-10'994</td>
<td>-12'605</td>
<td>-14'142</td>
<td>-15'167</td>
<td>-17'821</td>
<td>-21'422</td>
<td>-21'422</td>
<td>-21'353</td>
<td>69</td>
</tr>
<tr>
<td>All Commissions</td>
<td>952'402</td>
<td>981'849</td>
<td>1'002'272</td>
<td>1'013'199</td>
<td>1'144'766</td>
<td>1'068'149</td>
<td>1'061'828</td>
<td>969'362</td>
<td>-92'466</td>
</tr>
</tbody>
</table>

Note: Audited Financial Statements are shared each year with FAI stakeholders during the General Conference.

**Will be updated for 2021 after Financial Audit, scheduled 25-29 April 2022**

---

CIG Plenary Meeting 06 May 2022
# 15
Financial Situation on 30 September 2021

**BUDGET 2021 VS ACTUALS 30 SEP 2021**

<table>
<thead>
<tr>
<th>Legal Account</th>
<th>Description</th>
<th>BUDGET 2021</th>
<th>ACTUAL 2021 (10.01.2021)</th>
</tr>
</thead>
<tbody>
<tr>
<td>30 INCOME FROM MEMBERS</td>
<td>955'186.00</td>
<td>963'110.82</td>
<td></td>
</tr>
<tr>
<td>32 COMMERCIAL REVENUES</td>
<td>-</td>
<td>89'983.10</td>
<td></td>
</tr>
<tr>
<td>33 COMPETITIONS REVENUES</td>
<td>361'458.00</td>
<td>152'967.60</td>
<td></td>
</tr>
<tr>
<td>34 OTHER REVENUES</td>
<td>70'975.00</td>
<td>108'166.32</td>
<td></td>
</tr>
<tr>
<td>38 REDUCTION IN EARNINGS</td>
<td>-</td>
<td>5'280.76</td>
<td></td>
</tr>
<tr>
<td><strong>OPERATING EXPENSES &amp; NON-OPERATING RESULTS</strong></td>
<td><strong>-1'325,502.00</strong></td>
<td><strong>-515,717.85</strong></td>
<td></td>
</tr>
<tr>
<td>4 DIRECT EXPENSES</td>
<td>-308'027.00</td>
<td>-94'341.54</td>
<td></td>
</tr>
<tr>
<td>5 PERSONNEL COSTS</td>
<td>-716'875.00</td>
<td>-448'527.55</td>
<td></td>
</tr>
<tr>
<td>6 OTHER OPERATING EXPENSES, DEPRECIATION, FINANCIAL RESULTS</td>
<td>-518'934.00</td>
<td>-23'988.09</td>
<td></td>
</tr>
<tr>
<td>8 EXTRAORDINARY AND NON-OPERATING RESULTS, TAX</td>
<td>167'934.00</td>
<td>7'866.67</td>
<td></td>
</tr>
<tr>
<td><strong>R191 Allocation (-) / Dissolution (+) Special Reserves</strong></td>
<td>129'235.00</td>
<td>37'461.46</td>
<td></td>
</tr>
<tr>
<td><strong>PROFIT / (LOSS)</strong></td>
<td>12'827</td>
<td>772'160</td>
<td></td>
</tr>
</tbody>
</table>

Will be updated for 2021 after Financial Audit, scheduled 25-29 April 2022

Estimated result year end 2021 (pre audit)

-240'000.00 unbudgeted income from shares
-195'000.00 not yet booked expenses Q4
-100'000.00 not yet booked depreciation
-75'000.00 risk assessment / year-end work
37'500.00 not yet invoiced commercial income
199'669.23
100'000.00 risk from unpaid subscriptions
99'660.23

Forecast Year End 2021 (better than budgeted (despite pandemic))
PRINCIPLES

1. FAI must deliver core functionality with the fixed income from FAI members
2. FAI Members must honour their obligations
3. FAI continues engaging in commercial partnerships
4. FAI stakeholders accept their responsibilities to overcome inefficiencies
5. Significant parts of the proposed expenditures are there to yield savings in the future
Agenda item 17: FAI Budget 2022

For better readability dedicated files have been provided through cloud

**FAI OVERALL BUDGET 2022**

(Proposal for GC 2021)

<table>
<thead>
<tr>
<th>Legal Account</th>
<th>Description</th>
<th>ACTUAL 2020</th>
<th>BUDGET 2020</th>
<th>ACTUAL 2021</th>
<th>BUDGET 2021</th>
<th>BUDGET 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>INCOME</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>30</td>
<td>Income from Members</td>
<td>995,765</td>
<td>1,046,013</td>
<td>1,039,302</td>
<td>958,186</td>
<td>945,944</td>
</tr>
<tr>
<td>32</td>
<td>Commercial Revenues</td>
<td>2,441</td>
<td>2,028</td>
<td>1,153</td>
<td>0</td>
<td>200,000</td>
</tr>
<tr>
<td>33</td>
<td>Competitions Revenues</td>
<td>1,197,921</td>
<td>408,354</td>
<td>872,232</td>
<td>361,458</td>
<td>391,334</td>
</tr>
<tr>
<td>34</td>
<td>Other Revenues</td>
<td>545,801</td>
<td>132,100</td>
<td>106,709</td>
<td>76,075</td>
<td>117,800</td>
</tr>
<tr>
<td>38</td>
<td>Reduction in Earnings</td>
<td>0</td>
<td>0</td>
<td>-39,916</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td><strong>OPERATING EXPENSES &amp; NON-OPERATING RESULTS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Direct Expenses</td>
<td>-233,856</td>
<td>-291,705</td>
<td>-80,839</td>
<td>-308,027</td>
<td>-299,485</td>
</tr>
<tr>
<td>5</td>
<td>Personnel Costs</td>
<td>-1,472,762</td>
<td>-800,000</td>
<td>-628,231</td>
<td>-716,875</td>
<td>-744,843</td>
</tr>
<tr>
<td>6</td>
<td>Other Operating Expenses, Depreciation, Financial Results</td>
<td>-1,189,446</td>
<td>-647,029</td>
<td>-704,242</td>
<td>-518,324</td>
<td>-682,257</td>
</tr>
<tr>
<td>8</td>
<td>Extraordinary and Non-Operating Results, Tax</td>
<td>-383,642</td>
<td>141,784</td>
<td>144,711</td>
<td>167,958</td>
<td>147,994</td>
</tr>
<tr>
<td>8191</td>
<td>Allocation () / Dissolution () Special Reserves</td>
<td>465,323</td>
<td>74,944</td>
<td>52,465</td>
<td>126,255</td>
<td>105,994</td>
</tr>
<tr>
<td></td>
<td><strong>PROFIT / (LOSS)</strong></td>
<td>-339,777</td>
<td>-31,701</td>
<td>-74,750</td>
<td>13,827</td>
<td>69,316</td>
</tr>
</tbody>
</table>

**UPDATES (POST GC-MATTERS)**

Three major new topics since FAI GC 2021:

1. Court of Arbitration for Sport (CAS)
2. FAI position on the military conflict in Ukraine
3. Travel Insurance for Officials
4. Audit of the Financial Year 2021
5. General Conference 2022 (timeline)
(01)

Court of Arbitration for Sport

NAC AUS vs FAI
Related to World Womens Gliding Championship

CAS 2021/A/8550 AIR SPORT AUSTRALIA CONFEDERATION V.
FÉDÉRATION AÉRONAUTIQUE INTERNATIONALE

- Case submitted following the IAT report which was published on 02 Dec 2021
- 15 Feb 2022 “...procedure is terminated...”
- CASI P to CASI members on 03 Mar 2022
(02)

FAI position on the military conflict in Ukraine

**EB decision of 28 feb 2022:**
suspension -> removing rights of BLR and RUS

---

FAI POSITION (RUS – BLR – UKR) 28 FEB 2022

“… decision to suspend the FAI members of [Russia and Belarus] with immediate effect.”


FAI Statutes 2.4.2.1

Active Members shall be entitled to administer Sporting Powers delegated by FAI, to organise FAI international competitions, to assist in the homologation of aeronautic and space records in their respective Countries, to participate in FAI sporting events and the work of the specialised FAI Air Sport Commissions and Technical Commissions, to attend FAI meetings, to nominate a Vice-President to represent the Active Member, a Regional Vice-President, if required, and delegates to other FAI bodies as provided for in FAI By-Laws, to represent their respective Countries in FAI matters and to exercise such voting rights as prescribed by the Statutes, the FAI By-Laws and the Sporting Code.
FAI POSITION (RUS – BLR – UKR) 28 FEB 2022

In addition to the above measures, the FAI Executive Board will:

1. Engage with FAI Members, FAI Air Sport Commissions and other stakeholders to ensure that the situation is carefully, and regularly monitored and further decisions taken as to current and future measures.
2. Ensure that the organisers of all FAI sanctioned events due to take place in Europe between now and April 2023 are consulted with to consider the direct and indirect impact of the conflict in the Ukraine, any mitigation measures that might need to be considered, and what forms of assistance the FAI might be able to provide to maintain the integrity of such events.

(03)

Travel insurance for officials

Introduced since 01 Apr 2022
TRAVEL INSURANCE FOR FAI OFFICIALS

Situation (since years)
- Elected FAI representatives (EB, Commission Presidents/bureau members) and secretariat staff are insured for medical/repatriation while 'on duty'
- Budget: FAI General & Administration (paid by FAI members)

Commission Request
- Provide coverage also for judges, juries, officials while serving on FAI sanctioned category 1-events

Solution
- Coverage for elected representatives = Officials
- Self-declaration system via 'survey' prior to travel
- Link and explanation will be provided by secretariat
- Budget: Commissions

Annual review
- Travel days (total FAI, by commission)
- Adjustment if travel days > initial assumptions
- Personal data remain on FAI servers (GDPR)
- Statistics (numbers) shared with Insurance broker

Cost:
- Base fee/minimum FAI travel days -> approx 3.85 per day/person
(04)

Audit of the Financial Year 2021

Successfully concluded week 25-29 Apr 2022

- Auditor's report is work in progress
- No issues identified
- Year-end result confirmed
  - positive result and better than budgeted
  - Next steps
    - Auditor’s management letter for EB
    - Presentation to General Conference 2022
    - Acceptance of figures and Discharge of Executive Board

(05)

FAI General Conference 2022

Scheduled: 01-03 Nov 2022 (online format)

Note: Elections FAI President and EB members

Timeline:
- Notice of General Conference (GC minus 4 months = 30 June)
- Proposals from members (GC minus 3 months = 31 July)
- Nominations Executive Director (GC minus 3 months = 31 Jul)
- Final Agenda (GC minus 1 month = 30 Sep)
Situation since January 2021
Nominal = 5.4 FTE
FTE = Full Time Equivalent